

1 **Techno-economic feasibility of producing biodiesel from acidic oil using sulfuric acid and**
2 **calcium oxide as catalysts**

3 S. N. Gebremariam and J. M. Marchetti*

4 *Faculty of Science and Technology, Norwegian University of Life Sciences, Drøbakveien 31,*
5 *1432, Ås, Norway.*

6
7 * *Corresponding author*

8 *Email address: Jorge.mario.marchetti@nmbu.no (J. M. Marchetti)*

9 *Tel: +47-67231647.*
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11 **Abstract**

12 Biodiesel is becoming one of the best alternative fuels to substitute conventional diesel fuel
13 for its environmental and fuel benefits. However, its full-fledged substitution to conventional
14 diesel is hindered mainly due to its high cost of production. More than 85% of the production
15 cost is attributed to feedstock cost. This forces to look for alternative feedstock at lower cost,
16 which usually do have higher free fatty acid content. A number of investigations have been done
17 to evaluate the technical and economic efficiency of biodiesel production from such acidic oil.
18 Accordingly, in this study, three alternative production processes using two catalysts have been
19 designed for techno-economic analysis. Sulfuric acid (H₂SO₄) catalyzed Transesterification and
20 Esterification of Acidic oil; Calcium oxide (CaO) Catalyzed Transesterification of Acidic oil;
21 and CaO catalyzed Transesterification with Pre-Esterification of Acidic oil with H₂SO₄.

22 Super Pro design and Aspen Plus softwares were used to perform the conceptual design and
23 simulation of the different alternatives. The techno-economic competitiveness of three different
24 scenarios were evaluated. The technical parameters were amount and quality of biodiesel and
25 glycerol as well as the amount of biodiesel produced per feedstock used. The economic
26 parameters considered were Total Investment Cost, Operating Cost, Unit Cost of Production,
27 NPV, ROI and Payback time. The CaO catalyzed process could show better economic
28 performances.

29 **Keywords:** Biodiesel, Techno-economic analysis, H₂SO₄ catalyzed, CaO Catalyzed
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32

33 **Nomenclature**

34 ASTM American Society for Testing and Materials

35 DG Di-glyceride

36 DFC Direct Fixed Cost

37 E Ethanol

38 FAEE Fatty Acid Ethyl Ester

39 FFA Free Fatty Acid

40 G Glycerol

41 IRR Internal Rate of Return

42 MG Mono-glyceride

43 NPV Net Present Value

44 ROI Return on Investment

45 TG Triglyceride

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62 1. Introduction

63 Biodiesel is a mono alkyl ester of long chain fatty acids. It is a renewable fuel produced
64 from oils and/or fats feedstock such as vegetable oil, animal fat, non-edible plant oil, and waste
65 cooking oil, among others. As a fuel, biodiesel possesses a higher number of benefits than
66 conventional petrol diesel. The most referred benefits are environmental ones such as its
67 biodegradability, non-toxicity, emitting insignificant amount of sulfur, emitting less air
68 pollutants and greenhouse gases other than nitrogen oxides. It also has worth mentioning use
69 benefits as a fuel. These include better lubricity (reduce engine wear) and having higher oxygen
70 content (encourage complete combustion).

71 The commercial practice to produce biodiesel involves homogeneous alkali catalysis of oil
72 feedstock with free fatty acid content of less than 0.5% [1-3]. The higher the purity of the
73 feedstock (lesser amount of FFA) the more expensive it would be, increasing the production cost
74 to the point of making it a non-competitive alternative. Different investigations have been carried
75 out to find alternative technologies for efficient and affordable production of biodiesel. Among
76 such alternatives, the use of cheaper feedstock, cheaper catalyst and efficient production
77 technologies have been considered. The most widely studied alternatives include heterogeneous
78 and homogeneous acid catalyzed [4-9], heterogeneous alkali catalyzed [10-14], Enzyme
79 catalyzed [15-18] and supercritical [19-22] transesterification reactions. There are also few
80 promising but less studied alternative technologies. These include Nano Catalysts [23-25], Nano
81 Immobilized Enzymes [26-28], Ionic Liquid Catalysts [29-31], and membrane reactors among
82 others [32-34].

83 The studies so far done on the up supra mentioned biodiesel production technologies
84 include those focusing on finding the optimum reaction conditions [2, 35-38], determining the
85 reaction kinetics [39-44], assessing technical efficiencies and evaluating economic performances
86 [45-49] of selected technological alternatives. The technical and economic studies are usually
87 done together as techno-economic analysis. Such studies are typically based on the stated
88 reaction kinetics and optimum reaction conditions determined for max possible biodiesel yield.

89 Techno-economic study of biodiesel production technologies enable us to compare both
90 technical and economic efficiencies of alternative technologies so that to choose the better
91 performing option(s). The technical performances are usually determined through energy and
92 material balances of the whole production process. Karmee et al. [47] did a techno-economic

93 study on three alternative technologies; base, acid and enzyme catalyzed transesterification for
94 biodiesel production from waste cooking oil. The technical performances of these alternatives
95 were made to be equal in terms of 100% biodiesel yield based on the optimum reaction
96 conditions. This was then used to compare the cost effectiveness of the technologies. A more
97 distinctive technical comparison was made by Marchetti et al. [50] on three biodiesel production
98 alternatives, where the authors evaluated the technical performances based on material balances.
99 The parameters used to compare the technical performances among the technologies were,
100 biodiesel yield, total glycerol in biodiesel (referring the quality), amount of biodiesel produced
101 per amount of raw materials used (referring performance), and yield of co-product glycerol.

102 In another way, the technological assessment can also be done through evaluating the
103 technical benefits and limitations of the alternatives while attaining a given quantity and/or
104 quality of biodiesel. These can include the number of process steps and the number of equipment
105 required to achieve a given quantity and/or quality. This depicts how complex or how simple the
106 whole production process of the alternative technology might be. Zhang et al. [51] assessed the
107 technological performances of four alternative technologies for biodiesel production from waste
108 cooking oil and vegetable oil. The authors used the size and number of equipment used in each
109 process scenario to evaluate their technical performances and found out that the homogeneous
110 alkali catalyzed process using virgin oil was the least sophisticated option requiring less number
111 of process steps and equipment. They also found out that the acid-catalyzed process using waste
112 cooking oil was less complex (requiring less process steps and less number of equipment) than
113 the alkali-catalyzed process using the same oil character [51].

114 The economic performance evaluations should be done based on the results of the
115 technological assessments. There are a number of economic parameters to test if technically
116 efficient production alternative is cost effective or not, given a specified market scenario.
117 Different researchers used different economic indicators. Zhang et al. [52] used total
118 manufacturing cost, fixed capital cost, after tax rate of return and biodiesel break-even price to
119 evaluate the economic performances of four process alternatives. Total investment cost and
120 manufacturing cost are the most widely used economic parameters to have a clue on which
121 technology option is cost effective. West et al. [53] used after tax rate of return as a parameter in
122 addition to total capital investment and total manufacturing cost. However, it is realistic to
123 consider more economic indicators to get deep insight into the profitability and sustainability of

124 the technological options. Marchetti et al. [50] took a number of economic indicators to compare
125 the economic feasibility of three proposed technological options to produce biodiesel from spent
126 oil with 5% free fatty acid. The main parameters were total capital investment cost, total
127 operating cost, NPV, unit cost of biodiesel, IRR, Gross Margin, and ROI.

128 It is obvious that the uncertain parameters (market variables) associated with biodiesel
129 production could have considerably different effect on the techno-economic feasibility of the
130 production process. Zhang-Chun et al. [54] investigated the effects of some parameters in the
131 techno-economic assessments of biodiesel production. These include capital cost, interest rate,
132 feedstock price, maintenance rate, biodiesel conversion efficiency, glycerol price and operating
133 cost. The global sensitivity analysis done to quantify the contribution of each parameter to Life
134 Cycle Cost and Unit Cost revealed that the feedstock price and the interest rate indicated
135 considerable effects on the techno-economic assessment. In another study, Zhang-Chun et al.
136 [55] also indicated that price of biodiesel, price of feedstock, and cost of operating can
137 considerably affect techno-economic assessment of biodiesel production

138 The studies so far done on techno-economic assessment could cover only a limited type of
139 technological alternatives. This triggers a need to investigate the techno-economic performances
140 of more potential technologies for biodiesel production. Therefore, this study was aimed at
141 assessing and comparing the techno-economic performances of biodiesel production from acidic
142 oil using three process alternatives; H_2SO_4 catalyzed transesterification, CaO catalyzed
143 transesterification, as well as CaO catalyzed transesterification with H_2SO_4 catalyzed pre-
144 esterification.

145 A conceptual simulation of the processes were designed using Super Pro design software
146 from Intelligen, Inc. [56] and Aspen Plus software from Aspentech [57]. Using the process flow
147 sheets, a material balance for the total capacity of 41 thousand tons feedstock per year was done.
148 Accordingly, the technical performances were evaluated in terms of the quantity and quality of
149 biodiesel produced, amount and quality of glycerol produced, and the amount of biodiesel
150 produced per raw material consumed. The economic competitiveness of three different scenarios
151 were compared based on the economic parameters such as Total Investment Cost, Capital
152 Investment Cost, Operating Cost, Unit Production Cost, NPV, ROI, and Gross Margin. The
153 economic effects of change of oil cost and biodiesel selling price were also analyzed using NPV
154 as the main economic indicator.

2. Reaction Model

The dominant process in the production of biodiesel is the transesterification of the triglycerides. This reaction takes place in three steps sequentially as shown in Figure 1. There are also some side reactions that could take place, depending on the quality of the feedstock considered and the technology employed. The dominant side reactions that can take place, due to the presence of acidic feedstock, are saponification in the presence of base catalyst and esterification in the presence of an acid catalyst. However, the hydrolysis of triglycerides can also take place depending on the water content of the feedstock as well as the amount of water produced during the esterification reaction.

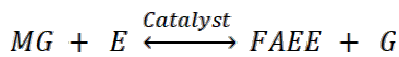
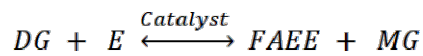
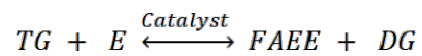


Figure 1. The three major reaction steps in catalyzed transesterification of triglycerides with ethanol

In this study, two main catalysts were investigated separately and in combination to find out the most efficient and affordable option(s). Sulfuric acid as homogeneous and calcium oxide as the heterogeneous catalyst. Sulfuric acid was considered because it is the most recommended efficient catalyst for production of biodiesel from feedstock with higher FFA content [58, 59]. Similarly, the CaO catalyst was considered for comparison, because it is the most studied in its catalyzing performance and cheap basic catalyst for biodiesel production, which can be prepared from wastes like eggshell [60, 61]. Ethanol was the alcohol considered in the reactions because it could be produced from renewable resources and it is safe to handle. In all of the study cases, excess ethanol, in terms of molar ratio, was considered in order to favor the forward reaction [35, 62].

3. Study Models

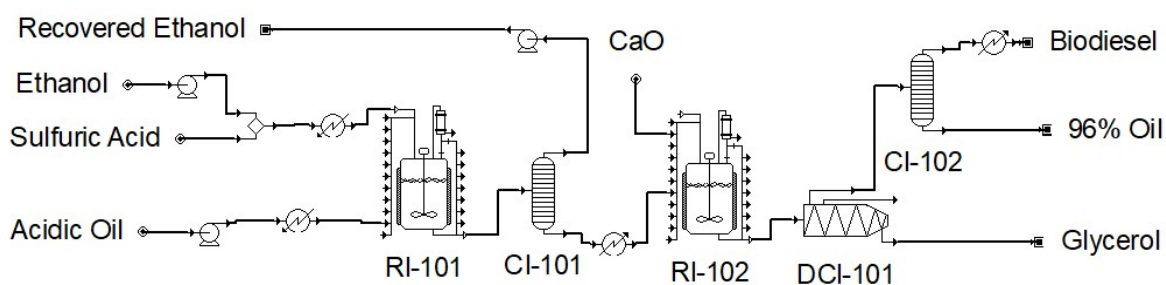
Three biodiesel production process models based on catalyst options were investigated. Model I: Homogeneous sulfuric acid catalysis; Model II: Heterogeneous calcium oxide catalysis; and Model III: Heterogeneous calcium oxide catalysis with sulfuric acid pre-esterification. The optimum reaction conditions, for all of the process models in this study, were considered from

183 literature [63-65]. All these technological scenarios were considered to be continuous process to
 184 fulfill their requirement for industrial scale application. The investigation was made to see the
 185 efficient and affordable technological option(s) for production of biodiesel from acidic oil. The
 186 oil considered in all of the cases had FFA content of 10% in molar basis. Such feedstock with
 187 higher FFA content are cheaper and have potential to reduce the overall production cost. The
 188 models presented in this study were based on the simulations done by Super Pro software.
 189 However, each technological alternative was redesigned using Aspen Plus software, to
 190 substantiate the accuracy of the designs. Aspen Plus provides more choice of physical parameters
 191 and methods to select for each specific process considered in the design. And Super Pro design
 192 software is also very flexible in executing the economic analysis as it provides easy but detail
 193 data entry opportunity. Using the two softwares together would improve the accuracy of the
 194 results.

195 3.1. Model I

196 This model was designed to investigate the production of biodiesel from acidic oil using
 197 H_2SO_4 catalyzed transesterification reaction. The process flow diagram is shown in Figure 2.

198 The optimum reaction conditions for the sulfuric acid catalyzed ethanolysis of such acidic
 199 oil was taken to be 55°C reaction temperature, 2.1% wt. of catalyst, and 6.1 as molar ratio of
 200 alcohol to oil [64]. At these optimum reaction conditions, 97.57% conversion could be achieved
 201 in 21 hours [64]. Using these optimum reaction conditions and the rate of oil supply of
 202 5177.23kg/h, the required amounts of sulfuric acid catalyst and ethanol were calculated.



203
204 **Figure 2.** Model I - Sulfuric acid catalyzed transesterification of acidic oil

205 Streams of concentrated sulfuric acid (108.72kg/h) and pure ethyl alcohol (1645.7kg/h)
 206 were fed into a mixer and then heated up to 55°C. At the same time, acidic oil stream

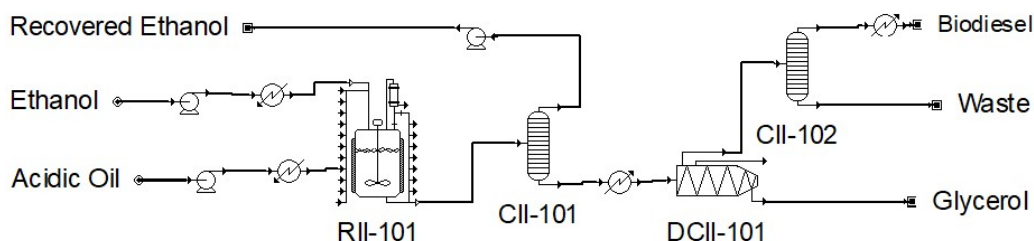
207 (5177.23kg/h) was also pumped through another heater and heated up to 55°C. Both streams
208 were let into the continuous stirred tank reactor (RI-101), where transesterification of the
209 triglyceride and esterification of the FFA were taken place. In this scenario, hydrolysis of the
210 triglyceride was not considered because the water content of the biomass as well as the water
211 formed from esterification was negligible. The product from the reactor was then passed through
212 a short cut distillation column (CI-101) for recovery of the excess ethanol so that it can be reused
213 in the process and considered as credit in the economic calculation. The distillation column was
214 designed to have nine actual stages and 1.6 reflux ratio, beyond which there were no change in
215 the purity of the recovered ethanol. The bottom output from the distillation column, which is
216 mainly composed of ethyl ester, sulfuric acid, water, glycerol and unreacted oil was then cooled
217 down to 25°C and taken to the neutralization reactor (RI-102) so as to neutralize the sulfuric acid
218 with calcium oxide. The required amount of CaO was determined based on the amount of
219 sulfuric acid to be neutralized.

220 After the neutralization, a centrifuge (DCI-101) was employed to separate the biodiesel
221 from the rest of the products. The separated biodiesel was further purified in another distillation
222 column (CI-102). This distillation column was designed to work in vacuum (0.25 bar pressure)
223 so that to lower the temperature below 275°C, because above this temperature biodiesel would
224 be thermally degraded through isomerism, polymerization and pyrolysis [66]. The actual stage of
225 the column was taken to be 6 and its reflux ratio was 1 because increasing the values beyond
226 these could not show significant change in purity of the biodiesel. The bottom output from this
227 distillation column was non-toxic waste, which can be further treated or safely disposed. The
228 bottom product from the centrifuge (DCI-101) was poor quality glycerol byproduct with purity
229 of 76%. The glycerol with such low purity does not have considerable market value. Thus in
230 order to get better quality glycerol (about 96% pure glycerol) for higher market value, further
231 purification might have been considered using another centrifugal decanter. However, this would
232 result in higher equipment purchasing cost and facility dependent costs, making the whole
233 process more expensive.

234 **3.2. Model II**

235 Using this model a simple CaO catalyzed transesterification of acidic oil was studied. The
236 process flow diagram is shown in Figure 3. The designed reactor was a continuous stirred tank

237 reactor packed with CaO catalyst. The optimum reaction conditions considered for best result in
 238 CaO catalyzed ethanolysis of acidic oil was taken to be 75°C reaction temperature, 7% wt. CaO
 239 catalyst and 9 as molar ratio of ethanol to oil [63]. Accordingly, with these optimum reaction
 240 conditions, a maximum conversion of 97.58% could be achieved in 2 hours [63]. The flow rate
 241 of the alcohol and the amount of the catalyst required were calculated using the supply rate of the
 242 oil and the optimum reaction conditions.



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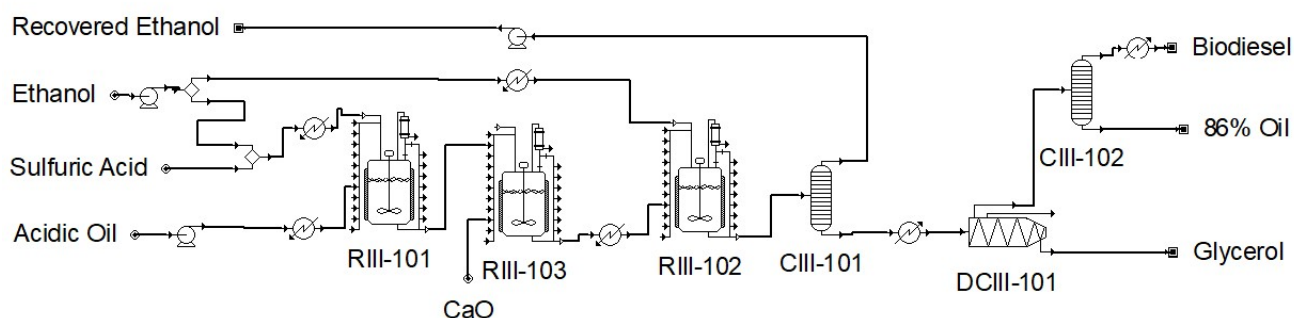
244 **Figure 3.** Model II - Calcium oxide catalyzed transesterification of acidic oil

245 Acidic oil and ethyl alcohol were separately preheated to 75°C and pumped into the
 246 continuous stirred tank reactor (RII-101) at a constant flow rate. In this scenario, due to the
 247 presence of considerable amount of FFA in the oil feedstock, saponification of the FFA was
 248 considered as the main side reaction. Accordingly, the reaction between some of the CaO
 249 catalyst and oleic acid could produce calcium soap (Calcium oleate, $C_{36}H_{66}CaO_4$). The product
 250 from the reactor was then let into the short cut distillation column (CII-101) for recovery of the
 251 excess ethanol for possible reuse. This distillation column was designed to work at 0.25 bar
 252 pressure to avoid thermal degradation of the biodiesel [66] and designed to have 6 actual stages
 253 and 1.6 reflux ratio as the maximum values to get the higher purity of the recovered ethanol in
 254 the upper output. The bottom output from the distillation column was cooled down to 25°C and
 255 taken into a centrifugal decanter (DCII-101) for separation of the biodiesel. Another distillation
 256 column (CII-102) was engaged to further purify the biodiesel component from the top output of
 257 the centrifugal decanter. The maximum biodiesel purity was attained when the actual stage was 4
 258 and reflux ratio was 1.5. The bottom output from the centrifugal decanter (DCII-101) was mainly
 259 composed of glycerol with relatively higher percentage of purity (99.8%) than produced from the
 260 two other scenarios. Similar results from literature are discussed later in result section. The waste
 261 stream from this scenario was non-toxic and mainly composed of calcium soap and unreacted
 262 oil, which can be further treated or safely disposed.

263 **3.3. Model III**

264 In this model, the effect of the combination of the two catalysts was investigated. The
265 homogeneous sulfuric acid catalyst for esterification of FFA and the heterogeneous CaO catalyst
266 for transesterification reaction were studied simultaneously in a process following the flowsheet
267 as presented in Figure 4. Two stoichiometric reactors were separately designed. The first reactor
268 (RIII-101) was for pre-esterification of the FFA in the presence of the triglycerides using sulfuric
269 acid catalyst and the other reactor (RIII-102) was for transesterification of the triglycerides using
270 CaO catalyst.

271 The significant reactions considered in the first reactor were esterification reaction between
272 the alcohol and the FFA to produce water and ethyl ester as well as the transesterification
273 reaction, as a side reaction, between the triglyceride and the alcohol to produce ethyl ester and
274 glycerol. The optimum reaction conditions in the first reactor were taken to be 55°C temperature,
275 2.26% wt. sulfuric acid, and 6.1 ethanol to oil molar ratio [65]. With these optimum reaction
276 conditions, a 96% FFA conversion and around 30% conversion of the triglyceride could be
277 achieved in 4 hours [65]. Similarly, the optimum reaction conditions required to achieve best
278 result in CaO catalyzed ethanolysis process in the second reactor were taken to be 75°C
279 temperature, 9 ethanol to oil molar ratio and 7% wt. CaO catalyst [63]. At these optimum
280 reaction conditions, a maximum conversion of 97.58% could be achieved within 2 hours [63].
281 Accordingly, the amount of sulfuric acid catalyst and ethanol were calculated based on these
282 stated optimum reaction conditions and the oil supply rate of 5177.23 Kg/h.



283 **Figure 4.** Model III - Calcium oxide catalyzed transesterification with sulfuric acid catalyzed pre-
284 esterification of acidic oil
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286 The proportion of the alcohol for pre-esterification reaction (1646kg/h) was mixed with
287 sulfuric acid (117kg/h) in a simple mixer. The mixture was then heated up to 55°C and let into

288 the first stirred tank reactor (RIII-101). Simultaneously, the alcohol proportion for
289 transesterification reaction (1639kg/h) was also heated up to 75°C and let into the second
290 continuous stirred tank reactor (RIII-102). The second reactor was a fixed bed reactor packed
291 with CaO catalyst in which transesterification of the triglyceride was taken place to produce
292 more biodiesel. In this scenario, hydrolysis of the triglyceride, in the first reactor, was not
293 considered for that the water content of the biomass as well as the water formed from
294 esterification was negligible. In addition, the occurrence of saponification reaction in the second
295 reactor was also neglected because almost all FFA were supposed to be consumed in the first
296 reactor during esterification reaction.

297 The product from the esterification process, mainly composed of unreacted triglyceride,
298 ethanol, sulfuric acid, FAEE and water, was directly taken into the neutralization reactor (RIII-
299 103) to neutralize the sulfuric acid so that to avoid calcium salt formation and consumption of
300 the catalyst in the second reactor. CaO was used to neutralize the sulfuric acid, as it can easily be
301 prepared from wastes like eggshell with less expense. The outlet from the neutralization process
302 was directly let into the second reactor (RIII-102) where CaO catalyzed transesterification
303 reaction dominantly took place to produce more FAEE. The product from the transesterification
304 reactor was let into a short cut distillation column (CIII-101) for recovery of excess ethanol for
305 possible reuse. This distillation column had 1.5 reflux ratio and 3 actual stages for maximum
306 possible purity of recovered ethanol. The bottom product from the distillation column then fed
307 into centrifugal decanter (DCIII-101) for separation of the biodiesel component from the rest of
308 the product. The separated biodiesel from the top output of the decanter was further purified in
309 another distillation column (CIII-102). This distillation column was designed with 7 actual stages
310 and 0.3 reflux ratio at which the maximum possible biodiesel purity could be achieved. The
311 bottom product from this distillation column was mainly composed of 86% unreacted oil
312 (123kg/h), which could be reused with minor treatment. The bottom product from the centrifugal
313 decanter (DCIII-101) was glycerol with 76% purity. Since glycerol with this purity could not get
314 higher value in the market, further purification might have been considered like in the case of
315 model I. Nevertheless, this would, otherwise incur additional cost into the process to make it
316 more expensive.

317 In all of the three models, storage tanks for both raw materials and products were not
318 included in the designs assuming that the raw materials would be consumed and the products

319 would immediately be used without storage. The waste streams in all of the models were non-
320 toxic and could safely and easily be treated or disposed, or otherwise be reused. For instance, if
321 the glycerol byproducts from Models I and III were to be further purified, calcium sulfate (with
322 more than 86% purity) would be another valuable byproduct. Calcium sulfate, in its direct
323 application, as uncalcined gypsum, can be used as a soil conditioner. If it is further purified and
324 calcined, it can also be used to make tiles and wallboard among others.

325 **4. Results and Discussion**

326 The models designed were mainly for techno-economic study of production of biodiesel
327 from acidic oil with 10% FFA content on molar basis. These could be used to identify the better
328 option(s) in terms of technical efficiency and affordability. The technical efficiency was assessed
329 based on the quality and quantity of products through material balance and the affordability was
330 assessed based on the total investment, operating cost, ROI, Gross Margin, and NPV. The results
331 of the study are more explained in the following sections.

332 **4.1. Process descriptions and technical performances**

333 The process in the models were designed using commercial software called Super Pro
334 design from Intelligen Inc. [56] as well as Aspen Plus from Aspentech [57]. Each model was
335 designed to accommodate a capacity of 41 thousand tons of acidic oil per year. In all of the three
336 models, the reaction condition was isothermal at required optimum reaction temperatures taken
337 for each reaction type according to literature [63-65]. The allocation of the catalysts and alcohol
338 amounts were based on their relative optimum amounts with respect to the proportion of the
339 feedstock considered in each reaction type recommended to get the maximum conversion. More
340 amount of CaO was considered in Model II, where both transesterification and saponification
341 reactions were supposed to take place. Eventually, the least amount of CaO catalyst was
342 allocated for Model III for that only transesterification reaction needed the catalyst. In terms of
343 the overall catalyst amount, Model I required the least catalyst amount, because only sulfuric
344 acid catalyst with 2.1% wt. was considered. In addition, the calculation of the amount of alcohol
345 required were based on the type of reaction as to whether esterification, transesterification or
346 both, since the optimum molar ratio required is dependent on the reaction type.

347 All the models guaranteed a potential to produce biodiesel with required quality. It was
348 possible to get more than 99% pure biodiesel in all of the process models studied. These results

349 were in agreement with similar studies in literature [67-69]. Table 1 indicated some significant
 350 technical aspects of the three process models for comparison.

Table 1. Technical aspects of the process models studied

	Model I	Model II	Model III
Capacity (Thousands ton/year)	41	41	41
Process Temperature (°C)	55	75	55&75 ^a
<i>Input stream (Kg/h)</i>			
Oil feedstock	5177.23	5177.23	5177.23
Alcohol	1646	2341	3285
Sulfuric Acid	109	-	117
<i>Output Streams</i>			
Biodiesel (kg/h)	5187	5132	5308
Glycerol in biodiesel (wt. %)	0.06	0.0014	0.07
Performance ^b	1	0.99	1.03
Glycerol (kg/h)	500	505	501
Glycerol Purity (%)	76	99.8	76
Ethanol recovered (%)	52	67.5	76

^a 55°C was in reactor number one and 75°C was in reactor number two

^b amount of biodiesel produced per amount of feedstock used

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353 Model III gave the higher amount of biodiesel whereas model II provided the least amount.
 354 This was because in Model II considerable amount of the FFA was consumed by saponification
 355 reaction, which could otherwise be converted into FAEE. In Model III, the pre-esterification
 356 reaction could provide additional FAEE, increasing the amount of biodiesel produced throughout
 357 the whole process. Model II showed the minimum performance by producing 0.99 metric ton of
 358 biodiesel for each metric ton of oil feedstock used, but it could still be taken as standard
 359 achievement. In all of the models, the use of distillation column for biodiesel purification could
 360 help to get high quality product to meet the ASTM standards. For instance, the higher percentage
 361 of glycerol was about 0.07 in the biodiesel from Model III, which was still far below the
 362 maximum allowable amount (0.24% wt.) according to the ASTM standard [70]. Higher amount
 363 (505kg/h) and better quality (99%) of glycerol was attained in Model II. This was mainly
 364 because the catalyst was heterogeneous (with higher density difference) making the separation
 365 process very effective to get high amount and high quality glycerol [9, 71]. This result was in
 366 agreement with some results from literature [13, 72].

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369 **4.2. Economic Assessment**

370 The capital, operating, equipment, raw material, utilities and labor costs were estimated
371 based on literature and market price from different suppliers in Ethiopia. The purchasing cost
372 (delivered cost) of equipment were estimated based on Peters and Timmerhaus method [73]
373 using the latest Chemical Engineering Plant Cost Index of 591.335 [74]. While calculating the
374 equipment costs using this method, the cost of associated utilities, as well as installation and
375 instrumentation costs were not included but the calculations of these cost categories are indicated
376 under section 4.2.1. The list and cost of equipment for each model are shown in Table 2.

Table 2. List and cost of equipment involved in designing the three process models

Equipment	Equipment Cost for each Model (US\$)		
	Model I	Model II	Model III
Stirred tank reactor(s)	628,562	165,000	477,000
Distillation columns	82,000	79,000	54,000
Decanter Centrifuge(s)	102,000	102,000	102,000
Heat exchangers	42,000	21,000	42,000
Pumps	6,000	6,000	6,000
Unlisted equipment	215,000	95,000	179,000
Total Equipment cost	1,077,000	476,000	897,000

377

378 **4.2.1. Capital Costs**

379 In addition to the equipment purchasing cost, total capital investment cost includes working
380 capital and startup & validation costs as well as direct and indirect expenses associated with
381 instrumentation, insulation, piping, electrical facilities, auxiliary facilities and construction
382 overheads, among others. The calculation of the direct and indirect expenses were based on
383 percentage allocation on total purchasing cost of equipment as shown in Table 3.

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Table 3. Direct plant cost categories and their percentage allocations with equipment cost [47]

Cost category	% allocation with equipment cost
Piping	20
Instrumentation	10
Electrical	15
Insulation	3
Building	15
Yard improvement	10
Auxiliary facilities	25
Unlisted equipment	20

387 Startup & validation cost for each scenario was taken to be 5% of the DFC. The two
388 common indirect plant costs considered in the designs were engineering cost (25% of DFC) and
389 construction cost (35% of DFC). Table 4 indicates capital cost categories and total capital
390 investment cost for each Model for comparison.

Table 4. Total capital investment cost for each model for comparison (thousand US\$)

Capital cost category	Model I	Model II	Model III
Direct Fixed Capital Cost	4,437	1,963	3,715
Working Capital	3,064	2,765	3,078
Startup & Validation Cost	222	98	186
Total Capital Investment Cost	7,723	4,827	6,978

391 As shown in Table 4, the most expensive alternative was Model I. In this alternative, the
392 dominant reaction was the acid catalyzed transesterification reaction. Acid catalyzed
393 transesterification is very slow reaction [75, 76] and due to this it requires larger volume to attain
394 equivalent production rate with its counterparts, such as alkali catalyzed transesterification.
395 Therefore, in this scenario, Model I required a larger volume reactor in order to attain
396 comparable production rate with the two other models. Such larger reactor volume resulted in
397 higher equipment purchasing cost, higher facility dependent costs as well as very high amount of
398 utilities required to run the process. Model II was the cheapest alternative. The dominant reaction
399 in this model was the CaO catalyzed transesterification reaction. This reaction is relatively fast, it
400 only takes 2 hours to attain more than 97% conversion [63], favoring the alternative to have
401 relatively smaller reactor volume. In addition, the use of CaO heterogeneous catalyst enabled to
402 have less process steps required to attain a comparable production amount and quality with

403 respect to the two other models. Model II, had total investment cost of 4.8 million US\$, which
 404 was 31% less than that of Model III and 37% less than that of Model I. In all of the Models, the
 405 materials of construction for the reactors were stainless steel with 345kpa pressure.

406 4.2.2. Operating costs

407 The calculation of the operating costs included estimation of raw materials cost, facility
 408 dependent cost, labor dependent costs, costs associated with laboratory & quality control,
 409 utilities costs and some miscellaneous costs.

410 The raw materials, utilities and labor costs were taken based on current market prices from
 411 different sources in Ethiopia, since this study envisioned possible development of biodiesel
 412 production plant in Ethiopia using Jatropha oil as feedstock. The cost of raw materials (delivered
 413 costs), utilities and labors considered in the process designs are indicated in Table 5. The oil
 414 feedstock used in all of the three models had FFA content of 10% of the oil on molar basis.
 415 According to some literatures, the cost of such feedstock can be put in a range of 478 -
 416 684US\$/ton [77, 78]. For this study the average value, 580US\$/ton or 0.58US\$/Kg was taken as
 417 the cost of the acidic oil feedstock in all three designs.

Table 5. Cost of raw materials, utilities and labor considered in the three process models

<i>Raw Material</i>	
Oil	0.58 US\$/Kg
Alcohol	0.30 US\$/Kg
Sulfuric Acid	0.4 US\$/Kg
CaO	0.12 US\$/Kg
<i>Utilities</i>	
Electricity	0.09 US\$/KW-h
Steam	12 US\$/MT
Chilled water	0.4 US\$/MT
<i>Labor (Basic rate)</i>	
Operator	10 US\$/h
Reactor Operator	15 US\$/h
Supervisor	20 US\$/h

418 Labor cost calculation was based on the basic rate estimated for each labor category. The
 419 estimation of the basic rate was done using the current wage indicator in Ethiopia [79] as
 420 minimum starting scale and by scaling up these payments to certain label to match international
 421 standards. The utilities considered in these processes models were steam, chilled water and
 422 electricity.

423 Table 6 displays the operating cost categories with their calculated amount for all models.
 424 Cost of materials include cost of oil, catalysts, and alcohol. Model III showed higher amount of
 425 material cost than the other two. This was due to a higher amount of alcohol and two catalysts,
 426 sulfuric acid and CaO, used in the two separate processes. The facility dependent and utility
 427 costs were very high in Model I mainly due to larger volume of the reactor. The facility
 428 dependent cost included cost for maintenance, depreciation, insurance, local tax and factory
 429 expenses.

Table 6. Operating cost categories and their calculated values for each model			
Operating Cost category	Operating cost amount in US\$		
	Model I	Model II	Model III
Materials	28,095,704	29,373,303	32,029,315
Facility dependent	2,371,419	981,693	1,858,907
Labor dependent	813,214	513,951	904,294
Laboratory	243,964	154,185	271,288
Utilities	4,792,603	531,308	921,461
Miscellaneous	110,000	110,000	110,000
Total annual operating cost	36,426,905	31,664,441	36,095,266
<i>% of Raw Material Cost</i>	<i>77</i>	<i>93</i>	<i>89</i>
<i>% of Facility Dependent Cost</i>	<i>7</i>	<i>3</i>	<i>5</i>
<i>% of Utilities Cost</i>	<i>13</i>	<i>2</i>	<i>3</i>

430 The economic competitiveness of the models were evaluated based on the same
 431 assumptions for all the process. The process lifetime in all the models was considered to be 15
 432 years with all the process plants operating in their full capacity. All the projects were supposed to
 433 be funded by own finance without any loan. It was also assumed that all the equipment
 434 depreciate throughout the lifetime of the project. Local tax was taken as 35% of the DFC and
 435 insurance was 2% of the DFC. The local tax amount was determined based on the possible tax
 436 allocations (such as corporate income tax and turnover tax) for such kind of investment in
 437 Ethiopia [80]. The calculation of the labor cost was using the detailed rate, where the basic rate
 438 was multiplied by the sum of the benefit, supervision, supplies and administration rates. The
 439 percent of work time devoted to process-related activities, which was used to estimate the labor
 440 time, was taken to be 70% in all of the models considering that they are continuous processes.

441 Based on the same optimum market values of inputs for the three Models, their economic
 442 performance was evaluated and shown in Table 7 for comparison.

Table 7. Economic performances of the models studied			
	Model I	Model II	Model III
Feedstock Capacity (kg/year)	41,003,662	41,003,662	41,003,662
Annual Biodiesel Production (kg/year)	41,115,414	40,644,750	42,115,566
Total Investment cost (US\$)	7,723,101	4,827,041	6,978,211
Annual operating cost (US\$)	36,426,905	31,664,441	36,095,266
Total Annual Revenue (US\$)	34,342,293	33,305,116	33,187,279
Unit Production Cost (US\$/kg)	0.8860	0.7791	0.8571
Net Unit Production Cost (US\$/kg)	0.8034	0.6867	0.7240
Unit Production Revenue (US\$/kg)	0.8353	0.8194	0.7880
Gross Margin (%)	3.81	16.19	8.12
Return Over Investment, ROI (%)	15.63	75.09	28.36
Payback Time (year)	6.4	1.33	3.53
Net Present Value at 7% (US\$)	-19,345,239	7,051,638	-30,424,382

443 The unit production cost variation among the studied Models was considerable, with
 444 maximum variation of 0.11US\$/kg. Moreover, these calculated unit production cost values were
 445 more or less in agreement with some similar studies done using different catalyst technologies
 446 and feedstock types [46, 47, 81]. For instance the unit production costs calculated by Karmee et
 447 al. [47] using three catalyst technologies (base, acid and lipase) to produce biodiesel from waste
 448 cooking oil were in a range of 0.75 US\$/kg up to 1.048US\$/kg. In our study, the maximum unit
 449 cost of production was 0.886US\$/kg in Model I and the minimum was 0.779US\$/kg in Model II.

450 As shown in Table 7, Model I took longer time to payback the investment and had the
 451 second minimum NPV at 7% interest rate. It was also more expensive to produce biodiesel using
 452 Model I and Model III than Model II. Model II found to be the better alternative in terms of
 453 economic performances. Even though the amount of biodiesel produced was the least, Model II
 454 showed positive NPV at 7% interest, higher ROI and minimum payback time. However, Model I

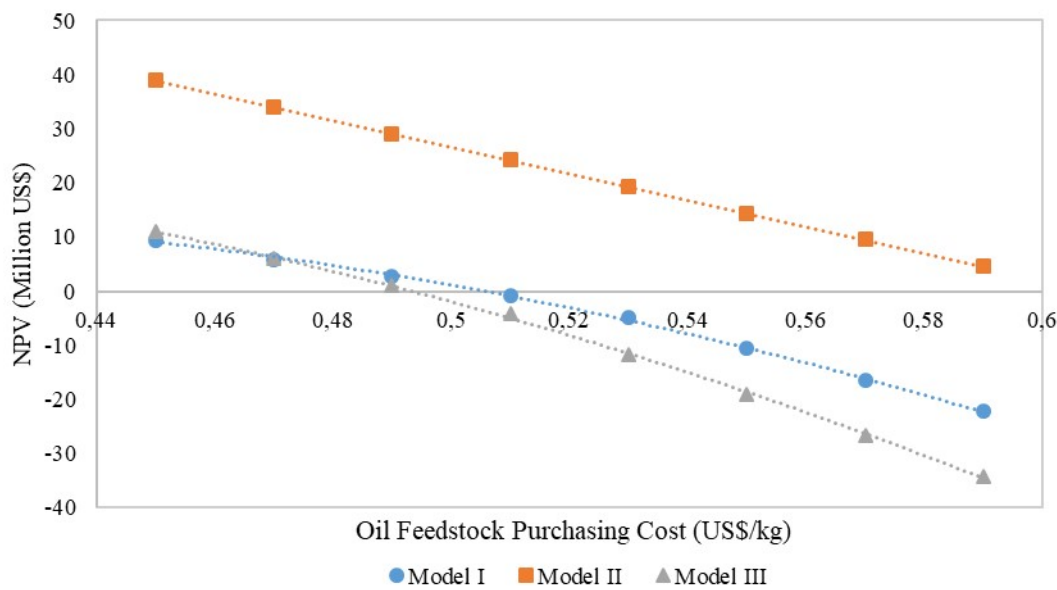
455 and III had poor economic performances, which could be indicated by negative NPV for the
456 same optimum market values of inputs and outputs applied for the three Models.

457 **4.3. Sensitivity analysis**

458 There was a wider gap in economic performances among the Models studied. This in turn
459 invited to further investigate the sensitivity of the technologies towards the possible fluctuation
460 of market values of the input and output variables. Because, the economic feasibility of such
461 technologies are always compromised by the market prices of inputs and outputs, such as price
462 of biodiesel, price of feedstock, as well as operation cost [55]. This demands a systematic
463 investigation of how these market variables affect the feasibility of the business. With this
464 respect, the effect of two main market variables (oil cost and biodiesel price) were tested to
465 investigate how the economic feasibility of process alternatives could be affected by change of
466 cost of these market variables. The economic parameter used to test the effect of the market
467 variables was the NPV. It denotes the present value of net cash inflows generated by a project
468 minus the initial investment on the project. It is one of the most meaningful measures of capital
469 budgeting in a project because it considers time value of money.

470 *4.3.1. Effect of change of oil purchasing cost on NPV*

471 The first sensitivity analysis was done on the purchasing cost of oil feedstock. Oil feedstock
472 took the higher share of the material cost and thus the total operating cost. This implied that the
473 fluctuation of the cost of oil feedstock could affect the biodiesel production business. To test how
474 NPV changes with change in cost of feedstock, a feedstock price range of 0.45 up to 0.59US\$/kg
475 was taken. Figure 5 shows the effect of change of oil feedstock purchasing cost on NPV among
476 the models.

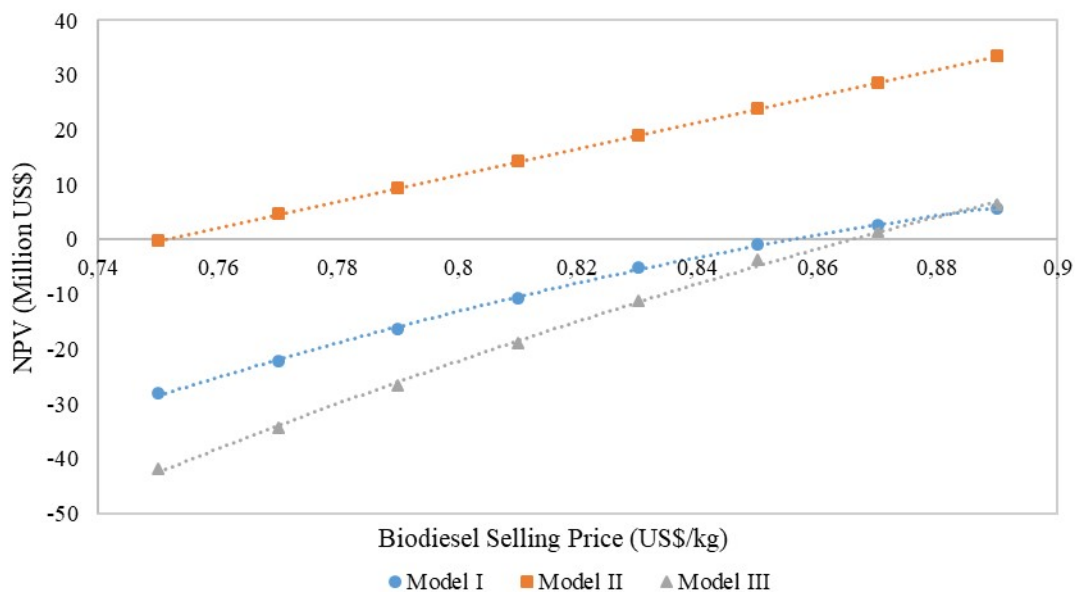


477
478 **Figure 5.** Effect of change of oil cost on NPV for Model I (●), Model II (■) & Model III (▲)

479 The percentage share of cost of oil feedstock from total raw material cost was 85% for
480 Model I, 81% for Model II and 74% for Model III. As shown in Figure 5, the tendency of change
481 of NPV with oil feedstock purchasing cost was the same for Model I and II, with a little change
482 for Model III in this regard. In addition, among the three models, Model III showed more
483 sensitivity to the change in oil feedstock cost, particularly above 0.480US\$/kg. For instance, a
484 0.02US\$/kg change in oil feedstock cost would result a decrease in NPV of 7.5 Million US\$ for
485 Model III and 5.8 Million US\$ for Model I. In Model III, oil feedstock price above 0.490US\$/kg
486 would make the business unprofitable. For Model I, the maximum oil cost that could still make
487 the business profitable was 0.509US\$/kg. Accordingly, Models I and III were the least
488 dependable alternatives for sustainable production of biodiesel. However, Model II showed more
489 tolerance to fluctuation of oil cost, enabling to accommodate relatively expensive feedstock, up
490 to 0.590US\$/kg, and make the business profitable with positive NPV.

491 *4.3.2. Effect of change of biodiesel selling price on NPV*

492 The other market variable considered for sensitivity analysis was the biodiesel selling price.
493 As biodiesel is the main product stream for all the processes, its selling price could have strong
494 effect on the profitability of the businesses. For this study a selling price range of 0.75 up to 0.87
495 US\$/kg of biodiesel was taken into consideration. Figure 6 shows the effect of change of
496 biodiesel selling price on NPV among the three models.



497
 498 **Figure 6.** Effect of change of biodiesel selling price on NPV for Model I (●), Model II (■) & Model III (▲)

499 As shown in figure 6, Models I and II had the same tendency in change of NPV due to
 500 change in biodiesel selling price. Whereas, Model III had a little difference in tendency of
 501 change of NPV, indicating higher change, particularly below 0.870US\$/kg of biodiesel price.
 502 Because of this, Model III was the most sensitive to a decrease in the selling price of biodiesel.
 503 The minimum price, below which the business would be unprofitable, was 0.865US\$/kg for
 504 Model III and 0.853US\$/kg for Model I. Model II had more tolerance to market fluctuation of
 505 the selling price of biodiesel up to the minimum value of 0.754US\$/kg.

506 5. Conclusion

507 The techno-economic analysis of biodiesel production from acidic oil was carried out for
 508 three production technologies using two catalyst types. The technical performances of the three
 509 technologies were compared in terms of the amount and quality of biodiesel, amount and purity
 510 of glycerol produced as well as the amount of biodiesel produced per amount of raw materials
 511 consumed. Accordingly, it was possible to get higher amount of biodiesel produced using Model
 512 III. Model II produced the least amount of biodiesel. At optimum production conditions, the
 513 biodiesel yield variation among the models could get up to 176 kg/hr. Model III showed the
 514 maximum performance by producing 1.03 metric ton of biodiesel for each metric ton of oil
 515 feedstock used. The purity of the biodiesel produced from all technological alternatives studied

516 was in line with the quality requirement of ASTM in terms of percentage of total glycerol. Model
517 II could produce high quality glycerol, as it used heterogeneous catalyst. Whereas, in Models I
518 and III, the quality of glycerol produced was less due to the presence of CaSO₄ as a product of
519 catalyst neutralization reactions in the two Models. The presence of CaSO₄ could make the
520 separation inefficient resulting in poor quality of the glycerol. Model I produced less amount of
521 glycerol compared to the other two models.

522 The economic performances of the three alternatives were assessed in terms of the total
523 investment cost, total operating cost, unit production cost, ROI, Gross Margin, payback time and
524 NPV. Accordingly, compared to the two other models, Model II was the superior alternative
525 scoring better results in all of the parameters. It showed lower unit production cost, shorter
526 payback time, and larger amount of NPV at 7% interest rate, to mention some.

527 The effect of change of oil feedstock cost and biodiesel selling price on NPV was analyzed
528 for the three models and the results were compared. It was clearly indicated that Model II was
529 more tolerant than the two models for market fluctuations of purchasing cost of oil feedstock and
530 selling price of biodiesel.

531 **Disclaimer**

532 The authors do not have responsibility for a decision made based on the results of these
533 process designs. The process designs indicated in this work are solely for research purposes. For
534 specific applications, please contact the authors to get information about the limitations and
535 scope of the process designs.

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539 **Conflict of Interest**

540 All authors declare no conflicts of interest in this paper.
541
542
543

544 **Reference**

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