

**Supply of Teaching Aid  
to  
Awassa College of Agriculture  
Awassa, Ethiopia**

**A Report to NORAD**

**NORAGRIC**  
BIBLIOTEKET  
Postboks 2  
N-1432 ÅS-NLH

Aregay Waktola  
Liv Ellingsen  
Henning Svads  
Carl Grennes

## Table of Contents

Acknowledgement.....	1
1. Executive Summary.....	1
2. Introduction.....	4
3. General background.....	5
4. Teaching aid priorities.....	7
5. Comments on major categories of teaching aid .....	8
5.1. Textbooks.....	8
5.2. Reference books.....	8
5.3. Equipment.....	9
5.4. Audio-visual aid .....	10
6. Other sources of funds for teaching aid .....	10
7. Institutional agreements.....	11
8. Annexes.....	12
8.1. Terms of Reference	
8.2. NORAD-NORAGRIC Agreement	
8.3. Itinerary	
8.4. AUN/NORAGRIC-ACA Agreement	
8.5. Institutions/persons visited	
8.6. Library situation	
8.7. Priority lists	
8.7.1. Equipment and supply lists	
8.7.2. Book lists	
8.7.3. Second priority lists	
8.7.4. List of suppliers	



## Acknowledgement

The team wishes to express its sincere gratitude to the leadership and staff of the Awassa College of Agriculture (ACA), particularly the Dean, the Assistant Deans, the Department Heads and the staff, for their thoughtful co-operation and assistance. We were received cordially with adequate preparation and planning given the short notice and limited resources they had at their disposal. The task involved detailed work and was time consuming. Thanks to their devotion, we managed to accomplish the terms and conditions set out in the Terms of Reference.

The institutional and private hospitality we enjoyed was incredible.

We are also very grateful to a number of individuals and institutions we visited outside the College. They were helpful and provided useful information and advice to facilitate the conduct of this consultancy.

It is our wish that the recommendations contained in this report would be accepted to meet the urgent needs and priorities. Through this constructive initiative, dedicated by NORAD, we hope that the spirit of partnership between ACA and NORAGRIC will grow to achieve the intended objectives.

### 1. Executive Summary

As a reflection of the emerging co-operation for development aid between the Government of Norway and the Government of Ethiopia, in the field of natural resource management, NORAD, in July 1994 proposed an assistance in the form of institution strengthening package to ACA. This College was assessed as having vital roles and responsibilities in the development of trained manpower required in agriculture and natural resource management but seriously constrained by lack of educational infrastructure, particularly teaching aid. This was broadly defined to include textbooks, reference books, audio-visual aid, library equipment and facilities, laboratory equipment as well as means of transport to facilitate practical training in the field. The total amount of the grant earmarked for this one shot deal is about NOK 1.5 million.

NORAD awarded a contract to NORAGRIC to implement the provisions of the grant. The specific objective of the consultancy was to produce lists of textbooks, reference books, basic teaching aid and library materials among other things. The details including the conditions of implementation were specified in the Terms of Reference (TOR) as

presented in Annex 8.1. The agreement signed between NORAD and NORAGRIC to this effect is presented as Annex 8.2.

NORAGRIC assigned three of its staff (Liv Ellingsen, Aregay Waktola, Carl Grennes and Henning C. Svads) as team members, the latter to act as project co-ordinator for the task. As per the agreement implementation of the Project started on 1 August, 1994. The initial tasks involved were:

(a) communication with the colleges to secure facts and figures relevant for the work including syllabi and related background information,

(b) gathering of current catalogues and information materials from potential suppliers of books and equipment, and

(c) consultation with NORAGRIC staff and other relevant staff members at the Agricultural University of Norway (AUN). These were done before the departure of the team members to Ethiopia and Eritrea.

The team spent nearly 5 weeks to accomplish the mission in both countries (see Annex 8.3). The time spent in Awassa was about one week. The team was very impressed by the level of commitment and preparedness of the staff of ACA to receive the provisions of the grant. Discussions and selection of options were conducted in an atmosphere of mutual trust and understanding .

Obviously, there were more needs presented by each of the Departments reflecting their precarious situation. These had to be trimmed to comply with the proposed level of assistance. This was done by prioritising the needs at two levels, at College level, reflecting needs for common use, and at Departmental level, with emphasis on textbooks, reference books and some specialised equipment and materials. The rest were classified and listed as second priority items for possible consideration. It must be noted that particular attention was given accorded to the need for strengthening library services as part of the College level needs. Table 1 presents summary of the priorities proposed for immediate purchase and delivery within the time frame of the grant period as well as the estimates for the second priority items. Annex 8.7.1 presents the lists considered as first priority items while Annex 8.7.3 shows the lists of the second priority items.

**Table 1: Summary of allocations by priority items**

items	Amount for First Priority items in NOK	Amount for Second Priority items in NOK
1. Textbooks	524,310 (1613 vols)	
2. Reference books	162,530 (500 vols.)	
3. Lib. equipt. & supplies	110,000	
4. TM prep. equipt.	460,250	40,511
5. Audio-visual aid	37,650	
6. Lab. equipt. & supplies	414,000	42,549
7. Farm machinery	none	
8. Transport	none	
9. Contingency	62,490	4,153
10. Total	1,735,040	87,213

After having determined the above, the markets in Addis Ababa were explored to ascertain the availability of local suppliers for the items included in the priority lists. With the exception of textbooks and reference books, it was confirmed that these could be supplied locally. A visit to the Addis Ababa University Book Centre also revealed that some textbooks and reference books could be supplied by them. There was no objection to this possibility from the College. For the other items, the team was able to collect proforma invoices from potential suppliers while others promised to send their quotations directly to Norway within the shortest possible time.

Regarding long term agreement between the Agricultural University of Norway (AUN)/NORAGRIC and ACA there was no problem because of existing agreement between the two institutions though in a narrower sense. So to fulfil the condition laid out in the TOR, another Memorandum of Understanding was signed which is presented as Annex 8.4.

The team also took time to visit some relevant certain institutions to learn about current educational and technological policies affecting the

provision of teaching aid covered under this grant. These institutions were also briefed about the spirit of co-operation and the long term trends reflected through this NORAD initiative. NORAD representative in Addis, NGOs, national and international institutions were also included in the visit to get general impressions about existing conditions as well as possibilities for future corporation and linkages involving Ethiopian and Norwegian institutions.

## **2. Introduction**

Following a visit made by Dr. Gustav Klem, Head, Natural Resources Division of NORAD, to Ethiopia and Eritrea, NORAD wished to offer assistance to three Colleges of agriculture (two in Ethiopia and one in Eritrea). This initiative was described as a fast and basic institution strengthening package designed to help the colleges to meet their basic needs and to stimulate further long term co-operation with AUN/NORAGRIC. It was understood that the level of development co-operation between the Government of Norway and the Governments of Ethiopia and Eritrea, was expanding especially in the field of natural resources management.

Based on the report and recommendation of Dr. Klem, the grant was specifically earmarked for the provision of teaching aid defined very broadly to include textbooks, reference books, audio-visual aid, equipment for teaching material preparation, laboratory and library equipment and supplies as well as transportation means to facilitate practical training and field experience. This was consistent with the expressed needs of the College. While the direct link between teaching and research was fully realised, the focus of the grant was on improving the quality of teaching through the provision of teaching aid.

The project was conceived as a one time emergency academic aid with the assumption that Norwegian assistance to Ethiopia would soon be upgraded through bilateral agreements in which case long term co-operation and assistance would be eminent.

NORAGRIC was appointed by NORAD as consultant to facilitate the implementation of the project in close co-operation with ACA. The specific objective of the consultancy was to produce lists of textbooks, reference books and basic teaching aid and select suppliers using prices and other criteria as a basis of selection. The full text of the TOR of the consultancy is given in Annex 8.1.

The NORAGRIC team consisted of Aregay Waktola (Agriculturist) as team leader, Liv Ellingsen (Librarian), Carl Grennes (Logistics) and

Henning Svads (Agronomist), the latter to act as project coordinator based at the home office of NORAGRIC.

After having made the necessary preparations, as per the NORAD-NORAGRIC agreement, the team travelled to Ethiopia and Eritrea to conduct the detailed field work for a period of nearly five weeks (see Annex 8.3).

Several meetings were held with the College leadership including the Dean, the Assistant Deans, and the Department Heads as well as relevant persons in other government and nongovernment institutions. These included the Embassy of Norway, the Addis Ababa University (AAU) Library; the School of Information Studies for Africa (SISA), the Ethiopian Science and Technology Commission (ESTC), the Institute of Agricultural Research (IAR), and the International Livestock Centre for Africa (ILCA) as well as the Regional Bureaux of Agriculture and Natural Resources in Mekele. Annex 8.5 presents the list of institutions/persons visited.

Most of the time, however, was devoted to activities within ACA. These included intensive discussions and observations of college facilities and the like. The exchange of views and interactions with Department Heads were more detailed and included visits of facilities, laboratories and field activities. Facts and figures were provided with supportive documents which simplified the work for all concerned. Lists had to be revised several times to comply with the proposed level of assistance. The final priority lists were endorsed by the Department Heads and the College leadership.

The remaining portion of this report presents brief accounts of the needs and priorities. A brief introductory background is given to serve as a frame of reference. This is followed by comments on the rationale for the choice of the priority items. The detailed lists are presented in Annex 8.7.

### **3. General background**

The Awassa College of Agriculture (ACA) was established in 1976 for the purpose of training intermediate agricultural technicians. The original programmes were limited and led to a diploma (12+2) but since 1992 three of the Departments have been upgraded to offer degree programmes as well. This College had been part of Addis Ababa University (AAU) until very recently (July 1994). It was separated from the University by Government decision and put under the umbrella of the Ministry of Education. It is envisaged that it would be incorporated with the Wondo Guenet Forestry Institute and the Arba Minch Water Resources Institute to form the Southern Regional University within the near future.



Its present structure is comprised of the following six Departments.

- (a). Basic Sciences Department (BSD)
- (b). Agricultural Engineering and Mechanisation (AgEM)
- (c). Animal Production and Range Management (APRM)
- (d). Home Science and Technology (HST)
- (e). Plant Production and Dryland Farming (PPDF) and
- (f). General Agriculture (GA)

The primary function of the BSD is teaching basic courses in the natural sciences (Biology, Chemistry, Mathematics and Physics), as well as the social sciences (Economic, History, Geography, Sociology, and Philosophy) and communication skills (English). These are intended to prepare students for the specialised Departments in both the diploma and degree programmes. On the other hand the Department of General Agriculture (GA) does not offer its own courses but co-ordinates the teaching of selected courses from the various Departments that together prepare generalists at the diploma level. HST, although it has an approved degree programme, runs only diploma programmes for lack of adequate resources. AgEM offers both diploma and degree programmes while APRM and PPDF have phased out their diploma offerings and are concentrating on degree programmes.

The staffing situation at the ACA is at the moment relatively strong with reasonable mix of qualifications. Table 2 presents the distribution of the staff by Departments and qualification. The number of PhD and MS/MA holders is expected to increase to 23 and 50 respectively within the next three years assuming that those who are on study leave will return which has been the case so far. Awassa has not been victim of brain drain as in other institutions of higher learning in the country. Nevertheless, HST has remained weak because the staff development efforts have not been as aggressive as in the other departments. There is no question about the need for high level manpower in this field of study.

**Table 2: Distribution of academic staff by Departments and qualification at ACA**

Dept.	PhD	MS/MA	BS/BA	Diploma	Total
BSD	2	6	3	3	14
AgEM	-	5	4	5	14
APRM	4	4 + 2 DVM*	1	4	15
HST	1	1	3	3	8
PPDF	3	12	5	5	25
Study leave	-	13	7	5	25
Library			1	1	2
<b>Total</b>	<b>10</b>	<b>43</b>	<b>24</b>	<b>26</b>	<b>103</b>

\*Doctor of Veterinary Medicine

Regarding student intake, the average annual total enrolment of students has been 600. This is far beyond the physical capacity of the College. There are acute shortages of classrooms, laboratories, library space and facilities, staff offices, and dormitories as well as staff housing among other things. Without substantial investment in the development of such infrastructure, the idea of creating a Southern University would be unrealistic.

In the past, ACA has been receiving considerable external assistance from GTZ, NORAGRIC and SAREC. Government appropriations for research have been substantial although while other operating ad capital budgets remained miserably poor to the detriment of the quality of teaching. Interestingly, the College is running a successful farm of about 460 hectares and is helping to augment the budgetary deficiencies and to some extent providing possibilities for practical training.

#### **4. Teaching aid priorities**

A series of meetings were held to review the situation before the task of prioritisation was undertaken. Details of the TOR were examined and clarified. Similarly, the proposals prepared by each of the Departments were reviewed. Evidently, there were many more requests than could be covered with the limited fund. Therefore a decision was made to consider

certain equipment for common use which will be placed centrally while other very essential items to be purchased for Departments.

Department Heads were asked to revise their priority list in consultation with their staff. It was emphasised that specifications of priority items should be as complete as possible. Unfortunately, there were very limited catalogues to use for this purpose. Those that were brought by the team, were found to be very useful. Annex 8.7 presents the recommended lists of teaching aid priorities. It was agreed that in case some of the items may not be available in the form specified in the list, the team was authorised to seek substitutes in consultation with the staff at AUN/NORAGRIC. Some clarification and summarised information on the major priority items are noted below to rationalise the proposed level of allocation for each category of items.

## **5. Comments on major categories of teaching aid**

### **5.1. Textbooks**

One basic textbook was selected for most of the courses. In a few cases it was very hard to find one basic text to cover the whole course or the majority of it. In such cases several titles will be bought in sets, as part of the reference books in which case the number of textbooks proposed for the Department in question will be reduced.

### **5.2. Reference books**

10-15 titles were considered for each course by the teaching staff. The lists of these titles were as far as possible put up in a prioritised order, and the team was left with some freedom to slice or even add titles after checking , availability, sufficiency of fund, etc.

## 5.3 Equipment

### 5.3.1 *Library equipment and supplies*

The development of the library was of particular interest to all concerned. The team was in Awassa at a rather unfortunate time, when the Head librarian had been absent or inactive for several months while seeking a transfer to Addis Ababa. He had made this request immediately after his return from training in England. This was resisted by the College which appeared to have affected the relationship between the College management and the library, and there seems to be frustrations on both sides. The team has however noted that there was a solution in sight as the College had given up and was recruiting to employ a substitute.

In view of the above it was not that easy to judge on the normal activities of the library and its potential for future development. However, the fact remains that collections as well as equipment and furniture are old and worn-out; the majority of the book collection is probably outdated. There are few current journals subscriptions, but some funds for subscriptions and/or books are available.

Tools for cataloguing and indexing of literature are inadequate. The management of the College as well as the acting librarian are keen to start computerisation of housekeeping routines. Training in computer literacy as well as the appropriate software packages is essential to implement the computerisation process.

The size of the library building will still be sufficient for some years to come, but the roof is reported to be leaking, and should be repaired as soon as possible to prevent damage to books and furniture. Detailed information is included in Annex 8.6.

First priority is given to minor items like book equipment and repair material needed to process the books from this grant. A computer and appropriate software for cataloguing for the library is specifically stressed by the management, since there was a clear understanding of the need for better tools in processing the books. Similarly, microfiche reader/printer is given high priority to utilise the existing microfiche in the library. Another major item that is proposed for the library is a photocopier to provide the College community with photocopy services by charging reasonable price.

Finally, a book binding equipment for the production of books, handouts etc. as well as for general use in preserving the library stock are suggested.

### *5.3.2 Equipment and supplies for the preparation of teaching materials*

As indicated above, purchase of a photocopier is recommended for this purpose. The preparation of teaching materials requires a good supply of papers among other things.

PCs are proposed to strengthen the PC lab. These will be used to teach computer courses as well as for the preparation of handouts, transparencies and other teaching materials by the staff.

Overhead transparencies are already available in sufficient number to satisfy present needs.

Markers for transparencies are in short supply.

Both camera and video camera are already found and can be used for making slides and video films locally.

Frames for mounting slides are missing. These were wanted in order to utilise slide series delivered as film strips.

### Laboratory equipment and chemical supplies

After a major revision of the Departments' original proposals made by the various Departments, only a short list is recommended. This list includes mainly spare parts, comparatively inexpensive lab equipment and chemical supplies which are felt very essential.

### **5.4. Audio-visual aid**

Overhead projectors, video sets, and slide projector are already available and are not utilised to the optimum. The need for slide series, video films etc. was stressed, but little information on such material was available to make a selection. Some freedom was therefore left to the team to select this kind of teaching aid, according to the types requested by the College.

Charts of different kinds are suggested by some Departments. Also in this case the team is requested to make the appropriate selections.

### **6. Other sources of funds for teaching aid**

It was reported that external assistance for general infrastructure development especially earmarked for strengthening teaching had been very limited. Most of the assistance was oriented towards promoting research, perhaps with the exception of that received from GTZ which is

phasing out within the coming three years. Therefore, the present NORAD assistance is timely.

## **7. Institutional agreements**

Fulfilling the precondition set by NORAD on this issue was not a difficult task at all. As indicated previously, the ACA -NORAGRIC research collaboration has been progressing successfully. When the issue was raised it was only a matter of broadening the existing agreement which is rather limited to research and related capacity building. The Memorandum of Understanding attached as Annex 8.4 was concluded.



## **8. Annexes**





**TERMS OF REFERENCE**  
for  
**A CONSULTANCY TO SUPPLY TEACHING AIDS**  
to  
**THE AWASSA COLLEGE OF AGRICULTURE**

### **1. Background**

The Governments of Ethiopia and Norway have agreed to cooperate within the field of natural resources management, with an emphasis on strengthening of relevant Ethiopian institutions. One such institution is the Awassa College of Agriculture (ACA).

ACA is most fortunate in having a number of dedicated teachers, and highly motivated students, but the teaching suffers from of a severe lack of basic textbooks and teaching aids.

ACA urgently needs relevant textbooks for its students and the teachers are in equal need of up to date reference books. The teachers further need teaching aids in the form of overhead projectors, slide projectors and demonstration material and proper means of producing handouts. Furthermore, ACA needs means of transport in order to carry out field practicals and basic equipment for laboratory and practical classes.

The items to be provided as a result of this consultancy is meant as a fast and basic institution strengthening package. Other support needed by ACA may result from continued cooperation of a more long term nature with NORAGRIC at the Agricultural University of Norway.

### **2. Objective**

To produce lists of textbooks, reference books and basic teaching aids, and to secure purchase, delivery and facilities for storage and use of such items.

### **3. Scope of work**

In all matters mentioned below it is assumed that the consultant cooperates closely with ACA to ascertain ACA' priorities. The ACA syllabi for the various courses shall form the basis for the work.

- 3.1 Produce prioritized lists of the most relevant textbooks (3-5) for students in each of the two diploma years and for students in each of the four B.Sc.

years according to Standards for African Universities and the UNESCO Standard. These books are to be purchased in class sets, i.e. one copy per two-three students.

- 3.2 Produce prioritized lists of the most relevant textbooks/reference books (10-15) in each of the subjects taught. These books are meant to serve as the individual teachers "hand library".
- 3.3 List the extra equipment needed by the College Library for proper cataloguing, storage and lending of the above books.
- 3.4 Produce a list of the most urgently required, and relatively simple, equipment and material which will enable the teachers to produce notes and handouts for the students.
- 3.5 Produce lists of an appropriate amount of suitable teaching aids such as overhead projectors and slide projectors with the necessary accessories, including demonstration material in the form of slide series etc.
- 3.6 Produce lists of the most basic equipment missing for proper teaching of laboratory and practical classes.
- 3.7 Present concrete proposals on additional items for the institution strengthening package not indicated above, suitable for quick disbursement and not of the type which may be included in a long-term agreement on institutional cooperation.

When making up the lists, due consideration shall be given to possible contributions from other donors.

All lists specified above shall contain exact numbers of each item, purchase costs of each item and freight costs from the supplier to Awassa.

All suggested purchases shall be based on tenders or fixed list prices and preference shall be given to suppliers in Ethiopia, in the Region and outside the Region, in that order, unless the prices delivered Awassa indicate otherwise.

#### **4. Team members, mode of work**

- 4.1 The team shall consist of two persons from NORAGRIC/The Agricultural University of Norway, one with teaching experience and a general understanding of agriculture/aquatic science in the tropics and one being a professional librarian with a specialization in tropical agriculture/aquatic science. In addition, NORAGRIC shall draw upon the experiences of a selected group of teachers at the Agricultural University of Norway.

- 4.2 In Awassa, the team shall work in close collaboration with representatives from and appointed by ACA. The Dean of ACA, the different department Heads and the Chief Librarian of the College are obvious resource persons.
- 4.3 The work shall start in Norway with the team seeking information on the ACA syllabi, gathering catalogues and making tentative lists.
- 4.4 At a suitable time after relevant catalogues and tentative lists have been received by ACA, the team shall travel to Awassa for detailed discussions with ACA. These discussions shall lead to the detailed lists indicated above.
- 4.5 The final lists, with titles, descriptions, prices, names of suppliers and details concerning shipment and necessary arrangements in Awassa, together with a copy of the signed institutional agreement between ACA and NORAGRIC (Agricultural University of Norway), shall be presented to NORAD/Oslo not later than four weeks after the team has returned to Norway.
- 4.6 The total cost of the proposed institution strengthening package, excluding the cost of the consultancy, shall not exceed a sum of approximately NOK 1,5 mill.
- 4.7 Implementation of purchases and other NORAD financed inputs in relation to this institution strengthening package depends on the final approval of the Royal Norwegian Ministry of Foreign Affairs and will, if approved, be entrusted to NORAGRIC, based on a contract between NORAGRIC and NORAD.

Oslo, 6. juli 1994



Gustav S. Klem

Head

Natural Resources Management Division  
Norwegian Agency for Development Cooperation





**NORAD**

DIREKTORATET FOR  
UTVIKLINGSHJELP  
NORWEGIAN AGENCY FOR  
DEVELOPMENT COOPERATION

Annex 8.2

NORAGRIC  
Postboks 5002  
1432 ÅS

Deres ref.:  
Your ref.:

Vår ref.:  
Our ref.:

Dato:  
Date:  
5. juli 1994

## OPPDRAK I ERITREA OG ETIOPIA

Det vises til tidligere kontakter om saken.

Vedlagt følger kopier av brev til tre institusjoner for høyere landbruksutdanning, en i Eritrea og to i Etiopia. Brevene er vedlagt Terms of Reference som i hovedsak er like for alle institusjonene.

NORAD ber NORAGRIC om å påta seg de oppdragene som er skissert i brevene innenfor disse rammene:

1. Hvert av de tre oppdragene, beskrevet i de tre TOR, skal kun starte etter skriftlig anmodning fra vedkommende institusjon.
2. Konsulentgruppen skal bestå av to personer slik som indikert i para 4.1 i TOR. Gruppen, eventuelt forsterket av sekretær/koordinator, skal arbeide tilsammen inntil 150 timer før utreise, gruppen på to skal arbeide inntil 2x25 dager i Etiopia og Eritrea og gruppen, eventuelt igjen med sekretær/koordinator, inntil 100 timer etter hjemkomst. I tillegg tilstås NORAGRIC inntil 150 timer for assistanse fra en prosjektgruppe rundt konsulentgruppen.
3. Hvis ikke alle tre oppdragene blir å gjennomføre, vil nye tidsrammer bli avtalt.

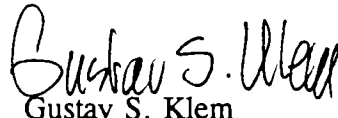
Postadresse/Postal address:  
P.B. 2034 Dep., 0030 Oslo, Norway  
Kontoradresse/Office address:  
Tollbugaten 31, Oslo

Bankgiro/Bank account:  
5054 05 03012  
Postgiro/Postal account:  
0804 5172903

Telefon/Telophone:  
+47 22 31 44 00  
Telex: 76548 NORAD-N  
Telefax: +47 22 31 44 01

4. All honorering og refusjon av utgifter skal skje ifølge samarbeidsavtalen mellom NORAD og NORAGRIC datert februar 1994.

Vennlig hilsen,



Gustav S. Klem

kontorsjef

Kontor for naturressursforvaltning

cc. NORAD/AFR

cc. NORAD/Addis Ababa

### 8.3. Itinerary

Departed from Oslo/Fornebu on 29 August 1994 at 1700

Arrived at Addis Ababa/Bole on 30 August 1994 at 0915

Travelled to Awassa on 31 August 1994

Returned to Addis Ababa on 6 September 1994

Travelled to Mekele on 12 September 1994 at 1200 noon

Travelled to Asmara from Mekele by road on 18 September

Returned to Addis Ababa from Asmara on 25 September 1994

Liv Ellingsen returned to Norway on 1 October 1994 at 2200

Aregay Waktola returned to Norway on 10 October 1994





## MEMORANDUM OF AGREEMENT

The Agricultural University of Norway and Awassa College of Agriculture, wishing to intensify the existing cooperative relations between the two institutions especially to develop the academic and scientific research interchanges between the two institutions through mutual assistance in the areas of education, research & publication and others, agree as follows:

### PART I

#### SCOPE OF THE COOPERATION

The areas of cooperation include, subject to mutual consent, any program offered at either institution as felt desirable and feasible on either side and that both sides will contribute to the fostering and development of the cooperative relationships between the two Universities.

The assistance to be provided by each of the contracting parties will be scientific research, exchange of faculty members, students, etc., as deemed beneficial by the two institutions.

### PART II

#### AREAS OF COOPERATION

Assistance shall be carried out, subjected to availability of funds and the approval of the two Universities through such activities or programs as:

1. Exchange of faculty members
2. Exchange of students
3. Joint scientific research
4. Participation in seminars and academic meetings
5. Exchange of academic materials and other information
6. Special short-term academic programs

The terms of such mutual assistance and necessary budget for each program and activity shall be mutually discussed and agreed upon in writing by both parties prior to the initiation of the particular program or activity and such programs & activities shall be negotiated on an annual basis. Each University will designate a Liaison officer to develop specific activities or programs.

**PART III**  
**EFFECTIVE DATE AND LENGTH OF AGREEMENT**

This memorandum of Agreement will remain in force for a period of five years and any amendment and/or modification of the agreement requires a written approval of the two signatories and shall be appended hereto. After the initial five years period this memorandum of agreement may be renewed by mutual consent.

Either party reserves the right to terminate this memorandum of agreement upon six (6) months' written notice to the other.

This memorandum of Agreement shall take effect on the date indicated below:

FOR AGRICULTURAL UNIVERSITY OF  
NORWAY

Signed: *[Signature]*

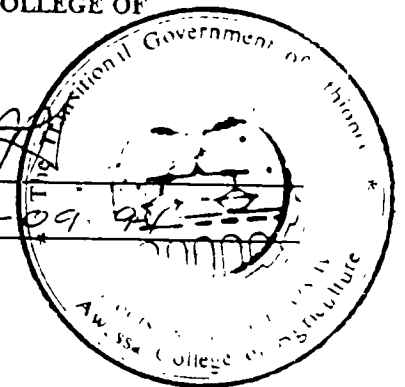
Date: 01-11-98



FOR AWASSA COLLEGE OF  
AGRICULTURE

Signed: *[Signature]*

Date: 06-09-98



**8.5. Institutions/persons visited.****Ethiopia:**

School of Information Studies for Africa. Addis Ababa University.

Getachew Birru, Dean

Addis Ababa University Library

Adhana Mengsteab, Chief Librarian

Norwegian Embassy/NORAD representative

Knut Kayser, Gudrun Landbø, Inger Dybdahl, Per Amund Gulden

Awassa College of Agriculture (ACA)

Assefa Gebre-Amlak, Dean

Zinabu Gebre-Mariam, Assistant Dean for Academic Affairs

Mogessie Ashenafi, Assistant Dean for Research and Extension

Fekadu Beyene, Dept. of Animal Production and Range Management

Gulilat Dessi, Basic Sciences Dept.

Endalkawach Woldemeskel, Dept. of Plant Production and Dryland Farming

Befakadu Wolde, Dept. of Agricultural Engineering and Mechanization

Assefach Hailu, Dept. of Home Science and Technology

Woubshet Wakie, Intermediate Library Assistant

Ethiopian Science and Technology Commission (ESTC)

Beyene Kebede, Head of Agricultural Dept.

Mulugeta Libse, Head of Computer Centre

Eshetu Alemu, Head of National Scientific and Technological Information Centre

Akale Selassie, ESTC Library

International Livestock Centre for Africa (ILCA)

Pramod Kumar Sinha, Head of Information Dept.

Paul J.H. Neate, Head of Publications Dept.

Institute of Agricultural Research (IAR)

Gashaw Kebede, Head of Library and Documentation Section, Information Services.

Relief Society of Tigray, Addis Ababa (REST)

Norwegian Church Aid

Kjell Solberg, Residential Representative

Hoechst Ethiopia Pvt. Ltd. Co.  
Michael Seyoum, General Manager

Mekele College of Dryland Agriculture and Natural Resources  
(MCDANR)

Mitiku Haile, Dean

Tilahun Abebe, Assistant Dean

Fassil Kebede, Dept. of Soil and Water Conservation

Mekonnen Yohannes, Dean of Students

Seyoum Gebre-Hiwot, Librarian

Girmay Tesfay, Dept. of Crop Production

Tigray Education Bureau

Teklehaimanot Haileselassie, Head of the Bureau

Relief Society of Tigray (REST)

Solomon Inquai

Tigray Agricultural Bureau

Berhane Hailu

Tigray Region Natural Resources Development and Environmental  
Protection Bureau

Belete Tafere, Deputy Head of the Bureau

PC-House Integrated Computer Services, Addis Ababa

Zak A. Salman, Marketing Manager

Munir Abdulahi, Technical Manager

Computer Professionals United (CPU)

Adisu Engda, General Manager

TELCO Pvt. Ltd. Co

Tessema Getahun, Managing Director

Allene Molla, Sales Engineer

The Motor And Engineering Company of Ethiopia Ltd. (MOENCO)

Addis Ababa University

- Book Centre
- Bookbinding Section
- Printing Press

Ethiopian Nutrition Institute

Sherif & Sons Light Industrial Products Importer & Distributor  
A.A. Sherif, General Manager

A number of small shops and companies for market information and prices.

## 8.6. Library situation

There is very little documentation available on the library situation at the college at present. Since library development is seen as an important part of the institution fabric, the team found a need for giving a description of the situation as well as some general comments based on the team members' opinion which can be of help to further institutional cooperation.

The descriptions are not very detailed, since time did not permit to go in dept, but it is our belief that even a rather superficial description like this will pinpoint some of the areas on which to focus in the future.

### 8.6.1. Staff

#### 8.6.1.1 Staff profile

Assistant Librarian (B.L.S.) - 1

Intermediate Library Assistant (Diploma)

Library Assistant I (Certificate)

7 Library Attendants (no professional training, one of the attendants has got three months training in book binding. Five out of the seven are placed in the library on a temporary basis).

#### 8.6.1.2. Comment

The staffing situation is inadequate both in respect to number and qualifications. However, the staff present in the library during our visit, gave an impression of being dedicated to their work, but frustrated by the work load and lack of professional input.

The college is presently recruiting a new librarian to replace the assistant librarian, who has applied for a transfer to Addis Ababa. The Dean as well as the library states that for some time the assistant librarian has not been performing his duties in a satisfactory way.

### 8.6.2. Collections

#### 8.6.2.1 Books

As per June 1994 23, 103 volumes were recorded in the library. Out of this number the library assistant estimates that about 5000 volumes are of some use, about 1000 volumes are very useful, and about 600 volumes are circulated frequently. Some of these volumes are found in multiple copies, so the number of relevant titles is far less.

#### 8.6.2.2. Journals

65 journals are currently subscribed to for SAREC funding. This funding will not be renewed for 1995. Some journals and other periodicals are received as gifts, no number is given, they are described as "not very useful" by the library assistant.

#### 8.6.2.3 Microfiche

Recently the library has received as a gift the Intermediate Technology Library on microfiche from the Intermediate Technology Working Group, UK. It consists of close to 1000 documents on microfiche. There is also a considerable number of microfiche from ILCA, estimated ca. 1500-2000 documents.

#### 8.6.2.4. Acquisitions

For 1992/93 and 1993/94 academic years 1479 volumes were acquired by the library from the following sources:

25 volumes donated by SAREC;

30 volumes donated by GTZ

185 volumes (63 titles) bought from Blackwell's by NUFU grants

835 volumes (easy readers) donated by the British Council

575 volumes purchased from local book shops or received freely as gifts from various sources.

#### 8.6.2.5. Comments

The book collection is badly in need of weeding. Proper weeding would also give necessary space for new additions in the open shelves - space is very limited at present.

Journals' subscriptions may be renewed under the NUFU grant deposited with Blackwell's in Oxford, if the College so wishes. No systematic use of networking or exchange agreements seems to have been made.

The mailing list for reports and other publications issued by the College is managed by the research department, and there seems to be no contact to utilize the potential for exchange of publications.

The microfiche reader is out of order, and in any case its only lense has not got the right degree of magnification to read the IT Library microfiche. The IT Library collection could be useful for making handouts to students, particularly in the Home Science and Technology Dept.,



which has had difficulties in finding textbooks covering their subjects taught. Possibility to read and make paper copies from microfiche would also give an opportunity to tap FAO information, since FAO grey documents are in most cases distributed free of charge to institutions in developing countries - on microfiche.

Both the library and the College management confirms that the policy of the college is to include all documents coming to the College in the library collections to build an information resource base for the whole College. However, a noticeable number of unprocessed books in offices indicates that the policy is not practised very strictly.

### *8.6.3. Building.*

#### *8.6.3.1. Description.*

The area of the present library building is given as 486 m<sup>2</sup>. The seating capacity of the reading room is 250 persons. There are four separate offices, one used as a book store and for book binding/repair, one has been used as an AV-workshop, one is used as the librarians office. A fourth office is used for photocopying/microfiche. A partition wall is used to close off the cataloguing desk and stacks for unprocessed books. Reading room and reference desk are shelved off from the active stacks for books and journals.

#### *8.6.3.2. Comments.*

The building furnished in its present way can accommodate a stock of some 30 000 volumes. Given proper weeding of the stock, this will still be sufficient for many years (yearly acquisitions is very unpredictable, ref. present project).

According to the library assistant's information the number of seats in the reading room is also sufficient, which is a bit surprising, considering working conditions in the dormitories. The book store, which is also used for bookbinding and repair work, is already too small to cover both functions. The sets of textbooks acquired through this project must be accommodated elsewhere when not in use.

Furniture has been used in a practical and innovative way as room dividers.

The roof of the library is reported to be leaking.

#### 8.6.4. Working processes.

##### 8.6.4.1 Acquisitions

Services formerly offered by Addis Ababa University Library (mainly acquisitions) are now expected to be done locally, and no strengthening of the staff has taken place. Capacity does not allow for local experience to be built. This partly explains why available funds have not been utilised in an optimal way, and why contact between the library and academic staff is insufficient when it comes to document selection. The lack of current information on new literature, as expressed by both library and academic staff, could easily have been minimised given staff capacity and experience in acquisition work.

##### 8.6.4.2. Cataloguing and indexing.

Cataloguing and indexing tools are old and should be replaced by new editions and supplementary manuals. Because one person out of the only two who are qualified to perform this work, has not been present in the library for some time, big backlogs have been accumulated. Several hundred volumes are awaiting processing, not only for capacity reasons, though. Academic staff are allowed into the stacks and librarian's office to browse, and documents are being processed on the spot according to users' requirements. In a situation like this there will be no complete records of the collections, and the chance for unintentional duplication of titles, is present. A major donation of books to be integrated in the library system will create severe friction between the need for immediate use of the literature and the need for organisation for later systematic retrieval and use.

##### 8.6.4.3. User services and reference work.

Responsibility for reference work is left with a library assistant holding a certificate in library science (6 months training) and no particular training in agricultural documentation. He seems to be familiar with abstracting journals and other bibliographical tools, as well as with the handbooks found in the library. He is also informed on journal holdings of some other Ethiopian institutions, and claims to request photocopies of articles from these institutions. With the extended opening hours of the library the reference desk will be staffed for less than half of the opening hours. Since part of the opening hours must be seen as merely making reading rooms available, this should be tolerated.

The counter/circulation desk is mainly staffed by library attendants. Student are only allowed to take one book out overnight, and have to leave their student's card as a deposit. Academic staff are allowed to

borrow up to ten books at a time, technical staff up to five. The loan system consists of pockets with users' name on them. Book cards are put in the pockets and filed according to user's name. This offers a good overview of how many and which titles a user has got at any time, but retrieval of a lent document is very time consuming, if at all possible.

No statistical records of the use of the library have been kept until less than one year ago. Since November 1993 daily loan statistics have been kept. The library assistant is concerned about measuring visits to the library as well, since most of the use students make of the library is on the spot reading.

Another new introduction is sending reminders for overdue loans. Reactions from the staff suggest that loan periods should be practised with some flexibility, at least for very specialised literature.

The fact that new routines are being tried out is in itself a good indication that the staff are making an effort to improve services and look for better management tools.

#### 8.6.4.4 Administrative work.

The Library is administratively placed under the Dean. The library committee consists of 6 members representing the departments. The members are appointed by the Dean. To our information the library committee has not shown a great interest in the running of the library. Budgeting is done by the librarian, but the library is not represented in any academic fora or other fora for decision making.

#### 8.6.4.5 Book binding and book store keeping.

One library attendant has got a three months course in book binding. She does book repair and some binding in the same room as the book store. The room is very crowded and the equipment seems to be worn and insufficient to do proper binding. Efforts are still made to keep the frequently used books in repair to keep them in circulation as long as possible.

Class sets of text books are kept in the book store. They are lent to students for one semester at a time.

#### 8.6.4.6. Opening hours.

7.30-22.00 throughout the week.

## 8.7. Priority lists

### *(a) Local, regional and international markets*

Time constraint prohibited detailed investigation concerning the local markets. From the observations made, the team was able to determine that many of the major items requested by the College can be supplied from Addis Ababa by/through local agents of international companies. This is especially true for transport, computers, photocopiers, overhead and slide projectors with accessories, chemicals, laboratory equipment and many of the consumable such as papers, markers, etc.

These suppliers have assured the team that they are in a position to provide essential services, spare parts and the like to the institutions payable in local currency. This is a very positive development. It will also have a stimulating effect on the growing internal markets. The companies visited gave impression of being serious and well organized. They were able to provide necessary information on availability and prices of commodities of interest to the team.

After the team returned to Norway, telecommunications with Ethiopia were broken down which prevented some of the local suppliers from forwarding their quotations on time. It must be noted that no attempt was made by the team to explore the markets in other cities in the region, e.g. Nairobi for short of time. Furthermore, the college did not report any business contacts there to encourage any extraordinary efforts within this limited time. On the other hand, European and North American markets were sought which responded rather quickly for books, library equipment, and audio-visual teaching aid.

### *(b) Choice of book suppliers*

The lists of books needed by the College were sent for bids to three different book shops: Blackwell's, UK, Buchhandlung Kaiser, Germany, and Wiley Eastern, India. Because of the shortage of time, Wiley Eastern could not come up with a bid in time.

The bids from Blackwell's and Kaiser are not directly comparable, since Blackwell's has left out of-print titles, whereas Kaiser has allowed an average price of US\$ 30/copy for replacement titles to be ordered by the institutions. The difference in average price/copy is slightly in favour of Blackwell's.

Both book shops are well recognised international book shops and much used and recommended by Norwegian research libraries. Blackwell's has

got long-standing experience in delivering books to customers in developing countries.

ACA has already got an account with Blackwell's and therefore close links to that bookshop.

The consultancy team suggests that the books are ordered through Blackwell's for the above mentioned reasons.

*(c) Logistics and shipment*

In spite of the limitations mentioned above, the team managed to get few tenders. Some of these came in the form of pro forma invoices which make the task of purchasing very simple. However, in some cases a selection of items or a reduction in numbers has to be made to match the requests with the available funds.

As far as possible, freight costs have been included in the listed prices. Nevertheless, some smaller companies have no export procedures and as such freight will have to be arranged by the purchasing agent. A lump sum of money is held as contingency to cover unforeseen freight and insurance costs.

For speed as well as safety of arrival, air freight should be preferred. However, it will be necessary to ship by surface heavier items such as books. Also, there may be restrictions on commodities like chemicals. Suppliers are very well familiar with such regulations and can arrange for proper dispatch methods.



<b>BASIC SCIENCE DEPARTMENT (BSD)</b>									
	For production of teaching materials								
	2 Video set together with the deck (to develop the English Lab)	JVC			\$	789.00	1 578.00		10 244.38 CPU
	<b>SUM</b>								<b>10 244.38</b>
	Basic equipment for Lab and Practical classes								
	10 Student Microscope	Eagle model 300			GBP	284.65	2 846.50		12 827.59 Table
	<b>SUM</b>								<b>12 827.59</b>
	Additional items for the strengthening of the Institution								
	10 Liquid transfer pipette	Pipette filler 25ml			GBP	11.76	117.80		1 246.91 Table
	<b>SUM</b>								<b>1 246.91</b>
	50 Pipet filler				GBP	11.76	589.00		6 234.57 Table
	10 Paper sheets for chromatography	PMR-330-030-F			GBP	103.20	1 032.00		10 823.72 Table
	<b>SUM</b>								<b>17 154.29</b>
	<b>TOTAL BSD</b>								<b>41 477.16</b>







ANIMAL PRODUCTION AND RANGE MANAGEMENT (APRM)									
	Laboratory equipment and materials	Priority							
Pack of 12	Pandshas (Complete set), size 1500ga,x20H	2nd	08-747F		US\$	63.66		543.25	Source: TELCO
Pack of 24	Graduated cymer, size 25 ml, capa.	1st	08-555A		US\$	140.00		908.68	Source: TELCO
1	Water bath with shaker	1st	15-450-225		US\$	200.00		1 298.40	Source: TELCO
1	Balance with two beams	1st	1550_SD		US\$	117.70		764.11	Source: TELCO
Case of 12	Serological pipette,Capa:1/10,1/100ml (white)	2nd	02-037-SD		US\$	34.45		223.65	Source: TELCO
Pack of 144	Kolmer tip dropper		13-671-104A		US\$	15.50		100.63	Source: TELCO
1	Kolmer rack, 291x10wx10 cmH	1st	13-705		US\$	43.00		279.16	Source: TELCO
1	Spring driven interval timer	1st	06-660		US\$	48.00		318.11	Source: TELCO
1	An aerobic jar	1st	11-816-1		US\$	185.00		1 265.04	Source: TELCO
1	Distiller (portable autocist still) output 1.51/h cooling 121/h	1st	09-029-10		US\$	999.00		6 485.51	Source: TELCO
1	Autoclave/Dryer, 48Lx23cm dia.	1st	14-466		US\$	1910.00		12 399.72	Source: TELCO
Pack of 12	Clamps with grips	2nd	05-840		US\$	27.00		175.26	Source: TELCO
Pack of 10	Hoffman tubing clamps	3rd	05-871A		US\$	13.00		84.40	Source: TELCO
Pack of 12	Centrifuge tube Graduated to 15 ml.	3rd	05-484		US\$	73.26		475.60	Source: TELCO
Pack of 10	Inoculating loops (Platinum iridium), 3 mm I. D	3rd	13-102B		US\$	216.00		1 402.27	Source: TELCO
Pack of 12	Porcelain crucibles, Capa 250 ml	3rd	07-8555J		US\$	33.73		218.98	Source: TELCO
4	Rochester-gschner Forceps, 160 mm	3rd	13-812-16		US\$	97.00		629.72	Source: TELCO
4	Rochester-Pean forceps, 160 mm	3rd	08-905-20		US\$	104.00		675.17	Source: TELCO
1	Hot plate	1st	11-486-8		US\$	225.00		1 460.70	Source: Fisher, p. 86
Pack of 100	Syringes, Grad 1/5, 10cc, B-D no. 5604	3rd	14-823-140		US\$	24.50		159.05	Source: Fisher, p. 86
Pack of 25	Syringes, Grad. 1, 20cc, B-D No. 5661	3rd	14-823-160		US\$	16.95		110.04	Source: Fisher, p. 86
2	Packs of 12 Needles strds	3rd	Gauge, size 1614-825M		US\$	86.00		558.31	Source: Fisher, p. 86
Pack of 12	Needles with	3rd	Gauge, size 1814-825L		US\$	15.00		97.38	Source: Fisher, p. 86
Pack of 12	Needles with	3rd	Gauge, size 2014-825K		US\$	15.00		97.38	Source: Fisher, p. 86
Pack of 12	Needles with	3rd	Gauge, size 2014-825J		US\$	15.00		97.38	Source: Fisher, p. 86
1	set General purpose lab. knife set	1st	08-850-5		US\$	34.25		222.35	Source: Fisher, p. 86
1	Mixer (touch operation, stirring pad) thermopyne maxim	1st	12-814		US\$	125.00		811.50	Source: Fisher, p. 86
case of 10	Operating scissors, 144 mm	1st	13-806-2		US\$	120.00		779.04	Source: Fisher, p. 86
case of 10	Operating scissors, 144 mm	2nd	13-804-22		US\$	120.00		779.04	Source: Fisher, p. 86
case of 25	Vacuainers (anaerobic specimen collector)	2nd	02-886-100		US\$	75.00		466.80	Source: Fisher, p. 86
pack of 12	Glass alcohol burner, 6 dia x 180 ml	3rd	04-250		US\$	30.00		184.76	Source: Fisher, p. 86
1	Electric gas w/1/4", 23L x 3W x 4 cm H	3rd	12-002		US\$	13.50		87.64	Source: Fisher, p. 86
2	cases of 12 Goggles		11-401-10		US\$	102.60		666.08	Source: Fisher, p. 86
					US\$			34 856.33	
Laboratory equipment and materials cont.									
3	Fixed volume pipet dispenser	2nd	13-687-49N		US\$	118.50		769.30	Local
4	Pipetters, capacity 0.2 ml tip size	2nd	21-350		US\$	300.00		1 947.60	Local
pack of 1000	Pipet tips, 0.2 ml clear tip	2nd	21-375F		US\$	42.50		275.81	Local
case of 100	Sample vials	1st	03-338-1F		US\$	52.85		343.10	Local
case of 100	Sample vials	1st	03-338-1G		US\$	67.10		435.61	Local
1	pos Precision balance e 501		01-919-65		US\$	445.00		2 888.94	Local
case of 24	Wash bottles		03-409-1417		US\$	70.20		455.74	Local
1	pos Parrate PH, mc, degrees Centigrade	1st	13-641-709		US\$	695.00		4 511.94	Local
					US\$			11 828.16	
Solvents and Reagents									
165	leaf ml TOTAL Calcium test set (Stanlid CPC-)	3rd	SB-0150-185		US\$	41.70		270.72	Local
Pack of 6	Gram Crystal violet	3rd	DF 3329-76-7		US\$	23.10		149.87	Local
25	g Fuchsin acid	3rd	F 97-25		US\$	48.50		314.86	Local
6	x 1 g Giemsa stain	3rd	G 146-1		US\$	58.00		376.54	Local
500	g Malachite green (water and alcohol soluble)	3rd	A 779-500		US\$	62.60		406.40	Local
6	x 25 g Methylene blue	3rd	M 291-25		US\$	100.75		654.07	Local
25	g Rose Bengal	3rd	R 323-25		US\$	73.75		476.79	Local
25	g Safranin O	3rd	S 670-25		US\$	39.25		254.81	Local
10	g Wright's stain (dry powder)	3rd	W 55-10		US\$	21.00		136.33	Local
100	g Fuchsin basic	3rd	A 803-100		US\$	23.65		153.54	Local
3	x 100 g Gentian violete	3rd	G 12-100		US\$	96.30		625.18	Local
4	litres Methanol	3rd	A 411-4*		US\$	23.65		153.54	Local



1 pcs	Permanent measure, 10 ml for sulphuric acid	1st	447-632	DM	173.00	173.00	759.16	Local
1 pcs	Permanent measure, 10 ml for anyl alcohol	1st	447-634	DM	144.00	144.00	626.80	Local
10 pcs	Hydrometer Fat, made of polypropylene w/ graduation	1st	275-785	DM	20.45	204.50	890.29	Local
10 pcs	Water bath, cylindrical, w/rack for 12 hydrometers	1st	447-710	DM	913.00	913.00	3 974.75	Local
100 pcs	Patent stoper for hydrometers	1st	447-768	DM	1.85	185.00	805.40	Local
10 pcs	Adjusting key for stopers	1st	447-770	DM	6.80	68.00	296.04	Local
5 pcs	Titration apparatus	1st	447-830	DM	137.50	687.50	2 993.03	Local
5 pcs	Thermolactidensimeter model Gärber, range 1.025 to 1.036	1st	447-930	DM	46.75	233.75	1 017.63	Local
10 pcs	Thermolactidensimeter model Quvenne, range 1.015 to 1.040	1st	447-940	DM	33.00	165.00	718.33	Local
10 pcs	Bryometer, 0 to 8%, 0.1 for whole milk	1st	447-766	DM	9.05	90.50	393.89	Local
10 pcs	Washing bottles, polyethylene (100 ml)	1st	572-154	DM	2.27	22.70	98.82	Local
10 packets	Fat bottom flasks, 100 ml, medium neck	1st	662-506	DM	9.55	95.50	415.76	Local
5 packets	Fat bottom flasks, 500 ml, long neck	1st	662-526	DM	28.00	140.00	608.49	Local
2 pcs	Desiccator opener	1st	658-340	DM	136.50	273.00	1 188.51	Local
2 packets	Volumetric pipettes, 25 ml	1st	653-915	DM	30.70	61.40	267.30	Local
1 packet	Volumetric pipettes, 100 ml	1st	653-919	DM	56.70	56.70	246.84	Local
10 pcs	Melting crucibles, Porcelain, 150 ml/g	1st	577-459	DM	6.60	66.00	287.33	Local
2 pcs	Automatic pipette, 100 ml	1st	654-218	DM	76.65	153.30	667.39	Local
1	Carl Zeiss Laboratory Microscope	2nd	278-325	DM	3635.00	3635.00	15 824.87	Local
1	Wooden Cabinet, w/ lock	3rd	278-323	DM	278.00	278.00	1 210.27	Local
	Spare bulb, 6V, 15W	2nd	282-415	DM	48.55	48.55	211.36	Local
1	Magnification changer, factor 1.6x	2nd	282-415	DM	170.00	170.00	740.10	Local
1	Widefield magnification changer, factor 0.8x	2nd	282-416	DM	568.00	568.00	2 472.79	Local
	Optics for Brightfield	3rd	278-332	DM	1579.00	1579.00	6 874.18	Local
1	Drawing apparatus, Camera Lyda, w/ internally reflects image	3rd	281-225	DM	3485.00	3485.00	15 215.48	Local
SUM				DM			106 460.05	
<b>TOTAL APRM</b>							<b>168 898.68</b>	

HOME SCIENCE AND TECHNOLOGY (HST)									
3.8 Equipment, Family Health									
	1	Adult size doll for teaching first aid	each		ARI-B	GBP 1 380.00	1 380.00	14 607.30	Adam Houly
	10	Small size scissors	each		Birr	35.00	350.00	370.07	Local
	1	Human infant doll 3 months			GBP	227.00	227.00	2 402.80	Adam Houly
	1		New born		GBP	77.00	77.00	815.05	Adam Houly
	SUM							18 195.21	
Posters, Flipcharts and other Teaching Aids (source: National Health Research Institute, ENI - Ethiopian Nutritional Institute)									
1. For Nutrition Education									
	1	Eating for good health			Birr	10.00	10.00	10.57	Local
	1	Poster showing the four food groups			Birr	5.00	5.00	5.28	Local
	5	Posters showing health issues, and controversies			Birr	5.00	25.00	26.43	Local
	1	Poster showing diet and performance			Birr	5.00	5.00	5.29	Local
	1	Poster showing the human digestive system			Birr	5.00	5.00	5.29	Local
	10	Food models			Birr	5.00	50.00	52.87	Local
	SUM							105.73	
2. For Human Growth and Development									
	5	Posters showing the different stages of physical development			Birr	5.00	25.00	26.43	Local
	5	Posters on environmental sanitation			Birr	5.00	25.00	26.43	Local
	SUM							52.87	
Others									
	5	Population, environmental, women's issues etc ...			Birr	5.00	25.00	26.43	Local
	SUM							26.43	
3.8 Equipment, Textiles & Clothing Lab.									
	1	Heavy duty Singer sewing machine with accessories for leather, bag making etc.	each		Birr	4 700.00	4 700.00	4 969.45	Sherrif & Sons
	1	Paper cutter (Guilotine type)	each		Birr	200.00	200.00	211.47	Local
	50	Pressor foot (Singer machine)	pcs		Birr	7.00	350.00	370.07	Local
	100	Sewing machine needles	pcs		Birr	1.00	100.00	105.73	Local
	20	Drawing paper	rolls		Birr	200.00	4 000.00	4 229.32	Local
	50	Scissors (Singer)	pcs		Birr	70.00	3 500.00	3 700.65	Sherrif & Sons
	SUM							13 586.88	
3.8 Equipment, Nutrition Lab									
5 Electric stoves, small type									
	10	Heavy duty blenders	each						
	1	Juice squeezer (centrifugal force)	each		Birr	25.00	125.00	132.17	Local
	5	Bread knife	each		Birr	12.00	120.00	126.86	Local
	10	Vegetable peeler	each		Birr	19.00	95.00	100.45	Local
	5	Grater	each		Birr	22.00	264.00	278.13	Local
	12	French knife	each		Birr	32.00	384.00	406.01	Local
	12	Butcher knife	each		Birr	32.00	384.00	406.01	Local
	SUM							1 044.84	
3.8 Equipment, Food storage & preservation									
	10	Thermometer (-10 - 100 degrees Centigrade)	each		GBP	1.07	10.70	113.26	Talco
	SUM							113.26	
TOTAL HST									
								33 124.82	

PLANT PRODUCTION AND DRYLAND FARMING (PPDF)									
	Crop Production								
	1 Stereomicroscopes	Eagle model 30		GBP	207.58	207.58		2 187.34	Telco
	SUM							2 187.34	
	Agromony section								
	1 Portable digital pH meter	OSK 10753		NCK	5 900.00	5 900.00		5 900.00	Metric
	SUM							5 900.00	
	Soil Science section								
	1 Laboratory centrifuge		197-100	DM	8320.00	8 320.00		88 067.20	Karl Kob comb. & Co.-Kg scientific & Tech. supplies, Germany
	1 Tensiometer set		14-apr	DM	2310.50	2 310.50		24 456.64	Karl Kob comb. & Co.-Kg scientific & Tech. supplies, Germany
	SUM							112 523.84	
	TOTAL PPDF							120 621.18	





# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 79143

\*\*\*

PAGE 1

ORDER TO

CHARGE TO

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
101	15	11-Oct-1994		
	Family health care HRK			
	0803947488	3 @	£ 33.50	1098.48
102	15	11-Oct-1994		
	Women in Rural Development: Critical Issues PBK			
	(WEP studies)			
	9221023885	2 @	£ 5.50	120.24
103	15	11-Oct-1994		
	Household income and expenditure surveys			
	(International Labour Offi)			
	9221077527	1 @	£ 15.40	168.32
104	15	11-Oct-1994		
	Ebrahim, G.J. Practical Mother and Child Health in			
	Developing Countries - 4 ed. PRK			
	0333523296	3 @	£ 10.50	344.31
105	15	11-Oct-1994		
	Goodhart, Robert S. Modern nutrition in health and			
	disease - 6E			
	0812106458	3 @	£ 36.30	1190.28
106	15	11-Oct-1994		
	Loutfi, Martha F. Rural Women: Unequal Partners in			
	Development PBK			
	9221023893	1 @	£ 6.60	72.14
107	15	11-Oct-1994		
	Murcott, Anne Sociology of food & eating			
	0556005808	3 @	£ 22.50	737.79
08	15	11-Oct-1994		
	Null, Gary The complete guide to health and			
	nutrition			
	0851406556	3 @	£ 14.95	490.20
			C'FWD	4221.76
				386.25

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

## COPY PROFORMA

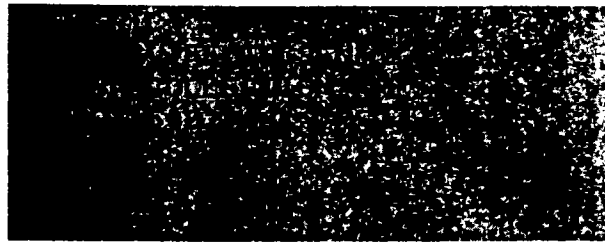
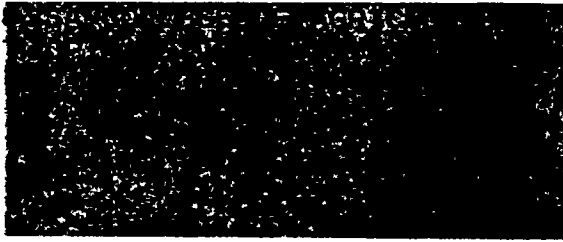
B. H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 2

TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

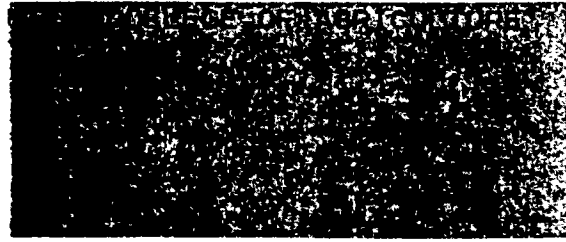
				N. KR	£
		B'FWD NO OF ITEMS	19	4221.78	386.25
009	15		11-Oct-1994		
		Omari, C.K. Sociocultural Factors in Modern Family Planning Methods HBK			
		0889461899	1 @	£ 54.95	600.60
					54.95
010	15		11-Oct-1994		
		Papalia, Diane F. Child's World: Infancy Through Adolescence - 6 ed., Internatl. PRK			
		0071129138	3 @	£ 19.95	654.15
					59.85
011	15		11-Oct-1994		
		Smith, V. Kerry Explorations in natural resource economics			
		0801827132	3 @	£ 29.00	950.91
					87.00
012	15		11-Oct-1994		
		Symposium on nutrition & agricultural development & agricultural development Nutrition			
		0306365073		£ 24.89	816.15
					74.67
013	15		11-Oct-1994		
		Taylor, R.J. Food & Nutrition (Institution of Environment) PRK			
		0471276839	3 @	£ 8.95	293.46
					26.81
014	15		11-Oct-1994		
		World Health Org. Community Participation in Maternal: An Analysis Based PRK			
		9711501351	2 @	£ 4.50	98.38
					9.01
		Frontiers of nutrition and food supply			
		9712200221	2 @	£ 40.19	878.56
					80.31
				C'FWD	8513.97
					778.91

**NOT A TAX INVOICE**

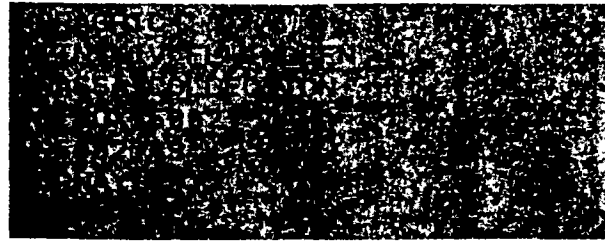
● Items sent correctly to order are only acceptable for return with prior written agreement



D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

		N. KR	£
B'FWD NO OF ITEMS 36		8513.97	778.95
16	16 11-Oct-1994 Berg, Alan Malnutrition: what can be done? : lessons from World Bank PRK (A World Bank publication) 0801835534 2 @ £ 17.48	382.12	34.96
17	16 11-Oct-1994 Dixon-Mueller, Ruth Women's Work in Third World Agriculture: Concepts and Indi PRK (Women, work and developme) 9221051072 1 @ £ 8.80	96.18	8.80
18	16 11-Oct-1994 Fenton, Thomas P. Women in the Third World: Directory of Resources PRK 0883445301 1 @ £ 7.95	86.89	7.95
19	17 11-Oct-1994 Internal combustion engines 012059790X 2 @ £ 49.50	6492.48	594.00
20	17 11-Oct-1994 Barger, E.L. Tractors and Their Power Units - 4 ed. HBK 0442258976 30 @ £ 51.00	16722.90	1530.00
21	17 11-Oct-1994 Callister, William D. Materials Science and Engineering: An Introduction - 3 ed., Internatl. 017005685 12 @ £ 21.95	2878.92	263.40
C'FWD		35173.46	3218.06

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

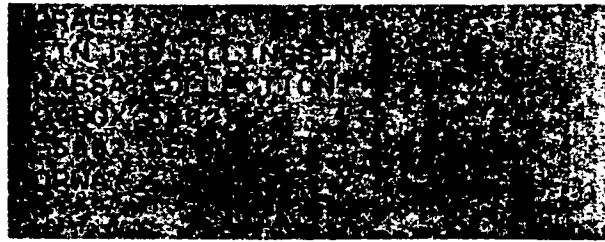
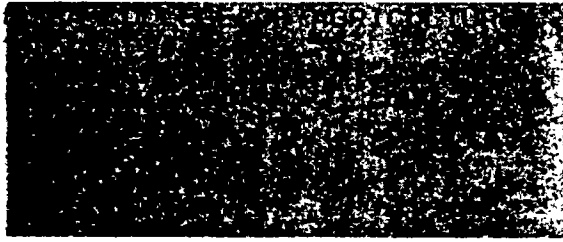
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 4

D TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
	B'FWD NO OF ITEMS	94	35173.46	3218.06
22	17	11-Oct-1994		
	Dally, James William Instrumentation for engineering measurements - 2nd ed HBK 0471551929	12 @ £ 62.00	8131.92	744.00
23	17	11-Oct-1994		
	Higdon, Archie Mechanics of Materials - 4 ed., Internatl. PBK 0471610526	12 @ £ 21.95	2878.92	263.40
24	17	11-Oct-1994		
	Juvinal, Robert C. Fundamentals of Machine Component Design - 2 ed., Internatl. PBK 0471529893	12 @ £ 19.95	2616.60	239.40
25	17	11-Oct-1994		
	Meriam, J.L. Engineering Mechanics v. 1 & 2,2 v. - 3 ed., Internatl. PBK 0471593273	12 @ £ 27.95	3665.88	335.40
26	17	11-Oct-1994		
	Moran, Michael J. Fundamentals of engineering thermodynamics - 2nd ed PBK 0471592757	12 @ £ 19.95	2616.60	239.40
27	17	11-Oct-1994		
	Roadstead, William H. Electrical Engineering for All Engineers - 2 ed., Internatl. PBK 0471305634	30 @ £ 21.50	7050.00	645.00
28	17	11-Oct-1994		
	Shigley, Joseph Edward Theory of Machines and Mechanisms HBK (McGraw-Hill series in mec) 0070568847	12 @ £ 16.95	2223.12	203.40
			C'FWD	5888.00
			64356.50	5888.00

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



BLACKWELL'S

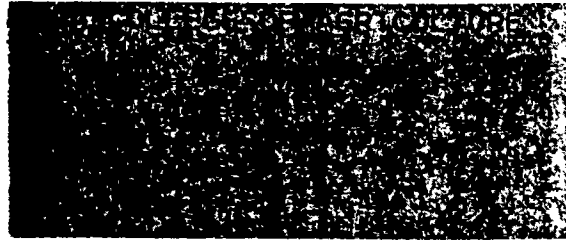
COPY PROFORMA

B. H. Blackwell Ltd., Broad Street, Oxford ON1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

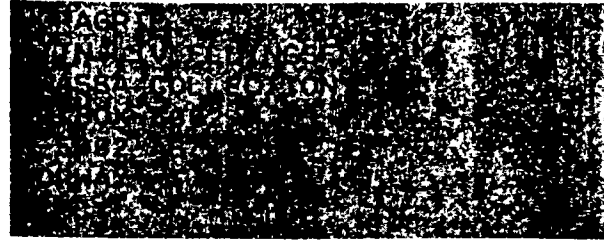
\*\*\*

PAGE 5

D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 196				64356.50	5888.00
129	18		11-Oct-1994		
		Culpin, Claude Farm Machinery - 12 ed. PRK			
		063203159X 30 @ £ 24.99		8194.20	749.70
130	18		11-Oct-1994		
		Davis, Raymond F. Surveying: (theory and practice)			
		- 6E 0070157901 50 @ £ 51.95		28390.50	2597.50
131	18		11-Oct-1994		
		Groneman, Chris H. General woodworking - 6E			
		(McGraw-Hill publications) 0070250030 30 @ £ 11.50		3771.00	345.00
132	18		11-Oct-1994		
		Harrison, Harry Ronald Principles of engineering			
		mechanics - 2nd ed - 2 ed. PRK 0340568313 1 @ £ 19.95		218.05	19.95
133	18		11-Oct-1994		
		Lambe, T. William Soil Mechanics - Internatl. ed.			
		PBK (Soil Enginrg.S.) 0471022616 7 @ £ 20.50		1568.49	143.50
134	18		11-Oct-1994		
		McPherson, George Introduction to Electrical			
		Machinery and transformers - 2 ed., Internatl. PBK			
		0471517348 30 @ £ 20.50		6722.10	615.00
135	18		11-Oct-1994		
		Schub, Glenn O. Soil and Water Conservation			
		Engineering - 4th international PBK 0471599948 7 @ £ 16.95		1296.82	118.65
				C'FWD	
				114517.66	10477.36

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 6

ORDER TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 351				114517.66	10477.36
36	18		11-Oct-1994		
Slaby, Steve M. Engineering Descriptive Geometry PBK (Coll.Outline S.) 0064601013 30 @ £ 5.95				1950.90	178.50
37	18		11-Oct-1994		
Vennard, John K. Elementary Fluid Mechanics - 6 ed., Internatl. PBK 0471869708 7 @ £ 19.95				1526.35	139.65
38	18		11-Oct-1994		
Walters, Ronald R Hydraulic and electro-hydraulic control systems HBK 1851665560 12 @ £ 65.00				8525.40	780.00
39	19		11-Oct-1994		
Barford, N. C. Experimental measurements: (precision, error and truth) - 2nd ed. PBK 0471907022 1 @ £ 10.50				114.77	10.50
40	19		11-Oct-1994		
Bonesi, Arthur Peter Advanced mechanics of materials - 5th ed. HBK 0471551570 1 @ £ 76.00				830.68	76.00
41	19		11-Oct-1994		
Ferguson, Colin R. Internal Combustion Engines: Applied Thermosciences - Internatl. ed. PBK 0471837059 1 @ £ 16.50				180.35	16.50
Higgins, Raymond A The properties of engineering materials - 2nd ed - 2nd edition PBK 0340600330 1 @ £ 16.95				185.28	16.95
C'FWD				127831.37	11695.40

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 7

D TO

CHARGE TO

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

		N.KR	£
B'FWD NO OF ITEMS 404		127831.37	11695.46
43	19 Holman, Jack Philip Experimental methods for engineers - 6th ed PBK 0070296669	11-Oct-1994 1 @ £ 42.95	469.44 42.95
44	19 Horsley, Michael Engineering thermodynamics PBK 0412445204	11-Oct-1994 1 @ £ 14.95	163.40 14.95
45	19 Huang, Francis F. Engineering Thermodynamics: Fundamentals and Application - 2 ed. PBK (Maxwell Macmillan interna) 0029463106	11-Oct-1994 1 @ £ 19.95	218.05 19.95
46	19 Juvinall, Robert C. Fundamentals of Machine Component Design - 2 ed., Internatl. PBK 0471529893	11-Oct-1994 1 @ £ 19.95	218.05 19.95
47	19 McQuiston, Faye C. Heating, Ventilating and Air Conditioning: Analysis and Design - 4 ed., Internatl. PBK 0471021245	11-Oct-1994 1 @ £ 22.50	245.93 22.50
48	19 Montgomery, Douglas C. Design and Analysis of Experiments - 3 ed., Internatl. PBK 047151994X	11-Oct-1994 1 @ £ 21.50	235.00 21.50
	Nash, William A. Schaum's outline of theory and problems of strength of materials - 3rd ed PBK 0070459037	11-Oct-1994 1 @ £ 11.95	130.61 11.95
C'FWD		129511.85	11849.21

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

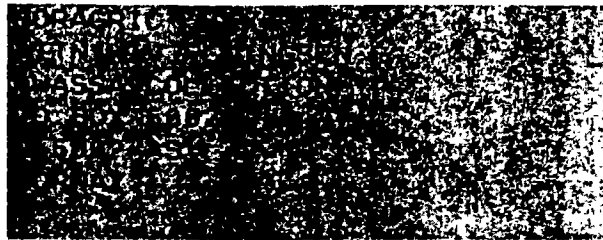
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 8

TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

B'FWD NO OF ITEMS 411

N. KR	£
129511.85	11849.21
152.47	13.95
163.40	14.95
239.91	21.95
180.35	16.50
213.14	19.50
185.70	16.99
235.00	21.50
130881.82	11974.55

50 19 11-Oct-1994  
Schlenker, B.R. Introduction to materials science  
- SI edition HRK  
0701621818 1 @ £ 13.95

51 19 11-Oct-1994  
Sherwin, Keith Introduction to thermodynamics  
PBK  
0412476401 1 @ £ 14.95

52 19 11-Oct-1994  
Sydenham, Peter H Introduction to measurement  
science and engineering PBK  
0471935719 1 @ £ 21.95

53 20 11-Oct-1994  
Elements of agricultural 1977 machinery - vol. II,  
12 su  
9251004013 1 @ £ 16.50

54 20 11-Oct-1994  
Elements of agricultural 1977 machinery - vol. 1  
no. 12,  
9251004005 1 @ £ 19.50

55 20 11-Oct-1994  
Asmus, F.F. Diesel Engines and Fuel Systems - 3  
ed PBK  
053281540 1 @ £ 16.99

56 20 11-Oct-1994  
Raher, H. Analog and digital signal processing  
0471923427 1 @ £ 21.50

C'FWD

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

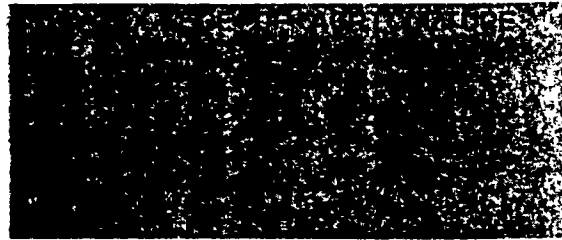
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

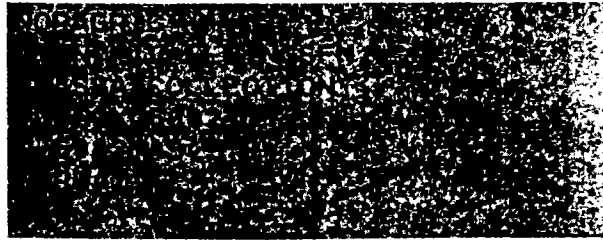
\*\*\*

PAGE 9

TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE



DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		418		130881.82	11974.55
57	20		11-Oct-1994		
Crouse, William H. Automotive Mechanics - 10 ed.					
HBK					
0028009435	1 @	£ 31.95		349.21	31.95
58	20		11-Oct-1994		
Hunt, Donnell Farm power and machinery management					
- 8th PBK					
0813805805	1 @	£ 17.45		190.73	17.45
59	20		11-Oct-1994		
Kates, Edgar J. Diesel and High Compression Gas					
Engines - 3 ed. HBK					
0826902030	1 @	£ 22.22		242.86	22.22
60	20		11-Oct-1994		
Kett, P.W. Motor Vehicle Science - P PBK					
0412236109	1 @	£ 8.25		90.17	8.25
61	20		11-Oct-1994		
Parsons, A.J. Overland flow: hydraulics and					
erosion mechanics HBK					
1857280067	1 @	£ 60.00		655.80	60.00
62	20		11-Oct-1994		
Stone, Archibald Machines for power farming - 3rd					
edition PBK					
0317286106	1 @	£ 94.75		1035.62	94.75
63	20		11-Oct-1994		
Taylor, Charles Favette Internal combustion engine					
in theory & practice : (vol.1)					
0262200511	1 @	£ 20.95		228.98	20.95
C'FWD				133675.19	12230.12

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

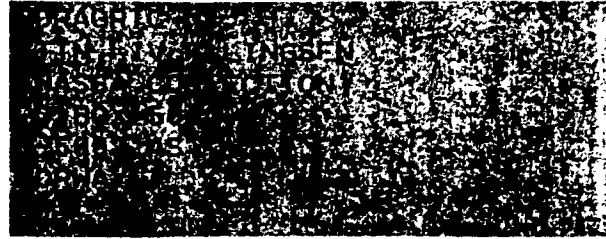
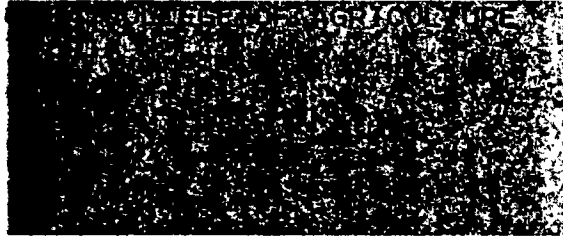
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 10

TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

		N.KR	£
B'FWD NO OF ITEMS 425		133675.19	12230.12
64	20 Walters, Ronald R Hydraulic and electro-hydraulic control systems HRK 1851665560	11-Oct-1994 1 @ £ 65.00	710.45 65.00
65	20 Zbar, Paul R. Basic Electricity: A Text-laboratory Manual - 6 ed. PBK 0070728615	11-Oct-1994 1 @ £ 16.95	185.26 16.95
66	21 Strain gage users' handbook HRK 1851656869	11-Oct-1994 1 @ £ 80.00	874.40 80.00
67	21 Anderson, Joseph Chapman Materials Science - 4 ed. PBK 0412341506	11-Oct-1994 1 @ £ 19.50	213.14 19.50
68	21 Applied Solid Mechanics Conference Applied solid mechanics - 1 0853344159	11-Oct-1994 1 @ £ 84.00	918.12 84.00
69	21 Childs, Dana Turbomachinery rotordynamics: Phenomena, modeling and ana HBK 047153841X	11-Oct-1994 1 @ £ 14.00	153.02 14.00
70	1 Cupin, Claude Farm Machinery - 12 ed. PRK 063203159X	11-Oct-1994 1 @ £ 24.99	273.14 24.99
		C'FWD	137002.72 12534.56

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

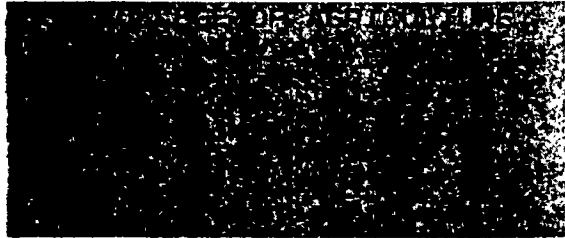
## COPY PROFORMA

B. H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

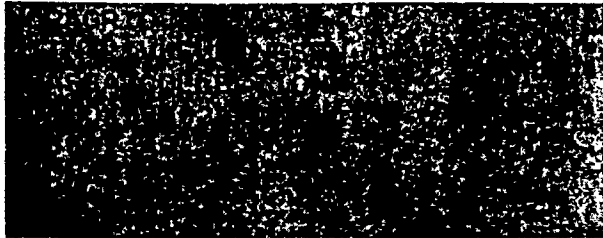
\*\*\*

PAGE: 11

D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE



DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£	
B'FWD NO OF ITEMS		432		137002.72	12534.56	
71	21		11-Oct-1994			
Esposito, Anthony Fluid power with applications -						
3rd ed PRK						
013079161X		1 @	£ 19.95	218.05	19.95	
72	21		11-Oct-1994			
Geradin, Michel Mechanical vibrations: theory and						
applications to structure HRK						
0471939277		1 @	£ 45.00	491.85	45.00	
73	21		11-Oct-1994			
Miles, A. Strain Measurement in Biomechanics HRK						
0412432706		1 @	£ 32.00	349.76	32.00	
74	21		11-Oct-1994			
Nash, William A. Strength of materials: (SI metric						
ed) - 2E PRK (Schaum's outline series)						
007084366X		1 @	£ 9.25	101.10	9.25	
75	21		11-Oct-1994			
Roth, Lawrence O An introduction to agricultural						
engine: a problem-solving 2nd ed HRK						
0442006519		1 @	£ 35.00	382.55	35.00	
76	21		11-Oct-1994			
Seto, William A. Mechanical Vibrations PBK						
(Schaum Outline S.)						
0070563276		1 @	£ 11.95	130.61	11.95	
77	21		11-Oct-1994			
Sturges, John Matthew Basic farm machinery - 3E						
PBK (Pergamon international li)						
0080249116		1 @	£ 14.00	153.02	14.00	
				C'FWD	138829.66	12701.71

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

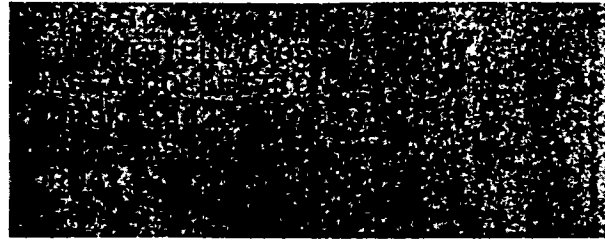
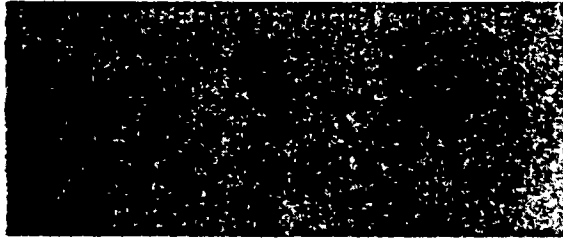
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 12

D TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
18-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		439		138829.66	12701.71
78	22		11-Oct-1994		
	I C master 1993 - 3 volume set	PBK			
		1 @	£ 168.33	1839.85	168.33
79	22		11-Oct-1994		
	Post harvest and processing technology: a technical				
	compe				
	9251030766	1 @	£ 18.75	204.94	18.75
80	22		11-Oct-1994		
	Akai, Terence Numerical Methods - Internatl. ed.				
	PBK				
	3471020176	1 @	£ 12.50	136.63	12.50
81	22		11-Oct-1994		
	Bannister, Brian Roy Instrumentation transducers				
	and interfacing - 2nd ed.				
	0412342405	1 @	£ 14.99	163.84	14.99
82	22		11-Oct-1994		
	Rolton, William Engineering instrumentation &				
	control: (4) PBK				
	0408004622	1 @	£ 8.50	92.91	8.50
83	22		11-Oct-1994		
	Callister, William D. Materials Science and				
	Engineering: an Introduction - 3 ed., Internatl.				
	PBK				
	041305685	1 @	£ 21.95	239.91	21.95
			11-Oct-1994		
	Carruthers, I. Tools for Agriculture: A Guide to				
	Appropriate Equipment f - 4 ed. PBK				
	185339100X	1 @	£ 30.00	327.90	30.00
				C'FWD	
				141835.64	12976.73

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 13

D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
13-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
R'FWD NO OF ITEMS		446		141835.64	12976.73
85	22		11-Oct-1994		
Dally, James W. Instrumentation for Engineering					
Measurements - 2 ed., Internatl. PRK					
0471600040	1 @	£ 19.50		213.14	19.50
86	22		11-Oct-1994		
Haslam, J. A. Engineering instrumentation and					
control PRK					
0713134313	1 @	£ 10.99		120.12	10.99
87	22		11-Oct-1994		
Schlenker, R.R. Introduction to materials science					
- SJ edition HRK					
0701621818	1 @	£ 13.95		152.47	13.95
88	22		11-Oct-1994		
Tran, Minh Canh Biosensors HBK					
0412481901	1 @	£ 32.95		360.14	32.95
89	23		11-Oct-1994		
Energy options: an introduction to small-scale					
renewable PRK					
1853390828	1 @	£ 7.95		86.89	7.95
90	23		11-Oct-1994		
Rasant, Rakesh Agro-mechanical diffusion in a					
backward region					
1853390282	1 @	£ 5.95		65.03	5.95
91	23		11-Oct-1994		
Lynn, W. Ken Appropriate Technology Sourcebook: A					
Guide to Practical B PBK					
0917704177	1 @	£ 19.95		218.05	19.95
C'FWD				143051.48	13087.97

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

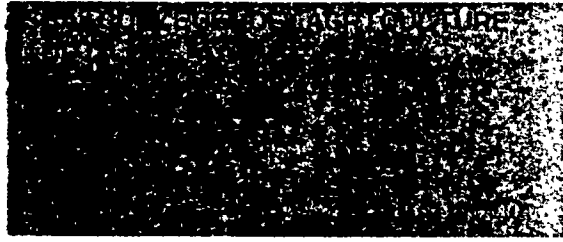
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

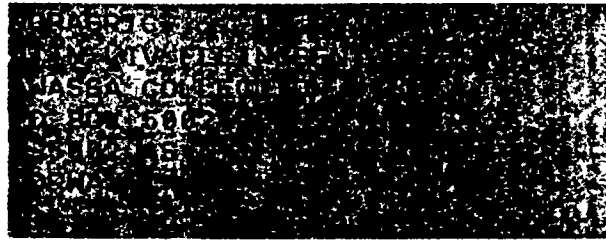
\*\*\*

PAGE 14

D TO



CHARGE TO



PROFORMA NO.  
02097036

ACCOUNT NO.  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

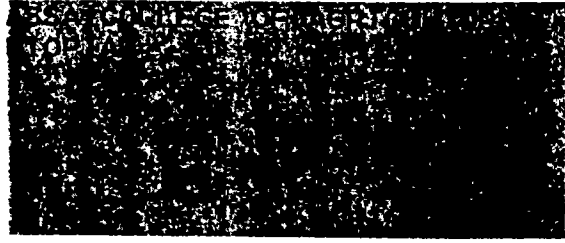
				N.KR	£
B'FWD NO OF ITEMS		453		143051.48	13087.97
92	23		11-Oct-1994		
Fox, Robert William Introduction to fluid mechanics - 4th ed. PRK					
0471592749		1 @	£ 19.95	218.05	19.95
93	23		11-Oct-1994		
Mann, R.D. How to Build a "Cretan Sail" Windpump PBK					
0903031663		1 @	£ 6.95	75.96	6.95
94	23		11-Oct-1994		
Marquand, C Thermofluids: an integrated approach to thermodynamics and PBK					
0471941840		1 @	£ 19.95	218.05	19.95
95	23		11-Oct-1994		
Munson, Bruce R. Fundamentals of Fluid Mechanics - 2 ed., Internatl. PBK					
0471305855		1 @	£ 19.95	218.05	19.95
96	23		11-Oct-1994		
Sasse, L. Biogas Plants PBK					
3528020040		1 @	£ 10.85	118.59	10.85
97	23		11-Oct-1994		
Strefford, John Woodwork Technology for Schools and Colleges PBK					
0721740031		1 @	£ 4.55	49.73	4.55
98	4		11-Oct-1994		
Hydraulic Engineering Software - 4th. Ed. W. R. HBR					
1851668527		1 @	£ 240.00	2623.20	240.00
C'FWD				146573.11	13410.17

NOT A TAX INVOICE

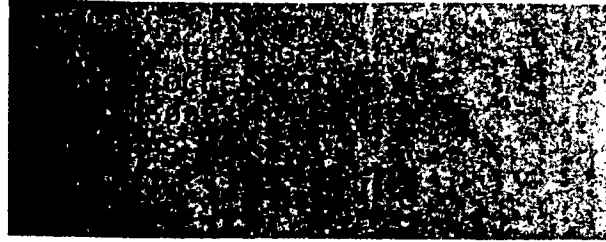
● Items sent correctly to order are only acceptable for return with prior written agreement



D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE



DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS 460				146573.11	13410.17
99 24			11-Oct-1994		
Hydraulic structures HBK					
0046270051	1 @	£ 75.00		819.75	75.00
90 24			11-Oct-1994		
World soil erosion and conservation HRK (Cambridge studies in appl)					
0521419670	1 @	£ 55.00		601.15	55.00
01 24			11-Oct-1994		
Soil conservation for survival					
0935734279	1 @	£ 23.95		261.99	23.97
02 24			11-Oct-1994		
Chow, Ven Te Open-channel Hydraulics Internatl. ed. PBK (Civil Enginrg.S.)					
007085906X	1 @	£ 16.95		185.26	16.95
03 24			11-Oct-1994		
Daugherty, Robert L. Fluid Mechanics with Engineering Applications - 8 ed. PBK (ISE)					
007100405X	1 @	£ 16.95		185.26	16.95
04 24			11-Oct-1994		
King, Horace William Handbook of Hydraulics - 6 ed. HBK					
0070072034	1 @	£ 85.95		939.43	85.95
05 24			11-Oct-1994		
Coris Henry M. Applied Hydraulics in Engineering					
0026063055	1 @	£ 72.00		786.96	72.00
C'FWD				150352.91	13755.99

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

PAGE 16

TO

CHARGE TO

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
R'FWD NO OF ITEMS		467		150352.91	13755.99
06	24	11-Oct-1994			
Streeter, Victor L. Fluid Mechanics - 8 ed. PBK					
0070665788	1 @	£ 17.95	196.19	17.95	
07	24	11-Oct-1994			
Terzaghi, Karl Soil Mechanics in Engineering Practice - Internatl. ed. PRK					
0471852813	1 @	£ 21.95	239.91	21.95	
08	24	11-Oct-1994			
White, Frank M. Fluid Mechanics - 3 ed. PRK					
0071137653	1 @	£ 20.95	228.98	20.95	
09	25	11-Oct-1994			
The design and construction of engineering foundations - 2nd ed.					
0412125307	1 @	£ 94.00	1027.42	94.00	
10	25	11-Oct-1994			
Design and operation of farm irrigation system HBK					
0916150283	1 @	£ 44.06	481.58	44.06	
11	25	11-Oct-1994			
Groundwater irrigation and the poor: options for rural de (A World Bank symposium)					
0821324012	1 @	£ 17.36	189.74	17.36	
12	25	11-Oct-1994			
Anderson, Jock R Soil conservation in developing countries: project and policy PAM (World Bank. Policy Studies)					
0821314483	1 @	£ 11.19	122.31	11.19	
C'FWD				152839.04	13983.45

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

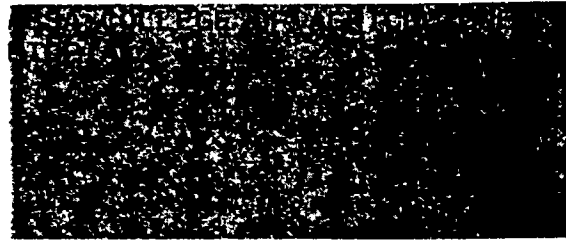
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford ON1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

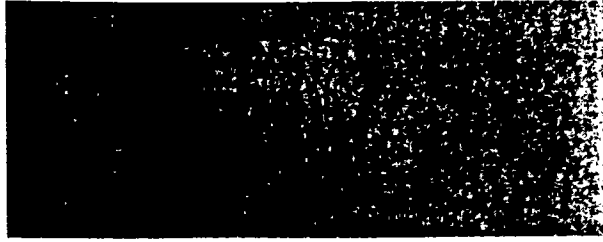
\*\*\*

PAGE 17

DTO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS 474				152839.04	13983.45
13	25		11-Oct-1994		
Bromhead, E N The stability of slopes - 2nd ed - 2nd ed HBK					
0216931754	1 @	£ 69.00		754.17	69.00
14	25		11-Oct-1994		
Fredlund, Delwyn G Soil mechanics for unsaturated soils HBK					
047185008X	1 @	£ 70.00		765.10	70.00
15	25		11-Oct-1994		
Scott, Charles Robin An introduction to soil mechanics and foundations - 3rd edition PBK					
041916040X	1 @	£ 29.00		316.97	29.00
16	26		11-Oct-1994		
Hydraulic Engineering Software - 4th. Ed. R. HBK					
1851668527		£ 240.00		2623.20	240.00
17	26		11-Oct-1994		
Davis, Malcolm How to make low-cost building blocks: stabilized soil blocks PBK					
1853390860	1 @	£ 5.95		65.03	5.95
18	26		11-Oct-1994		
Ferguson, Phil Moss Reinforced Concrete Fundamentals - 5 ed., Internatl. PBK					
0411636940	1 @	£ 21.50		235.00	21.50
			11-Oct-1994		
Hawk, Minor C. Descriptive Geometry PRK (Schaum Outline S.)					
0070272905	1 @	£ 9.95		108.75	9.95
C'FWD				157707.26	14428.85

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



TO

CHARGE TO

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		481		157707.26	14428.85
20	26	11-Oct-1994			
Houben, Hugo Earth Construction: A Comprehensive Guide PRK (Encyclopedia of Earth Con)					
185339193X	1 @	£ 25.00	273.25	25.00	
21	26	11-Oct-1994			
Rhoades, J D The use of saline waters for crop production (Food and Agriculture Orga)					
9251032378	1 @	£ 9.00	98.37	9.00	
22	26	11-Oct-1994			
Stulz, Roland Appropriate Building Materials - 3 ed. PRK					
1853392251	1 @	£ 14.95	163.40	14.95	
23	26	11-Oct-1994			
West, Harry H. Fundamentals of Structural Analysis - Internatl. ed. PRK					
0471599719	1 @	£ 21.95	239.91	21.95	
24	28	11-Oct-1994			
Methods for the evaluation of the impact of food and nu (Food and nutrition bullet)					
9280804731	1 @	£ 25.00	273.25	25.00	
25	28	11-Oct-1994			
Analysis of food carbohydrate					
0852243543	1 @	£ 60.00	655.80	60.00	
26	28	11-Oct-1994			
Productive versatility in the grasses HRK					
052138060X	1 @	£ 42.50	464.53	42.50	
				C'FWD	159875.77 14627.25

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

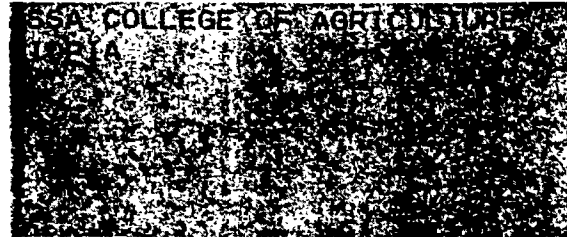
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 19

TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS 488				159875.77	14627.25
27	28		11-Oct-1994		
Proceedings of the International workshop on land					
evaluation HRK (ILRI publication no.36)					
9070260948	1 @	£ 28.55		312.05	28.55
28	28		11-Oct-1994		
Agricultural Research Council. Working Paper The					
Nutrient requirements of ruminant 1: technical review					
0951986196	1 @	£ 36.50		398.95	36.50
29	28		11-Oct-1994		
British Nutrition Foundation Complex carbohydrates					
in foods: the report of the British					
0412391805	1 @	£ 57.00		623.01	57.00
30	28		11-Oct-1994		
Chesworth, John Ruminant nutrition HRK					
0333570731	1 @	£ 5.99		65.47	5.99
31	28		11-Oct-1994		
Food & Agriculture Organization Report and Tuber Crops,					
Plantains and Cassava: Production and Processing (Plant					
9251026696	1 @	£ 4.00		43.72	4.00
32	28		11-Oct-1994		
Matzinkait, Uly Natural Veterinary Medicine PBK					
380360195X	1 @	£ 12.15		132.80	12.15
			11-Oct-1994		
National Research Council, Office of Int					
Improvement of Tropical and Subtropical Rangelands					
0309042615	1 @	£ 33.60		367.25	33.60
C'FWD				161619.02	14805.04

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

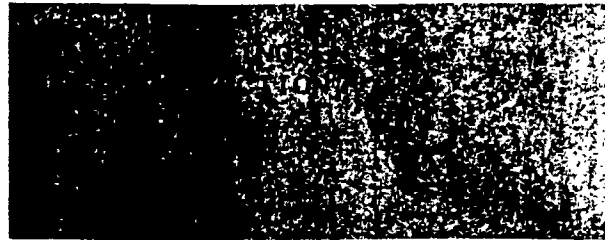
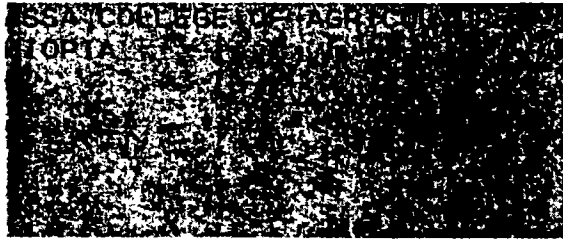
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 20

D TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		495		161819.02	14805.04
34	29		11-Oct-1994		
Black's veterinary dictionary - 17th - 17th edition HRK					
0713636009	1 @		£ 19.99	218.49	19.99
35	29		11-Oct-1994		
Manual of tropical veterinary parasitology PRK					
085198584X	1 @		£ 41.50	453.60	41.50
36	29		11-Oct-1994		
Small-scale food processing: a guide to appropriate equip PRK					
1853391085	1 @		£ 30.00	327.90	30.00
37	29		11-Oct-1994		
Adjare, Stephen The golden insect: a handbook on beekeeping for beginners - [2nd ed] PRK					
0946688605	1 @		£ 5.95	65.03	5.95
38	29		11-Oct-1994		
Appleby, Michael C Poultry production systems: behaviour, management and welfare HBK					
0851987974	1 @		£ 40.00	437.20	40.00
39	29		11-Oct-1994		
Dav, Robert A How to write & publish a scientific paper 3E PRK					
0521967643	1 @		£ 12.95	141.54	12.95
40	29		11-Oct-1994		
Dubach, Josef Traditional cheesemaking: an introduction PRK					
0946688435	1 @		£ 6.95	75.90	6.95
				C'FWD	
				163538.74	14962.38

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

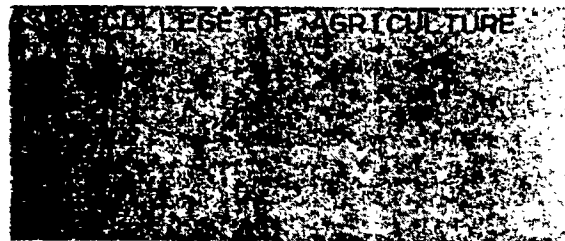
## COPY PROFORMA

B.H Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

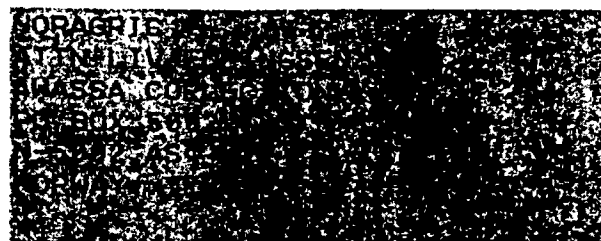
\*\*\*

PAGE 21

D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		502		163538.74	14962.38
41	29		11-Oct-1994		
Gordon, R.F. Poultry diseases - 3rd ed. HRK					
0702013390	1 @	£ 24.95		272.70	24.95
42	29		11-Oct-1994		
Hall, Harold Thomas Barnes Diseases and parasites of livestock in the tropics - 2nd ed PBK (Intermediate tropical agr)					
0582775140	1 @	£ 12.50		136.63	12.50
43	29		11-Oct-1994		
Sainsbury, David Poultry health and management: chickens, turkeys, ducks, - 3rd ed - 3 ed. PBK					
0632033258	1 @	£ 17.99		196.63	17.99
44	29		11-Oct-1994		
Stevens, Lewis Genetics and evolution of the domestic fowl HBK					
0521403170		£ 50.00		546.50	50.00
45	30		11-Oct-1994		
Modern dairy technology: Advances in milk processing - Vol.1 - 2nd ed HBK					
0412535203	1 @	£ 85.00		929.05	85.00
46	30		11-Oct-1994		
Whey and lactose processing					
1851667599	1 @	£ 79.00		863.47	79.00
47	30		11-Oct-1994		
Advanced dairy chemistry: Proteins - 1 : Proteins HBK					
185166761X	1 @	£ 135.00		1475.55	135.00
C'FWD				167959.27	15366.82

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



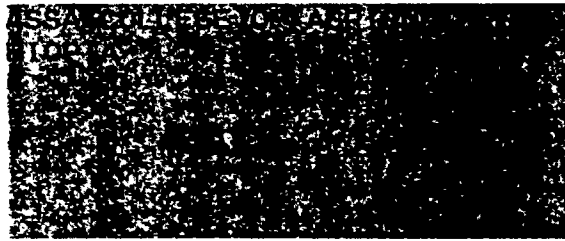
# BLACKWELL'S

## COPY PROFORMA

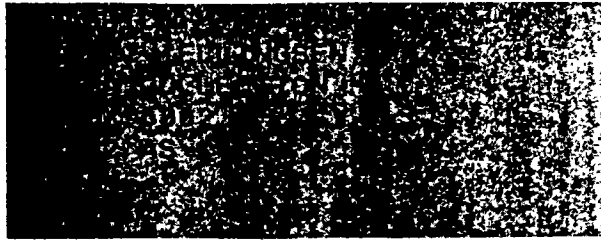
B. H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

PAGE 22

TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		509		167959.27	15366.82
48	30		11-Oct-1994		
Feeding dairy cows: the tropics PBK					
9251030294	1 @	£ 11.50		125.70	11.50
49	30		11-Oct-1994		
Beef cattle production HBK (Studies in environmental )					
0444889841	1 @	£ 181.99		1989.15	181.99
50	30		11-Oct-1994		
Berg, J.C.T. van den Strategy for dairy development in the tropics and subtr HBK					
9022010058	1 @	£ 16.30		178.16	16.30
51	30		11-Oct-1994		
Butterworth, M.H. Beef cattle production in the tropics: a descriptive bib					
929053057X	1 @	£ 13.60		148.65	13.60
52	30		11-Oct-1994		
Chamberlain, Anne Milk production in the tropics PBK					
0582775132	1 @	£ 9.50		103.84	9.50
53	30		11-Oct-1994		
Food & Agriculture Org. Handbook of Rural Technology for the Processing of Anim PBK					
9251029075	1 @	£ 7.50		81.98	7.50
54	30		11-Oct-1994		
Food & Agriculture Org. Guidelines on Slaughtering, Meat Cutting and Further Pr (Animal Production & Health) PBK					
9251029210	1 @	£ 10.00		109.30	10.00
C'FWD				170696.05	15617.21

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



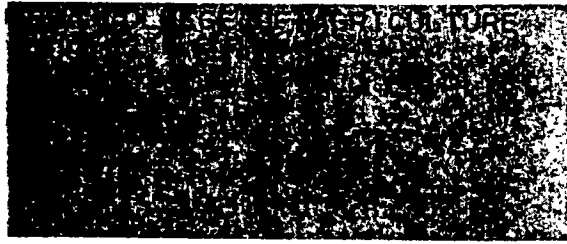
# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd, Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
PAGE 23

ORDER TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO.  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N. KR	£
B'FWD NO OF ITEMS 516			170696.05	15617.21
55 30		11-Oct-1994		
Porter, Val	Cattle: a handbook to the breeds of			
the world HRK				
0713680008	1 @	£ 39.99	437.09	39.99
56 30		11-Oct-1994		
Robinson, R.K.	Dairy Microbiology - v. 2: The			
Micr - 2 ed. HRK (Dairy microbiology)				
1851663991	1 @	£ 57.00	623.01	57.00
57 30		11-Oct-1994		
Williamson, G	An Introduction to animal husbandry			
in the tropics - 4th ed. : FLRS edi				
058207925X	1 @	£ 4.95	54.10	4.95
58 31		11-Oct-1994		
Fish-marking techniques (American Fisheries Society)				
0913235598	5 @	£ 62.42	3411.25	312.10
59 31		11-Oct-1994		
Bagenal, Timothy Bracegirdle	Methods for			
assessment of fish production in fresh water - 3F				
PBK (Handbooks no. 1)				
0632001259	5 @	£ 9.95	543.75	49.75
60 31		11-Oct-1994		
Barnes, Robert D.	Invertebrate Zoology - 6 ed.,			
Internat. PBK				
0030930809	5 @	£ 17.50	956.40	87.50
61 31		11-Oct-1994		
Collinet, G.M.	Fishes: A Field and Laboratory			
Manual to Their Structure PBK				
0534055567	5 @	£ 20.50	1120.35	102.50
C'FWD			177842.00	16271.00

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

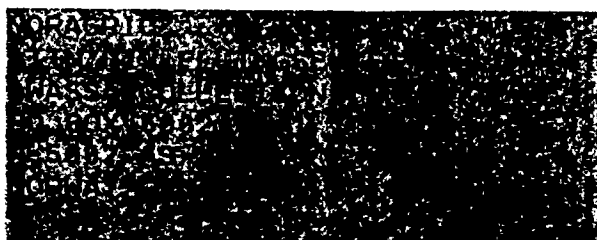
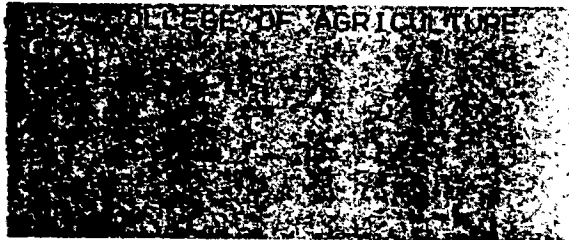
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 24

ORDER TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		539		177842.00	16271.00
62	31		11-Oct-1994		
Child, R.Dennis Arid and semi-arid rangelands: guidelines for development PBK 0933595085					
		10 @	£ 9.95	1087.50	99.50
63	31		11-Oct-1994		
Falconer, Douglas Scott Introduction to quantitative genetics - 3rd ed PBK 0582016428					
		15 @	£ 20.99	3441.30	314.85
64	31		11-Oct-1994		
Pagot, Jean Animal production in the tropics PBK 0333538188					
		20 @	£ 14.99	3276.80	299.80
65	32		11-Oct-1994		
Nutrient Requirements of Dairy Cattle 6 ed. PBK 030903826X					
		10 @	£ 14.95	1634.00	149.50
66	32		11-Oct-1994		
Quantitative aspects of ruminant digestion and metabolism HBK 0851988318					
		20 @	£ 65.00	14209.00	1300.00
67	32		11-Oct-1994		
Technology of traditional milk products in developing countries (Animal production and health) 9251029990					
		10 @	£ 16.25	1776.10	162.50
68	32		11-Oct-1994		
Agricultural Research Council. Working Party The nutrient requirements of ruminants 1: technical review PBK 0851986196					
		15 @	£ 36.50	5984.25	547.50
				C'FWD	
				209250.95	19144.65

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



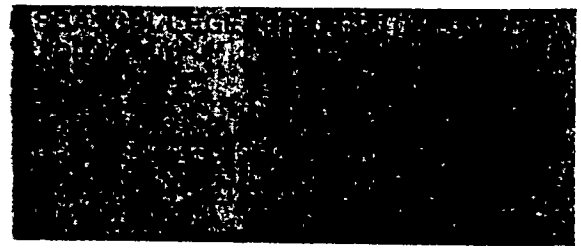
# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 25

ADD TO



CHARGE TO



PROFORMA NO  
 02097036

ACCOUNT NO  
 11802898  
 000

Please quote invoice  
 and account numbers on  
 all correspondence

CUSTOMER REFERENCE

DATE  
 19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		639		209250.95	19144.65
69	32		11-Oct-1994		
Berg, Van Den J.C.T. Dairy technology in the					
tropics and subtropics HRK					
9022009270		20 @	£ 20.00	4372.00	400.00
70	32		11-Oct-1994		
Matthewman, Richard W. Dairying PBK					
033352313X		5 @	£ 5.99	327.35	29.95
71	32		11-Oct-1994		
Preston, T.R. Matching ruminants production systems					
with available res PBK					
0958829012		20 @	£ 5.99	10042.40	918.80
72	33		11-Oct-1994		
Stored-product protection HRK					
0851989322		3 @	£ 125.00	4098.75	375.00
73	33		11-Oct-1994		
Decision tools for pest management HRK					
0851987834		1 @	£ 37.50	409.88	37.50
74	33		11-Oct-1994		
DeBach, Paul Biological control by natural enemies					
- 2nd ed HRK					
0521391911		1 @	£ 42.50	464.53	42.50
75	33		11-Oct-1994		
Dent, David Insect pest management PRK					
0851983676		1 @	£ 24.50	267.79	24.50
76	33		11-Oct-1994		
Frisbie, Raymond E. Integrated pest management					
systems and cotton production					
0471817821		1 @	£ 59.00	644.87	59.00
				C'FWD	
				229878.52	21031.90

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd, Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

PAGE 26

ORDER TO

CHARGE TO

PROFORMA NO  
00097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

		N, KR	£
B'FWD NO OF ITEMS 691		229878.52	21031.90
77	33 Hill, Dennis Stanley Pests and diseases of tropical crops - Vol. 2: Handb PRK (Intermediate tropical agr) 0582606152 15 @ £ 14.25	2336.25	213.75
78	33 Matthews, G.A. Application technology for crop protection HBK 0851988342 2 @ £ 55.00	1202.30	110.00
79	33 Matthews, G A Pesticide application methods - 2nd ed - 2nd edition PRK 0582409055 1 @ £ 19.99	218.49	19.99
80	33 Metcalf, Robert L. Introduction to insect pest management - 2E (Environmental Science and) 0471085472 1 @ £ 59.00	644.87	59.00
81	33 Rappaport, Rosalyne Controlling crop pests and diseases PBK (Tropical agricultural ext) 0333572165 1 @ £ 6.99	76.40	6.99
82	33 Strange, Richard N Plant disease control: towards environmentally acceptable HBK 042335103 1 @ £ 39.00	426.27	39.00
83	34 Laboratory guide for identification of plant pathogenic - 2nd edition 0890540780 1 @ £ 31.46	343.86	31.46
C'FWD		235126.90	21512.00

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

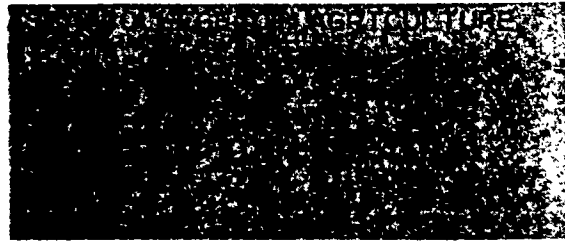
## COPY PROFORMA

B H. Blackwell Ltd , Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

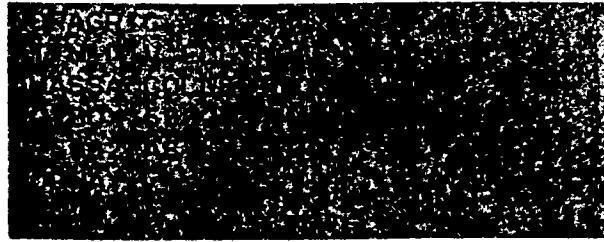
\*\*\*

PAGE 27

ORDER TO



CHARGE TO



PROFORMA NO.  
02097036

ACCOUNT NO.  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
B'FWD NO OF ITEMS		713	235126.96	21512.09
84	34	11-Oct-1994		
Agrios, George N. Plant Pathology - 3 ed. HRK				
0120445638	15 @	£ 38.00	6230.10	570.00
85	34	11-Oct-1994		
Campbell, C. Lee Introduction to Plant Disease				
Epidemiology				
0471832367	1 @	£ 82.00	896.26	82.00
86	34	11-Oct-1994		
Dropkin, Victor H. Introduction to plant				
nematology - 2E (A Wiley-Interscience publ)				
0471852686	1 @	£ 55.00	601.15	55.00
87	34	11-Oct-1994		
Elzinga, Richard J. Fundamentals of Entomology -				
3rd ed HRK				
0133382036	15 @	£ 59.90	9820.65	898.50
88	34	11-Oct-1994		
Holliday, Paul A dictionary of plant pathology				
PBK				
0521424755	1 @	£ 15.95	174.33	15.95
89	34	11-Oct-1994		
Jones, David Gareth Plant pathology: principles				
and practice PBK				
0136807897	3 @	£ 22.45	736.14	67.35
99	34	11-Oct-1994		
Jones, David Gareth Cereal diseases: their				
pathology and control - 2nd ed				
0471105015	1 @	£ 110.00	1202.30	110.00
C'FWD			254787.89	23310.89

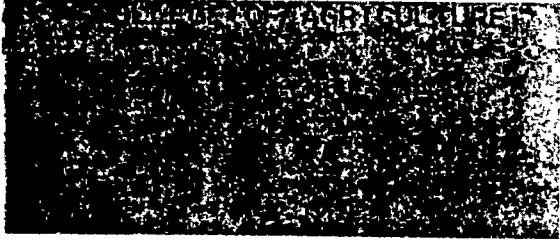
**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



D TO

CHARGE TO



PROFORMA NO.  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
B'FWD NO OF ITEMS 750			254787.89	23310.89
31 34		11-Oct-1994		
Matthews, Richard Ellis Ford	Fundamentals of plant			
virology HBK				
0124805582	1 @	£ 41.00	448.13	41.00
32 34		11-Oct-1994		
Sherf, Arden F.	Vegetable diseases and their			
control - 2nd ed.				
0471058602	1 @	£ 68.00	743.24	68.00
33 34		11-Oct-1994		
Sigee, D C	Bacterial plant pathology: cell			
and molecular aspects HBK				
0521350646	1 @	£ 50.00	546.50	50.00
34 34		11-Oct-1994		
Thurston, H.D.	Tropical plant diseases			
0890540632	1 @	£ 17.40	190.18	17.40
35 35		11-Oct-1994		
Insects and arachnids of tropical stor:	their biology			
and - 2nd ed PRK				
0059542823	2 @	£ 35.75	781.50	71.50
36 35		11-Oct-1994		
Evolution of insect pests: patterns of variation	HBK			
0471600176	1 @	£ 85.00	929.05	85.00
37 35		11-Oct-1994		
Blackman, Roger L	Aphids on the world's crops: an			
identification and inform				
0471904260	1 @	£ 95.00	1038.35	95.00
C'FWD			259464.84	23738.79

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

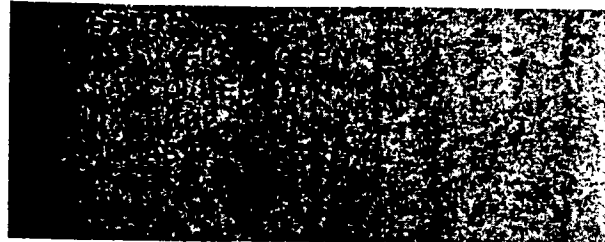
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 29

D TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS 758				259464.84	23738.79
38	35		11-Oct-1994		
Krebs, Charles Joseph Ecology: the experimental analysis of distribution and ab - 3rd ed. 0060437782					
		1 @	£ 18.95	207.12	18.95
39	35		11-Oct-1994		
LaSalle, J. Hymenoptera and biodiversity HBK 085198830X					
		1 @	£ 49.50	541.04	49.50
30	35		11-Oct-1994		
Singh, S.R. Insect Pests of Tropical Food Legumes HBK 0471923907					
		1 @	£ 72.50	792.43	72.50
31	35		11-Oct-1994		
Smith, Charles Michael Plant resistance to insects 0471849383					
		1 @	£ 36.95	403.80	36.95
32	35		11-Oct-1994		
Southwood, Richard Ecological methods: with particular reference to the student - 2nd. ed, rev PBK 0412307103					
		1 @	£ 24.99	273.14	24.99
33	35		11-Oct-1994		
Workshop on Ecological Foundations and The Identification and characterization: proceedings of the HBK 0851958043					
		1 @	£ 49.95	545.95	49.95
			11-Oct-1994		
Tropical grassy weeds 0651987095					
		1 @	£ 30.00	327.30	30.00
C'FWD				262556.28	24021.63

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

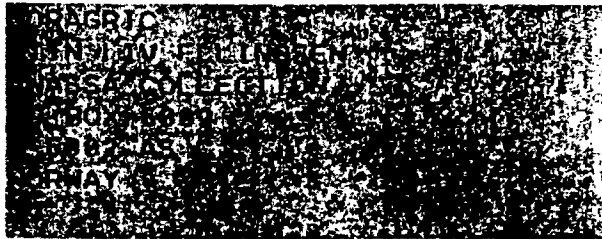
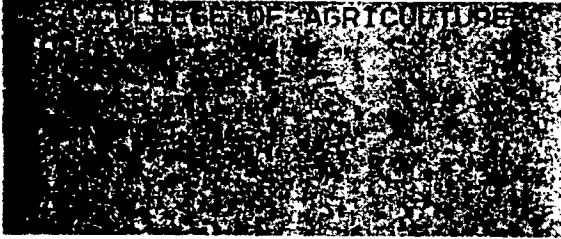
B. H. Blackwell Ltd, Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 30

TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
		B'FWD NO OF ITEMS	765	262556.28	24021.63
05	36				
		Herbicide bioassays HBK			
		0849366038	1 @	£ 92.00	1005.56
					92.00
06	36				
		Tools for organic farming PBK			
		1853390097	1 @	£ 6.95	75.96
					6.95
07	36				
		Ashton, Floyd Milton Weed science: principles and practices - 3rd ed HBK			
		0471600849	10 @	£ 68.00	7432.40
					680.00
08	36				
		Ashton, Floyd M. Mode of action of herbicides 2E			
		047104847X	1 @	£ 73.00	797.89
					73.00
09	36				
		Cobb, A. Herbicides and Plant Physiology PBK			
		0412438607	1 @	£ 17.99	196.63
					17.99
10	36				
		Food & Agriculture Org Common Weeds of East Africa PBK			
		9250024266	1 @	£ 5.00	54.65
					5.00
11	36				
		Laybourn, Emile M. Weed control PBK			
		313541498	10 @	£ 5.99	654.70
					59.90
12	36				
		Paull, R.E. Insect pests and fresh horticultural crops: treatments and control HBK			
		0851988725	1 @	£ 49.95	545.95
					49.95
			B'FWD	273320.02	25006.42

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

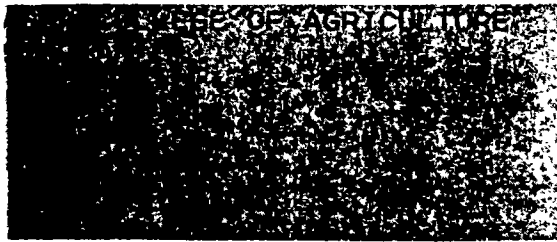
## COPY PROFORMA

B.H. Blackwell Ltd . Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

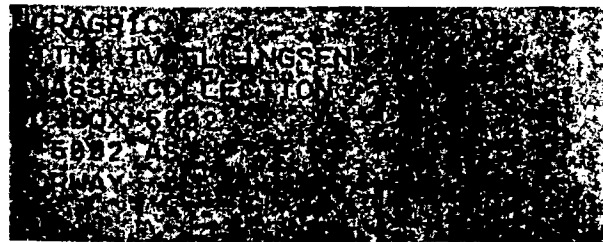
\*\*\*

PAGE 31

TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		791		273320.02	25006.42
13	36		11-Oct-1994		
Radosevich, Steven R. Weed ecology: implications for vegetation management					
		0471876747	1 @	£ 63.00	688.59
					63.00
14	36		11-Oct-1994		
Silvertown, Jonathan W. Introduction to plant population ecology - 2nd ed PRK					
		0582447011	1 @	£ 16.99	185.70
					16.99
15	36		11-Oct-1994		
Tan, Kim H. Principles of Soil Chemistry - 2 HBK (Books in Soils, Plants & t)					
		082478989X	30 @	£ 45.14	14801.40
					1354.20
16	36		11-Oct-1994		
Tarbuck, Edward J. The earth: an introduction to physical geology					
		0675200512	1 @	£ 17.50	191.28
					17.50
17	36		11-Oct-1994		
Teheest, D.O. Microbial control of Weeds PRK					
		0412018616	1 @	£ 54.00	590.22
					54.00
18	37		11-Oct-1994		
Two methods of soil fertility testing: agrdoc 2					
			1 @	£ 3.50	38.26
					3.50
19	37		11-Oct-1994		
Preparation and use of compost: agrdoc 8					
			1 @	£ 3.50	38.26
					3.50
C'FWD				289853.73	26519.11

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

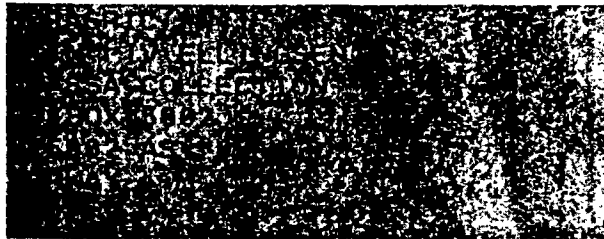
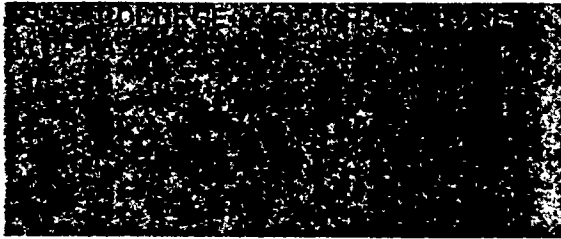
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 32

ORDER TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 827				289853.73	26519.11
20	37		11-Oct-1994		
Management of vertisols under semi-arid: organized by The (IRSRAM proceedings no. 6)					
9747614472	30 @	£ 20.96		6872.70	628.80
21	37		11-Oct-1994		
Methods of soil analysis - Part 2 HBK					
0891180729	1 @	£ 25.00		273.25	25.00
22	37		11-Oct-1994		
Methods of soil analysis - Part 2 HBK					
0891180729	1 @	£ 25.00		273.25	25.00
23	37		11-Oct-1994		
Ahn, Peter Martin Tropical soils and their use PBK (Intermediate tropical agr)					
0582775078	30 @	£ 9.50		3115.20	285.00
24	37		11-Oct-1994		
Black, C.A. Soil Fertility Evaluation and Control HBK					
0873718348	1 @	£ 52.50		573.83	52.50
25	37		11-Oct-1994		
Brandjes, Pieter Green manuring and other forms of soil improvement in t PBK					
9072740163	1 @	£ 10.42		113.89	10.42
26	37		11-Oct-1994		
Water, M. Correlations of soil properties: by C.P. Bentley and M.					
0777303171	1 @	£ 29.50		322.44	29.50
B'FWD				301398.29	27575.33

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

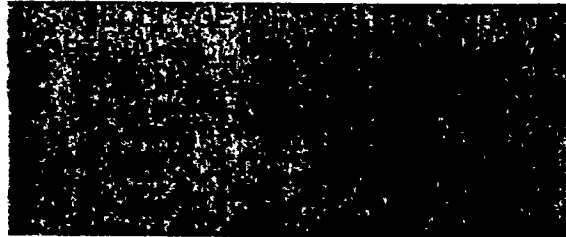
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

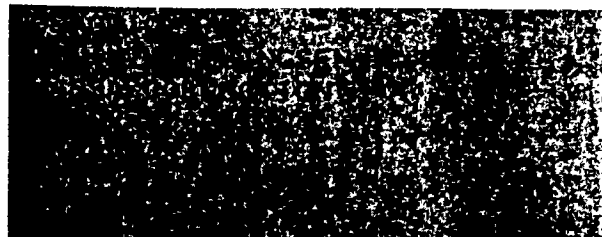
\*\*\*

PAGE 33

D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO.  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE



DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS 892				301398.29	27575.33
27	37		11-Oct-1994		
Foth, Henry Donald Fundamentals of soil science - 8th ed PRK 0471529958					
		30 @	£ 16.95	5557.80	508.50
28	37		11-Oct-1994		
Klute, Arnold(ed) Methods of soil analysis: (part.1:physical & mineralogica - 2E (Agronomy,no.9,part 1) 0891180885					
		1 @	£ 55.93	611.31	55.93
29	37		11-Oct-1994		
Marschner, Horst The mineral nutrition of higher plants PBK 012473541X					
		30 @	£ 27.50	8164.70	838.50
30	37		11-Oct-1994		
Mengel, Konrad Principles of plant nutrition - 4th edition new re 3906535037					
		30 @	£ 39.93	13092.90	1197.90
31	38		11-Oct-1994		
Tropical Root Crops: Production and Uses in Africa - Sy PBK 0889364095					
		20 @	£ 7.50	1639.60	150.00
32	38		11-Oct-1994		
Prevention of post-harvest food losses: fruits, vegetable PBK 21102668					
		1 @	£ 9.50	103.84	9.50
33	38		11-Oct-1994		
Food & Agriculture Org. Micronutrient Assessment at the Country Level: An Inter PRK (Soils Bulletin) 9251029555					
		1 @	£ 9.50	103.84	9.50
B'FWD				331672.28	30345.16

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

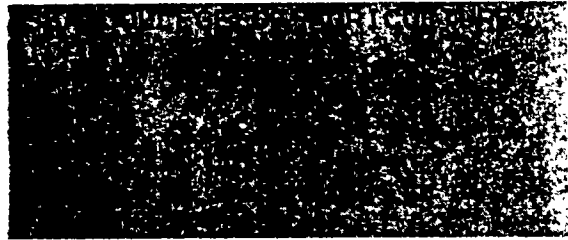
## COPY PROFORMA

B.H Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

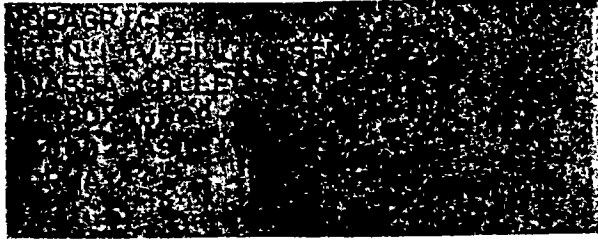
PAGE 34

\*\*\*

D TO



CHARGE TO



PROFORMA NO  
02037036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 1005				331672.28	30345.16
34	38	International Institute of Tropical Agri in Tropical Africa: a reference manual 9781310413	1 @	172.15	15.75
			11-Oct-1994 Cassava		
			£ 15.75		
35	38	Loomis, R. S. Crop ecology: productivity and management in agricultural PRK 0521387760	1 @	250.84	22.95
			11-Oct-1994		
			£ 22.95		
36	38	Mitra, S.K. Nutrition of vegetable crops 8185109982	1 @	228.76	20.93
			11-Oct-1994		
			£ 20.93		
37	38	Splittstoesser, Walter E. Vegetable growing handbook: organic and traditional methods HBK 0442239718	1 @	9072.00	830.00
			11-Oct-1994		
			£ 41.50		
38	38	Tindall, H. D. Vegetables in the Tropics PRK (Science in horticulture) 0333242688	20 @	6558.00	600.00
			11-Oct-1994		
			£ 30.00		
39	38	Tisdale, Samuel Luther Soil fertility and fertilizers 4th ed. 0074205302	30 @	17034.30	1558.50
			11-Oct-1994		
			£ 51.95		
40	38	Williams, C. N. Vegetable production in the tropics PBK 0582606098	20 @	2076.80	190.00
			11-Oct-1994		
			£ 9.50		
B'FWD				367065.13	33583.27

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

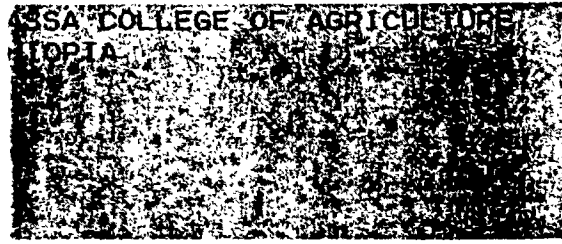
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

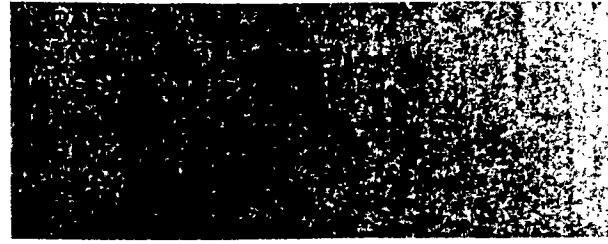
\*\*\*

PAGE 35

TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
R'FWD NO OF ITEMS 1098				367065.13	33583.29
41	39		11-Oct-1994		
Horticultural reviews - Vol.14 HBK					
0471573396	2 @	£ 67.00		1464.62	134.00
42	39		11-Oct-1994		
Spices - Vol.1 (Tropical agricultural ser)					
0582468116	2 @	£ 40.00		874.40	80.00
43	39		11-Oct-1994		
Introduction to tropical agriculture PBK					
0582643902	1 @	£ 16.25		177.61	16.25
44	39		11-Oct-1994		
Transport of fresh fruit and vegetable: proceedings of a					
0949511641	20 @	£ 10.55		2306.20	211.00
45	39		11-Oct-1994		
Asiedu, J.J. Processing tropical crops: a technological approach - FLBS edition					
0333547241	20 @	£ 1.80		393.40	36.00
46	39		11-Oct-1994		
Ronheure, Denis Tea PBK					
0333544501	20 @	£ 5.99		1309.40	119.80
47	39		11-Oct-1994		
Burton, William Glenn The Potato - 3rd ed					
0532452290	1 @	£ 64.00		699.52	64.00
			11-Oct-1994		
C. S. Ambrose, H. Coffee Growing PBK (Tropical Agriculturalist)					
033354451X	20 @	£ 5.99		1309.40	119.80
C'FWD				375599.68	34364.14

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 36

SENT TO

COLLEGE OF AGRICULTURE  
 [REDACTED]

CHARGE TO

LIBRARY  
 [REDACTED]

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 1184				375599.68	34364.14
19 39			11-Oct-1994		
Coste, Rene Coffee: the plant and the product					
PRK					
0333572963	20 @	£ 14.99		3276.80	299.60
50 39			11-Oct-1994		
Lindsev, K. Plant Biotechnology in Agriculture					
PRK (Biotechnology series)					
0471932388	1 @	£ 20.95		228.98	20.95
51 39			11-Oct-1994		
Preece, John F. The biology of horticulture: an					
introductory textbook HRK					
0471059897	1 @	£ 28.95		316.42	28.95
52 39			11-Oct-1994		
Weishchet, Wolfgang The persisting ecological					
constraints of tropical agric HRK					
0582056926		£ 25.00		273.25	25.00
53 39			11-Oct-1994		
Woolfe, Jennifer A. Sweet potato: an untapped food					
resource HBK					
0521402956	1 @	£ 70.00		765.10	70.00
54 39			11-Oct-1994		
Wrigley, Gordon Coffee (Tropical agriculture					
series)					
0502488599	20 @	£ 64.00		13990.40	1280.00
			11-Oct-1994		
FRUIT and vegetable processing PRK					
1853391352	20 @	£ 6.95		1519.20	139.00
C'FWD				395969.83	36227.84

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

## COPY PROFORMA

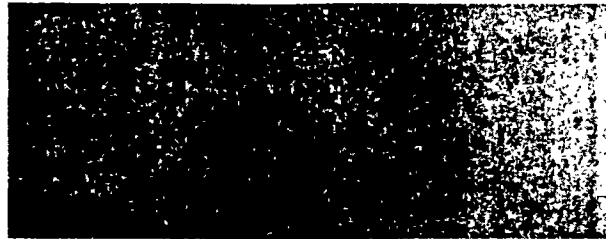
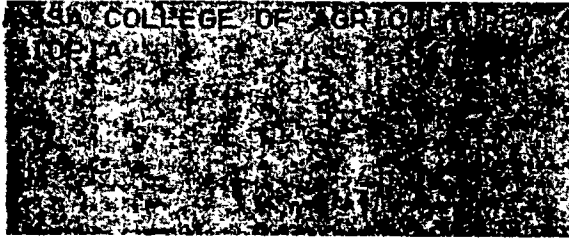
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 38

SENT TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802698  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 1255				397394.34	36358.17
63	40		11-Oct-1994		
Kays, S.J. Postharvest Physiology and Handling of Perishable Plant HRK					
0442239122 1 @ £ 61.50				672.20	61.50
64	40		11-Oct-1994		
Sevmour, G.R. Biochemistry of fruit ripening HRK					
0412408309 1 @ £ 60.00				655.80	60.00
65	41		11-Oct-1994		
World oilseeds: chemistry, technology, and utilization HRK					
0442001126 2 @ £ 75.00				1639.50	150.00
66	41		11-Oct-1994		
Allard, Robert W. Principles of Plant Breeding - Internatl. ed. PBK					
0471023159 15 @ £ 19.95				3270.75	299.25
67	41		11-Oct-1994		
Bunt, Arthur Christopher Media and mixes for container-grown pl: a manual on the p - 2nd ed					
0046350160 1 @ £ 44.00				480.92	44.00
68	41		11-Oct-1994		
Damania, A.B. Biodiversity and wheat improvement					
2 @ £ 10.00				218.60	20.00
69	41		11-Oct-1994		
Hybridization of crop plants					
0791480346 15 @ £ 26.50				4344.75	397.50
C'FWD				408676.86	37390.47

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

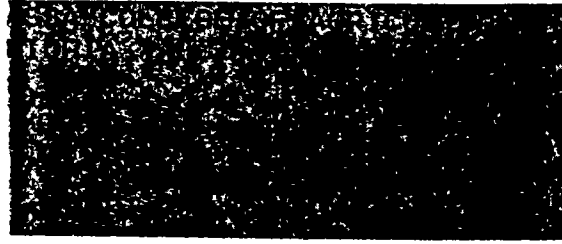
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

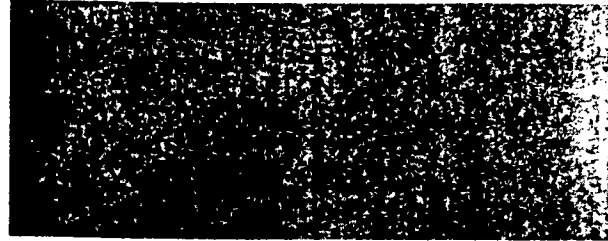
\*\*\*

PAGE 39

D TO



CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 prompt payment is advised as prices are liable to be increased by the publisher

		N. KR	£
B'FWD NO OF ITEMS 1292		408676.86	37390.42
70	41 Hammerschlag, F.A. Biotechnology of perennial fruit crops HRK (Biotechnology in agriculture) 0851987087 2 @ £ 75.00	1639.50	150.00
71	41 Hansen, Richard Perennials and their garden habitats - 4th ed HRK 0521351944 1 @ £ 35.00	382.55	35.00
72	41 Lea, P.J. Plant biochemistry and molecular biology PBK 0471933139 2 @ £ 19.95	436.10	39.90
73	41 Rice, Robert P. Fruit and vegetable production in warm climates PBK 0333468503 1 @ £ 16.99	1857.00	169.90
74	41 Samson, Jules A Tropical fruits - 2nd ed (Tropical agriculture series) HRK 0582404096 30 @ £ 45.60	14952.30	1368.00
75	42 Pulses and vegetables (Underutilized crops series) HRK 0412466194 2 @ £ 40.00	874.40	80.00
76	42 Evans, L T Crop evolution, adaptation and field HRK 052122571X 15 @ £ 60.00	9837.00	900.00
C'FWD		438655.71	40133.22

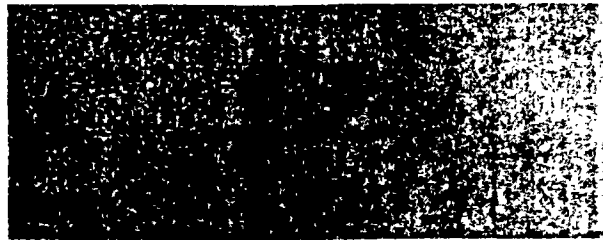
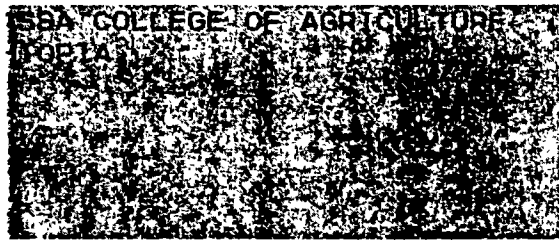
NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 1354				438655.71	40133.22
77	42		11-Oct-1994		
Fosket, Donald E. Plant Growth and Development: A Molecular Approach HBK 0122624300 2 @ £ 38.00				830.68	76.00
78	42		11-Oct-1994		
Fowler, Jim Practical statistics for field biology PBK 0171932191 2 @ £ 14.95				326.80	29.90
79	42		11-Oct-1994		
Gomez, Kwanchai A. Statistical Procedures for Agricultural Research - 2 ed., Internatl. PBK 0471879312 15 @ £ 21.95				3598.65	329.25
80	42		11-Oct-1994		
Hale, Maynard G. The physiology of plants under stress PBK 0471632473 15 @ £ 39.50				6476.10	592.50
91	42		11-Oct-1994		
Petersen, Roger G. Agricultural Field Experiments: Design and Analysis HBK (Books in Soils, Plants & t) 0824789121 15 @ £ 104.90				17198.40	1573.50
92	42		11-Oct-1994		
Squire, Geoffrey R. The physiology of tropical crop production PBK 0851980778 15 @ £ 16.00				2623.20	240.00
			11-Oct-1994		
Timp, Lincoln Plant Physiology HRK 080530245X 2 @ £ 23.95				523.54	47.90
C'FWD				470233.08	43027.27

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England.  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

PAGE 41

D TO

CHARGE TO

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 1420				470233.08	43022.27
84	42		11-Oct-1994		
	Weiss, Edward A	Oilseed crops (Tropical			
	agriculture seri)				
	0582463386	10 @	£ 57.00	6230.10	570.00
85	43		11-Oct-1994		
	Methods in Molecular Biology -	v. 6: Plant (e HBK			
	0896031616	1 @	£ 59.10	645.96	59.10
86	43		11-Oct-1994		
	Sustainable agriculture systems	HBK			
	1556700493	2 @	£ 70.00	1530.20	140.00
37	43		11-Oct-1994		
	The Ecology and Silviculture of mixed-	forests: a			
	for HBK (Forestry sciences vol.40)				
	0792316436	10 @	£ 59.70	6525.20	597.00
83	43		11-Oct-1994		
	Brooker, Donald R.	Drying and storage of grains			
	and oilseeds HBK				
	0442205155	2 @	£ 47.50	1038.36	95.00
89	43		11-Oct-1994		
	Evans, Julia	Plantation Forestry in the Tropics			
	- 2 ed. PBK				
	0198542777	15 @	£ 30.00	4918.50	450.00
90	43		11-Oct-1994		
	Woods, D.	Crops of the drier regions of the			
	Tropics - ELBS edition				
	058202546X	15 @	£ 1.65	270.45	24.75
				C'FWD	
				491391.85	44958.12

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

## COPY PROFORMA

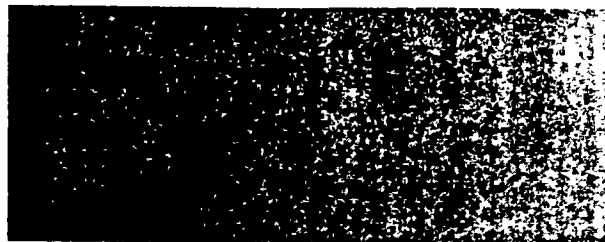
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 42

TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
R'FWD NO OF ITEMS 1475				491391.85	44958.12
31	43	Grierson, Donald Plant molecular biology - 2nd edition PBK (Tertiary level biology) 0751401447	11-Oct-1994 1 @ £ 17.99	196.63	17.99
32	43	Kew International Conference on Economic Plants for arid lands: proceedings of the Kew International PBK 0044453302	11-Oct-1994 2 @ £ 18.95	414.24	37.90
33	43	Redhead, J.F. Tropical forestry PBK (Intermediate tropical agr) 0582775221	11-Oct-1994 15 @ £ 8.90	1467.30	134.25
34	44	Adamowicz, W.L. Forestry and the environment: economic perspectives HBK 085198827X	11-Oct-1994 1 @ £ 35.00	382.55	35.00
35	44	Anderson, Dennis The economics of afforestation: a case study in Africa HBK (World Bank occasional paper) 0801835526	11-Oct-1994 1 @ £ 14.22	155.42	14.22
36	44	Bailey, Daniel B. Forest dynamics: an ecological model HBK 0805555557	11-Oct-1994 1 @ £ 40.00	437.20	40.00
37	44	Davis, Lawrence S. Forest management - 3rd ed. 0070326258	11-Oct-1994 1 @ £ 39.25	429.00	39.25
C'FWD				494874.19	45276.73

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

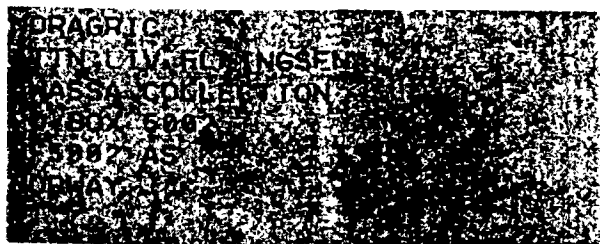
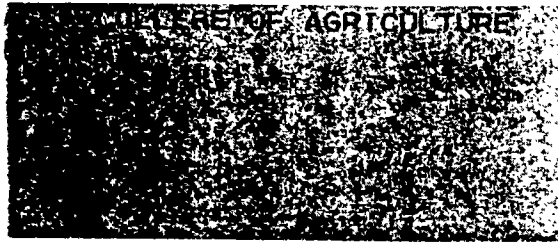
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England.  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 43

TO

CHARGE TO



PROFORMA NO.  
02097036

ACCOUNT NO.  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

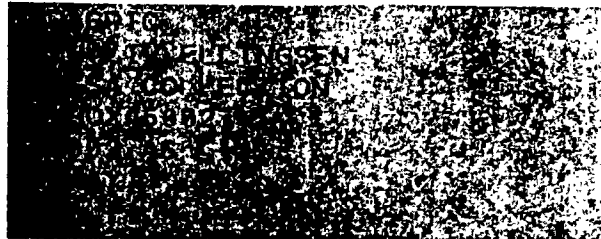
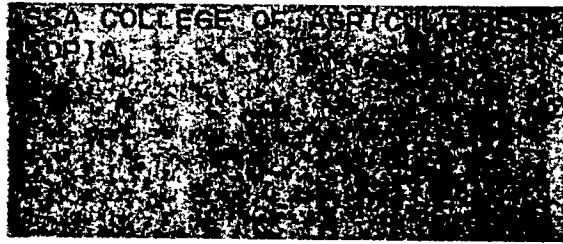
		N.KR	£
B'FWD NO OF ITEMS 1497		494874.19	45276.73
18 44	Dixon, John A. Dryland Management: Economic Case Studies - Rev. ed. PBK 1853830542	11-Oct-1994 10 @ £ 19.95	2180.50 199.50
19 44	Innes, John L. Forest health: its assessment and status HBK 0851987931	11-Oct-1994 1 @ £ 65.00	710.45 65.00
10 44	Lieth, H. Restoration of tropical forest ecosystems HBK 0792319451	11-Oct-1994 1 @ £ 95.24	1040.97 95.24
11 44	Longman, Kenneth Alan Tropical forest and its environment - 2nd ed (Tropical ecology series) PBK 0582448783	11-Oct-1994 1 @ £ 26.00	284.18 26.00
2 44	Pancel, I. Tropical Forestry Handbook - 2 v. HBK 3540564209	11-Oct-1994 1 @ £ 275.00	3005.75 275.00
3 44	Savory, Allan Holistic Resource Management PBK 0933280610	11-Oct-1994 1 @ £ 16.47	180.02 16.47
4 44	Schöder, Hans T. Sampling methods for multi-resource forest inventory HBK 0471552453	11-Oct-1994 1 @ £ 66.00	721.38 66.00
		C'FWD	502997.44 46019.94

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement

TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

		N. KR	£
B'FWD NO OF ITEMS 1513		502997.44	46019.94
05 44	11-Oct-1994		
United Nations University Natural Resources and Rural Development: Case Studies from PRK 9280605045 10 @ £ 15.00		1639.50	150.00
06 44	11-Oct-1994		
Watkins Ecological effects of afforestation: studies in the histo HRK 0851988180 1 @ £ 32.50		355.23	32.50
07 44	11-Oct-1994		
Weber, F R Reforestation in arid lands 0866192646 15 @ £ 14.55		2385.45	218.25
08 45	11-Oct-1994		
Ecological Integrity and the Management of Ecosystems HBK 096340301X 1 @ £ 61.52		672.41	61.52
09 45	11-Oct-1994		
Guideline for Training in Rapid Appraisal for Agroforestry PBK 0350923379 1 @ £ 13.14		143.62	13.14
10 45	11-Oct-1994		
Drought follows the plow PBK 0521472012 1 @ £ 12.95		141.54	12.95
11 45	11-Oct-1994		
Hammer, Michael Agroforestry and desertification 0230610394 1 @ £ 35.31		385.94	35.31
C'FWD		503721.13	46543.61

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, Englan  
Telephone (0)865 792792 Telex 83118 Fax (0)865 79143

\*\*\*  
PAGE. 45

ORDER TO  
UNIVERSITY COLLEGE OF AGRICULTURE  
PORTA

CHARGE TO

PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
B'FWD NO OF ITEMS 1543			508721.13	46543.61
12 45	Commonwealth Secretariat Tropical Trees: Propagation and Plant - v. 1 SP (Tropical trees ; propagat) 0850923948	11-Oct-1994 Rooting Cuttings of - v. 1 SP 1 @ £ 12.50	136.63	12.50
13 45	Devandra, C. Animals: Workshop Proc - 1989. Ed. C. D 0889365563	11-Oct-1994 Shrubs and Tree Fodders for Farm - 1989. Ed. C. D PBK 1 @ £ 9.00	98.37	9.00
14 45	Meyer, William B. cover: a global perspective 0521470854	11-Oct-1994 Changes in land use and land - HBK 1 @ £ 35.00	382.55	35.00
15 45	Miller, Kenton R. Forests and Their Biologic 0807085057	11-Oct-1994 Trees of Life: Saving Tropical - PBK 1 @ £ 9.99	109.19	9.99
16 45	Nair, P.K.R. 0792321359	11-Oct-1994 An Introduction to agroforestry - PBK 15 @ £ 36.50	5984.25	547.50
17 45	World Resources Institute 1991-95 FLX 014521045X	11-Oct-1994 World resources - - 1 @ £ 16.95	185.26	16.95
	0049511204	11-Oct-1994 Multi-purpose Australian trees and shrub: lesser-known - spec PBK (ACIAR monograph series) 1 @ £ 20.69	226.14	20.69
			C'FWD	515843.52
				47195.24

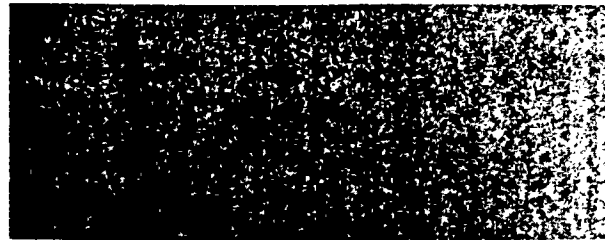
**NO A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



D TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N. KR	£
B'FWD NO OF ITEMS 1564			515843.52	47195.24
19 46		11-Oct-1994		
Cost control in forest harvesting and road construction (FAO Forestry papers 99)				
9251031614	1 @	£ 12.50	136.63	12.50
20 46		11-Oct-1994		
FAO Forestry Department. Forestry Policy Forest products prices, 1971-1990 (FAO Forestry papers 104)				
9250032242	1 @	£ 14.25	155.75	14.25
21 46		11-Oct-1994		
Gregersen, Hans Economic assessment of forestry project impacts (FAO Forestry papers 106)				
9251032858	1 @	£ 9.00	98.37	9.00
22 46		11-Oct-1994		
Neem Neem: A Tree For Solving Global Problems PBK				
0309046866	1 @	£ 15.95	174.33	15.95
23 46		11-Oct-1994		
Shepherd, Gill Managing Africa's tropical dry forests: a review of indigenous Occasional papers / ODI.				
0850031699	1 @	£ 9.95	108.75	9.95
24 46		11-Oct-1994		
Warner, Katherine Patterns of farmer tree growing in East Africa: socioeconomic and ecological aspects (Tropical forestry papers 107)				
080740262	1 @	£ 22.50	245.93	22.50
25 46		11-Oct-1994		
Wood A Tree for all reasons PBK				
9290590750	1 @	£ 19.07	208.44	19.07
C'FWD			516971.72	47298.46

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

## COPY PROFORMA

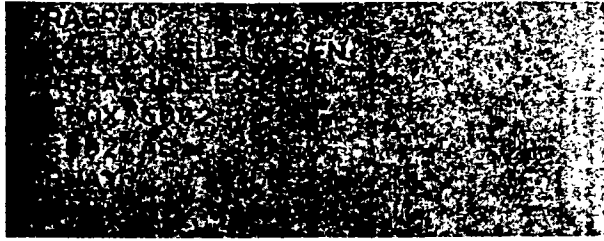
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England.  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 48

ORDER TO

CHARGE TO



PROFORMA NO  
02097036

ACCOUNT NO  
11807898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
13-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

B'FWD NO OF ITEMS 1591

N. KR	£
520123.98	47586.86
-----	-----
520123.98	47586.86

TOTAL - QUANTITY 1591

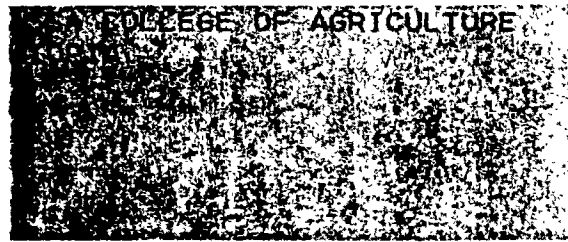
TRANSPORT, PACKING, HANDLING, AND BINDING CHARGES EXCLUDED

**NOT A TAX INVOICE**

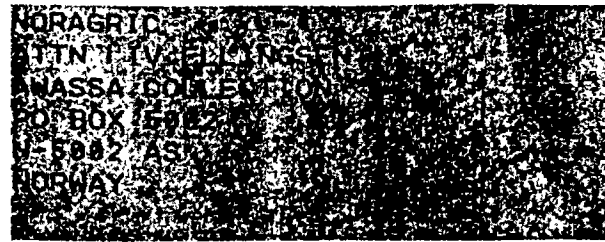
● Items sent correctly to order are only acceptable for return with prior written agreement



D TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
01 01		11-Oct-1994		
Arms, Karen	Biology - 3rd ed			
0030036445	70 @	£ 49.50	37872.80	3465.00
02 01		11-Oct-1994		
Colinvaux, Paul	Ecology 2 HRK			
0471558505	25 @	£ 19.95	5451.25	498.75
03 01		11-Oct-1994		
Cronquist, Arthur	Basic Botany - 2R			
0063502534	20 @	£ 12.95	2830.80	259.00
04 01		11-Oct-1994		
Gardner, Eldon John	Principles of Genetics - 8 ed. HRK			
0471504374	25 @	£ 60.00	16395.00	1500.00
05 01		11-Oct-1994		
Horton, H.R.	Principles of biochemistry			
0130424099	10 @	£ 62.80	6864.00	628.00
96 01		11-Oct-1994		
Ketchum, Paul Abbott	Microbiology: concepts and applications HBK			
0471888974	25 @	£ 64.00	17488.00	1600.00
07 01		11-Oct-1994		
Pomeroy, D. R.	Tropical ecology PRK			
0582642538	25 @	£ 14.95	4085.00	373.75
08 02		11-Oct-1994		
Garford, N. C.	Experimental measurements: precision, error and truth) - 2F PRK			
0471907022	1 @	£ 10.50	114.77	10.50
			C'FWD	
			91101.62	8335.00

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement





# BLACKWELL'S

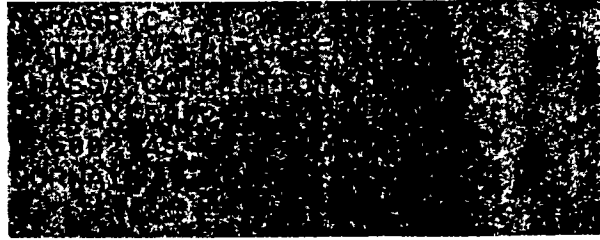
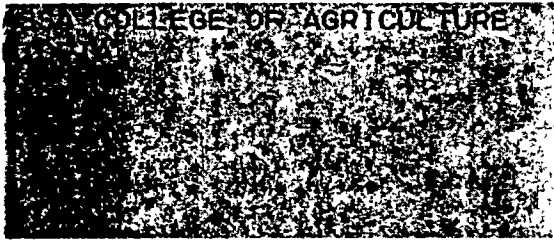
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 2

TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
R'FWD NO OF ITEMS 201				91101.62	8335.00
09	02		11-Oct-1994		
Benson, Harris University Physics - Internatl. ed. PRK					
0471517852	1 @	£ 19.95		218.05	19.95
10	02		11-Oct-1994		
DeVries, Paul I. First Course in Computational Physics HBK					
0471548693	1 @	£ 48.95		535.02	48.95
11	02		11-Oct-1994		
Kreyszig, Erwin Advanced Engineering Mathematics - 7 ed., Internatl. PRK					
0471599891	1 @	£ 21.50		235.00	21.50
12	02		11-Oct-1994		
Morrison, Robert Thornton Organic chemistry - 6th ed HBK					
0136436692		£ 77.05		842.16	77.05
13	02		11-Oct-1994		
Preston, Daryl W. Text of experimental physics PRK					
0471847488	1 @	£ 33.95		371.07	33.95
14	02		11-Oct-1994		
Russell, John Blair General chemistry - 2nd ed PRK					
0071127079	1 @	£ 19.95		218.05	19.95
15	02		11-Oct-1994		
Tjvold, Jov Agricultural ecology PRK					
0502301637	1 @	£ 14.99		163.84	14.99
C'FWD				93684.81	8571.34

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement

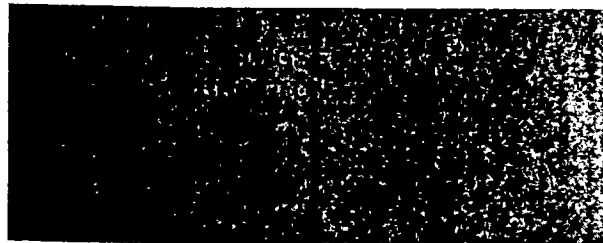
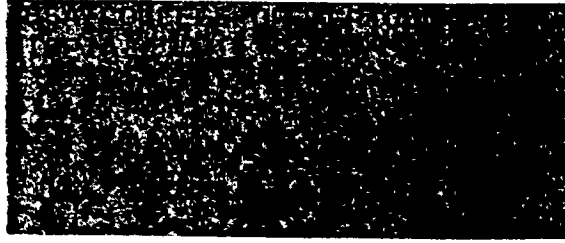


\*\*\*

PAGE 3

ORDER TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
B'FWD NO OF ITEMS 208			93684.81	8571.34
16 02		11-Oct-1994		
Wiebers, Jacob Essential Human Anatomy and Physiology - 2 ed. HBK 0573152499				
	15 @	£ 14.50	2377.35	217.50
17 03		11-Oct-1994		
Brown T A Genetics: a molecular approach - 2nd ed - 2 ed. PBK 0412447304				
	1 @	£ 19.99	218.49	19.99
18 03		11-Oct-1994		
Brown, Terence Austen Gene cloning: an introduction - 2nd ed PBK 0412342103				
	1 @	£ 14.50	158.49	14.50
19 03		11-Oct-1994		
Dezuin, T.M. Textbook of biochemistry with clinical correlations - 3rd edition PBK 0471588180				
	1 @	£ 26.95	294.58	26.95
20 03		11-Oct-1994		
Korol, A R Recombination variability and evolution: algorithms of evolution HBK 0412494108				
	1 @	£ 65.00	710.45	65.00
21 03		11-Oct-1994		
Miller, George Tyler Environmental science: sustaining the earth - 4th ed HBK (Wadsworth biology series) 0524175081				
	1 @	£ 17.95	196.19	17.95
22 03		11-Oct-1994		
Raven, Peter Hamilton Understanding biology - 2nd ed 0801625246				
	1 @	£ 39.00	426.27	39.00
C'FWD			98066.61	8972.23

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement

LITHO



# BLACKWELL'S

## COPY PROFORMA

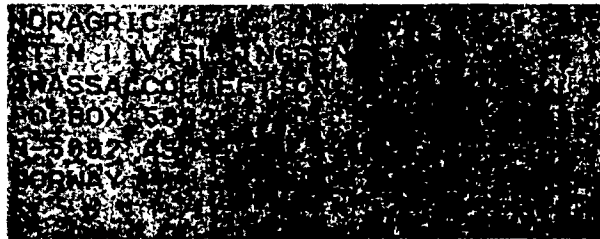
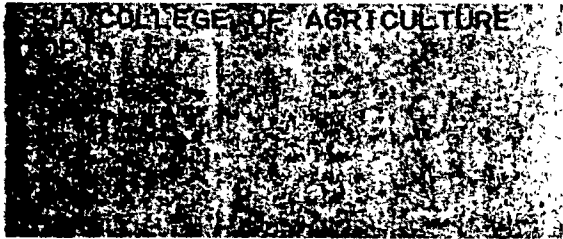
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 4

D TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

		N.KR	£
B'FWD NO OF ITEMS 229		98066.61	8972.23
23 03	11-Oct-1994		
Rothwell, Norman V.	Understanding genetics: a		
molecular approach PRK			
0471594156	1 @ £ 22.50	245.93	22.50
24 03	11-Oct-1994		
Seeley, Harry W.	Microbes in action: a laboratory		
manual of microbiology - 4th ed PRK			
0716721007	1 @ £ 21.95	239.91	21.95
25 03	11-Oct-1994		
Snyder, Leon A.	General Genetics - Instructor		
G PBK			
0867200537	1 @ £ 7.95	86.89	7.95
26 03	11-Oct-1994		
Stanier, Roger Yates	General microbiology - 5th		
ed.			
0333417682	1 @ £ 25.00	273.25	25.00
27 03	11-Oct-1994		
Volk, Wesley A.	Basic Microbiology - 7 ed. HRK		
0060468491	1 @ £ 18.95	207.12	18.95
28 04	11-Oct-1994		
Dictionary of Chemistry and chemical tech: English			
German - 4th heavily rev. e			
0444898637	1 @ £ 96.50	1054.75	96.50
29 04	11-Oct-1994		
Grant, Raymond	Chemistry - 5th ed PRK		
0571132430	1 @ £ 22.95	250.84	22.95
C'FWD		100425.30	9188.03

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

PAGE 5

D TO  
ASSA COLLEGE OF AGRICULTURE  
HIOPTA

CHARGE TO

PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
900

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

		N.KR	£
B'FWD NO OF ITEMS 236		100425.30	9188.03
30 04	11-Oct-1994		
Holum, John Robert	Fundamentals of general, organic, and biological chemis - 5th ed HRK		
0471579491	1 @ £ 57.00	623.01	57.00
31 04	11-Oct-1994		
International School of Physics 'Enrico	Quantum chaos: proceedings...Varenna on Lake Como, Villa HRK		
0444815880	1 @ £ 99.16	1083.82	99.16
32 04	11-Oct-1994		
Long, George Gilbert	Problem exercises for general chemistry - 3rd ed PBK		
0471828408	1 @ £ 17.50	191.28	17.50
33 04	11-Oct-1994		
Lowe, John P.	Quantum chemistry HRK		
0124575552	1 @ £ 45.00	491.85	45.00
34 04	11-Oct-1994		
Murrell, J.N.(et al)	Chemical bond - 2E PBK		
047190760X	1 @ £ 14.95	163.40	14.95
35 04	11-Oct-1994		
Rogers, Andrew W	Textbook of anatomy PRK		
0443028726	1 @ £ 29.95	327.35	29.95
36 04	11-Oct-1994		
Seal, Bernice G.	Chemistry: Experiment and Theory Study Gde. - 2 ed. PRK		
0471851167	1 @ £ 27.50	300.58	27.50
C'FWD		103606.59	9479.09

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

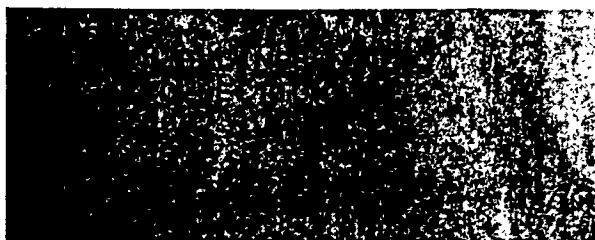
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE 6

D TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
15-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 243				103606.53	9479.09
37	04		11-Oct-1994		
	Smith, C.	Cell Biology PBK			
	041240740X		1 @	£ 17.95	196.19
38	04		11-Oct-1994		
	Walker, John M.(et al ed)	Techniques in molecular			
	biology: (Vol.1) PBK		1 @	£ 18.95	207.12
	9709936737				
39	05		11-Oct-1994		
	Brehm, John J.	Introduction to the structure of			
	matter		1 @	£ 67.00	732.31
	047160531X				
40	05		11-Oct-1994		
	Callen, Herbert R.	Thermodynamics and an			
	Introduction to Thermostatistics		1 @	£ 18.50	202.21
	Internatl. PBK				
	0471610569				
41	05		11-Oct-1994		
	Carey, Francis A.	Organic Chemistry - 2 ed. PBK			
	0071125639		1 @	£ 21.95	239.91
42	05		11-Oct-1994		
	Criddle, William James	Spectral and chemical			
	characterisation of organic compo		1 @	£ 11.95	130.61
	0471027155	- 3rd ed PBK			
43	05		11-Oct-1994		
	Guenther, Robert D.	Modern optics			
	0471605387		1 @	£ 68.00	743.24
				C'FWD	106058.18
					9793.39

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

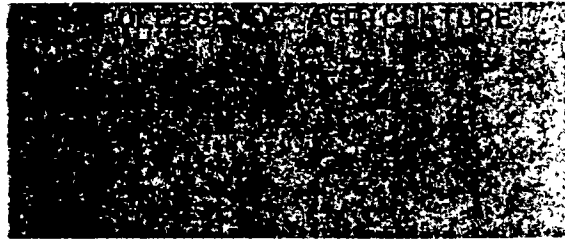
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

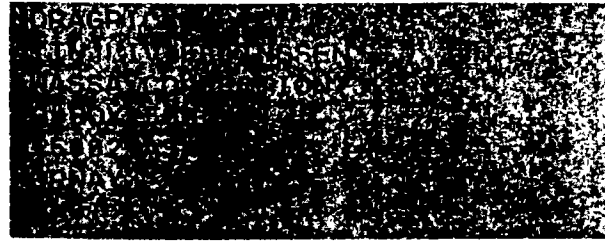
\*\*\*

PAGE 7

D TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS 250				106058.18	9703.39
44	05		11-Oct-1994		
Heftmann Chromatography - vol. 51 A-B		HBK			
0444884041	1 @	£ 120.13		1313.02	120.13
45	05		11-Oct-1994		
Krane, Kenneth S. Introductory nuclear physics					
047180553X	1 @	£ 69.00		754.17	69.00
46	05		11-Oct-1994		
Martin, Brian Robert Particle physics		PRK			
0471923591	1 @	£ 17.50		191.28	17.50
47	05		11-Oct-1994		
Ouellette, Robert J. Organic Chemistry: A Brief Introduction		HBK			
0023895918	1 @	£ 17.95		196.19	17.95
48	05		11-Oct-1994		
Pine, Stanley H. Organic Chemistry - 5 ed., Internatl. (Interl. students edition)		PBK			
0071002421	1 @	£ 19.95		218.05	19.95
49	05		11-Oct-1994		
Resnick, Robert Physics - Vol.1 - 4th ed		HBK			
0471804584	1 @	£ 46.50		508.25	46.50
50	05		11-Oct-1994		
Resnick, Robert Physics - Pt. 2 - 4 ed.		HBK			
0471804575	1 @	£ 34.50		377.09	34.50
			11-Oct-1994		
Silverstein, Robert M. Spectrometric Identification of Organic Compounds - 5 ed., Internatl.		PBK			
0471541931	1 @	£ 19.50		213.14	19.50
C'FWD				109829.37	10048.42

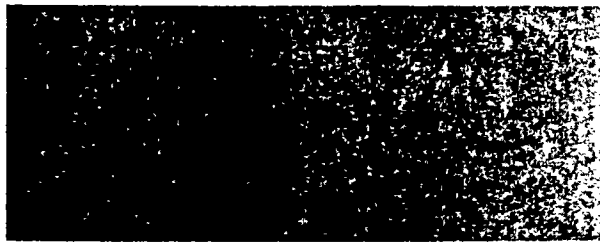
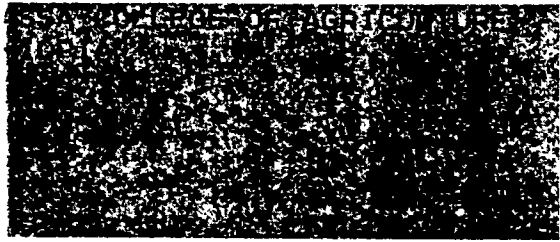
**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

		N.KR	£
B'FWD NO OF ITEMS 258		109829.37	10048.42
52 05	11-Oct-1994 Zubrick, James W. The organic chem lab survival manual: a students guide to - 3rd ed PBK 0471575046 1 @ £ 15.95	174.33	15.95
53 06	11-Oct-1994 Concise encyclopedia of biological & biomedical measure HBK 0080361889 1 @ £ 140.00	1530.20	140.00
54 06	11-Oct-1994 Chemistry and biology of water, air and environmental asp (Studies in environmental ) 0144987983 1 @ £ 180.15	1969.04	180.15
55 00	11-Oct-1994 Arms, Karen Biology - 3rd ed 0030036445 1 @ £ 49.50	541.04	49.50
56 06	11-Oct-1994 Glauert, A.M. Practical Methods in Electron Microscopy - v. 3, Pt 1: 5 PBK (PMEM Vol.3 Part 1) 0720442575 1 @ £ 21.97	240.13	21.97
57 06	11-Oct-1994 Hopson, Janet L. Essentials of Biology PBK 0071007385 1 @ £ 18.95	207.12	18.95
58 06	11-Oct-1994 Johnson, Leland G. Biology 0057049728 1 @ £ 18.95	207.12	18.95
C'FWD		114698.35	10493.89

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

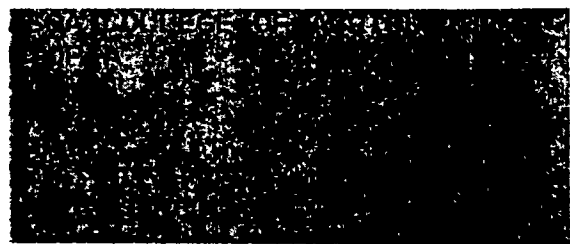
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*

PAGE: 9

DTO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802698  
000

Please quote invoice  
and account numbers on  
all correspondence

STOMER REFERENCE

DATE  
19-Oct-1994

IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

					N.KR	£
B'FWD NO OF ITEMS 265					114698.35	10493.89
59 06				11-Oct-1994		
Lawrence, Eleanor	A guide to modern biology	PRK				
0582442729		1 @	£ 14.99		163.84	14.99
60 06				11-Oct-1994		
Mader, Sylvia S.	Biology - 4 ed.	HRK				
0697123839		1 @	£ 32.25		352.49	32.25
61 06				11-Oct-1994		
Perrin, D. D.	Purification of laboratory chemicals					
- 3E PRK						
0080347142		1 @	£ 30.00		327.90	30.00
62 06				11-Oct-1994		
Roberts, Michael Bliss Vaughan	Biology functional approach - 4th ed	PRK				
0174480199		1 @	£ 19.50		213.14	19.50
63 06				11-Oct-1994		
Skoda, Jan	Molecular genetics: an outline for food chemists and biot (Developments in food scie)					
0444995005		1 @	£ 126.50		1382.65	126.50
54 06				11-Oct-1994		
Smith-Keary, Peter F	Molecular genetics	PRK				
0333529782		1 @	£ 9.99		109.19	9.99
55 06				11-Oct-1994		
Wardlaw, J. C.	Practical statistics for experimental biologists	PRK				
0271507383		1 @	£ 18.50		202.21	18.50
C'FWD					117449.77	10745.62

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement





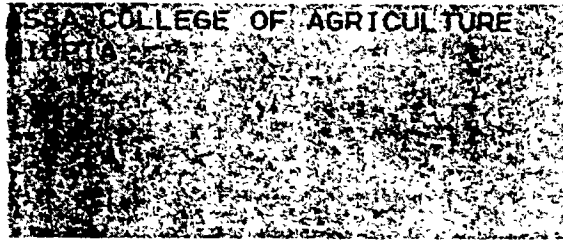
# BLACKWELL'S

## COPY PROFORMA

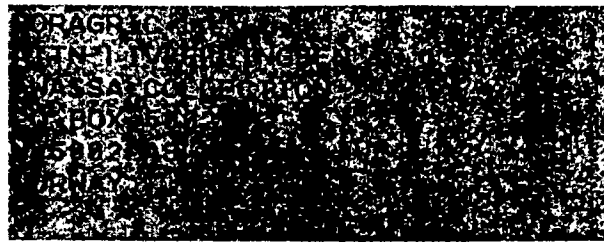
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 10

TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
	B'FWD NO OF ITEMS	272	117449.77	10745.62
65 07		11-Oct-1994		
	Human cytogenetics: a practical approach - 2 v. - 2 ed. SP (Practical approach series)			
	0199633142 1 @	£ 58.50	639.41	58.50
67 07		11-Oct-1994		
	Human genetic disease analysis: a practical approach - 2 ed. PBK (Practical approach series)			
	0199633088 1 @	£ 22.50	245.93	22.50
68 07		11-Oct-1994		
	Ecological Assessment of Environment Degradation, Pelli HBK			
	0444873619 1 @	£ 82.45	901.18	82.45
69 07		11-Oct-1994		
	Brown, A. C. Ecology of sandy shores HBK			
	0444886613 1 @	£ 77.21	843.91	77.21
70 07		11-Oct-1994		
	Bu'Lock, J. D. Basic biotechnology PRK			
	0121407535 1 @	£ 25.00	273.25	25.00
71 07		11-Oct-1994		
	Goldsmith, F. B. Conservation in progress HBK			
	0471936413 1 @	£ 39.95	436.65	39.95
72 07		11-Oct-1994		
	Groot, Wouter T. de Environmental science theory: concepts and methods in a.o. (Studies in Environmental )			
	0144829930 1 @	£ 131.39	1436.09	131.39
		C'FWD	122226.19	11182.62

NOT A TAX INVOICE

• Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

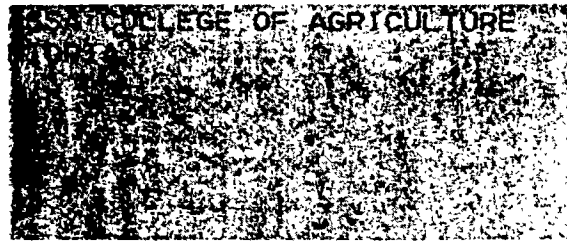
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England.  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

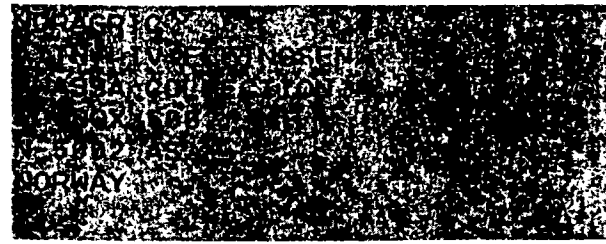
\*\*\*

PAGE 1

TO



CHARGE TO



PROFORMA NO  
02097001

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
01 01		11-Oct-1994		
Brady, James Edward	General chemistry: principles and structure : study guide - 5th ed. PBK			
0471517392	83 @	£ 12.25	11112.87	1016.75
02 01		11-Oct-1994		
Sears, Francis W. (World Student S.)	College Physics - 7 ed. PBK			
0201514176	34 @	£ 23.95	8900.18	814.30
03 01		11-Oct-1994		
Solomons, T.W.Graham	Organic Chemistry - 5 ed., Internatl. PBK			
0471552232	17 @	£ 24.00	4459.44	408.00
TOTAL - QUANTITY 134			24472.49	2239.05

TRANSPORT, PACKING, HANDLING, AND BINDING CHARGES EXCLUDED

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



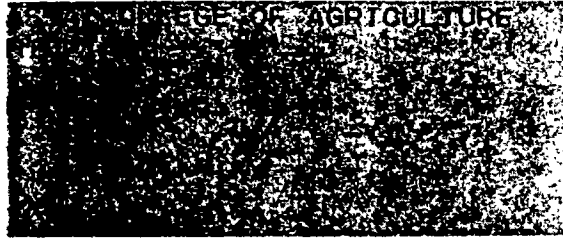
# BLACKWELL'S

## COPY PROFORMA

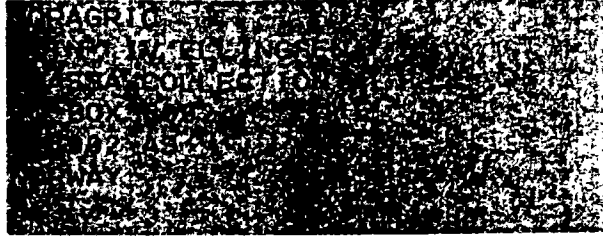
B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 20

DEST TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
B'FWD NO OF ITEMS 374			159814.66	14621.65
36	14	11-Oct-1994		
Heim, Franz Gangolf How to Work with Farmers: A Manual for Field Workers Base PRK (Tropical Agriculture ; no) 3823611313 3 @ £ 14.25			467.25	42.75
37	14	11-Oct-1994		
Kirk, Ronald S. Pearson's composition and analysis of foods - 9th ed HBK 0582409101 3 @ £ 63.00			2065.77	189.00
38	14	11-Oct-1994		
Sauerborn, Joachim Parasitic flowering plant ecology and management PRK 3823612174 2 @ £ 20.20			441.58	40.40
39	14	11-Oct-1994		
United Nations University Effective Communications for Nutrition in Health Care PRK 9280806343 3 @ £ 12.25			401.67	36.75
40	14	11-Oct-1994		
United Nations University Maternal Diet, Breast-feeding Capacity and Lactational PRK (Food & nutrition bulletin) 9280803387 3 @ £ 9.00			295.11	27.00
TOTAL - QUANTITY 388			163486.04	14957.55

TRANSPORT, PACKING, HANDLING, AND BINDING CHARGES EXCLUDED

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



BLACKWELL'S

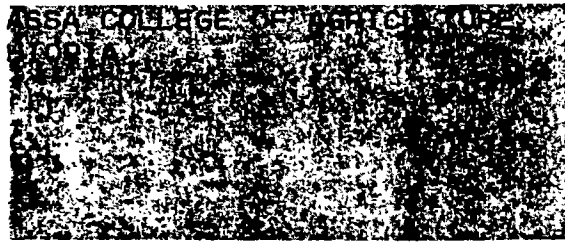
COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791433

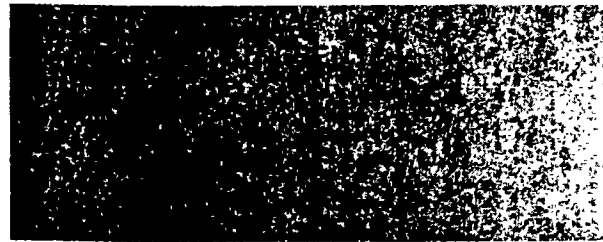
\*\*\*

PAGE 19

TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

			N.KR	£
B'FWD NO OF ITEMS 344			151883.14	13895.98
29	13	11-Oct-1994		
Herbert, Martin Clinical child psychology PBK (Wiley series in clinical ) 0471929077 3 @ £ 19.95			654.15	59.85
30	13	11-Oct-1994		
Morgan, Clifford Thomas Introduction to Psychology - 7 ed. PBK 0070664412 15 @ £ 17.95			2942.85	269.25
31	13	11-Oct-1994		
Morrow, Carolyn Clark Conservation Treatment Procedures: Manual of Step-by-step - 2 ed. HBK 0872874370 2 @ £ 39.95			873.52	79.92
32	13	11-Oct-1994		
Smith, Lynn S. A practical approach to cataloging (Foundations in library and 0892320079 2 @ £ 43.00			939.98	86.00
33	14	11-Oct-1994		
Post harvest and processing technology: a technical compe 9251030766 3 @ £ 18.75			614.82	56.25
34	14	11-Oct-1994		
Burish, Thomas G. etc. (Ed.) Cancer, Nutrition and Eating Behaviour: A Biobehavioural HBK 0858535185 3 @ £ 27.50			901.74	82.50
		11-Oct-1994		
Cutter, Susan L. Exploitation, conservation, preservation: a geographic perspective - 2nd ed HBK 0471500771 2 @ £ 45.95			1004.46	91.98
C'FWD			159814.65	14021.65

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

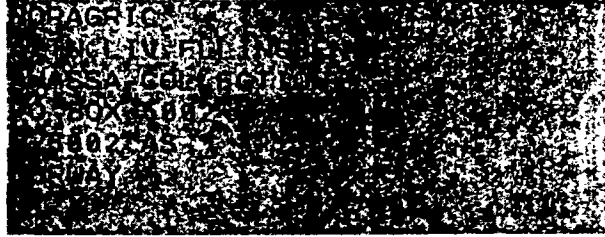
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 18

TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		328		146714.83	13423.12
22	12		11-Oct-1994		
Sears, Minnie List of subject headings - 15th edition HBK					
0824208587	1 @	£ 58.67		641.28	58.67
23	13		11-Oct-1994		
Agrovoc: multilingual agricultural thesaurus - 2nd English editio					
8876430075	1 @	£ 95.89		1048.08	95.89
24	13		11-Oct-1994		
The ecology of health and disease in Ethiopia PRK					
081338611X	3 @	£ 49.95		1637.85	149.85
25	13		11-Oct-1994		
Buchanan, Ann Children who soil: assessment and treatment PRK					
0471934798	3 @	£ 14.95		490.20	44.85
26	13		11-Oct-1994		
Chapman, Liz How to catalogue: a practical handbook using AACR2 and L					
085157369X	2 @	£ 7.95		173.78	15.90
27	13		11-Oct-1994		
Erwin, Phil Friendship and peer relations in children PRK					
0471938777	3 @	£ 17.95		588.57	53.85
28	13		11-Oct-1994		
Eusey, Neil Understanding Family Problems: A Psychological Approach PRK					
0471922765	3 @	£ 17.95		588.57	53.85
C'FWD				151883.14	13895.98

NOT A TAX INVOICE

• Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

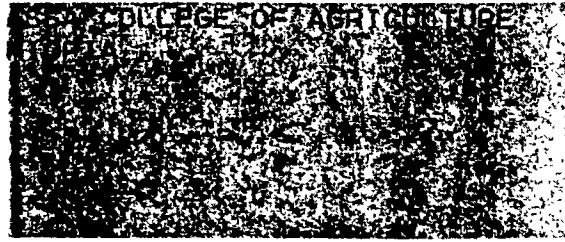
## COPY PROFORMA

B. H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

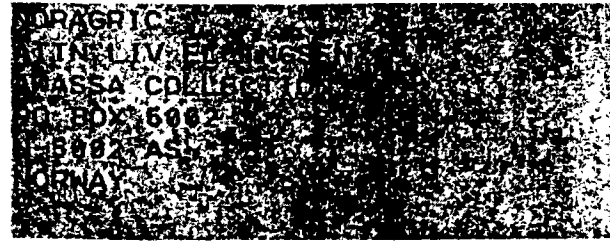
\*\*\*

PAGE 17

TO



FROM



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		321		145690.71	13329.42
15	12	Lipschutz, Seymour 3000 Solved Problems in Linear Algebra PBK (Schaum's solved problems) 0070380236	11-Oct-1994 1 @ £ 18.95	207.12	18.95
16	12	Lipschutz, Seymour Data Structures PBK (Schaum Outline S.) 0070380015	11-Oct-1994 1 @ £ 9.95	108.75	9.95
17	12	Lipschutz, Seymour Finite mathematics: (metric) edition) LMP (Schaum's outline) 0070843589	11-Oct-1994 1 @ £ 8.95	97.82	8.95
18	12	Lipschutz, Seymour Discrete Mathematics PBK (Schaum Outline S.) 0070379815	11-Oct-1994 1 @ £ 9.95	108.75	9.95
19	12	Lipschutz, Seymour Essential computer mathematics PBK (Schaum's outline) 0070379904	11-Oct-1994 1 @ £ 9.95	108.75	9.95
20	12	Nance, Douglas W. PASCAL: understanding programming and problem solving - 3 ed. PBK 034938042	11-Oct-1994 1 @ £ 19.00	207.67	19.00
		Schmidt, Philip A. 2500 solved problems in college algebra and trigonometry PBK 0070553734	11-Oct-1994 1 @ £ 16.95	185.26	16.95
				C'FWD	146714.83
					13423.12

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

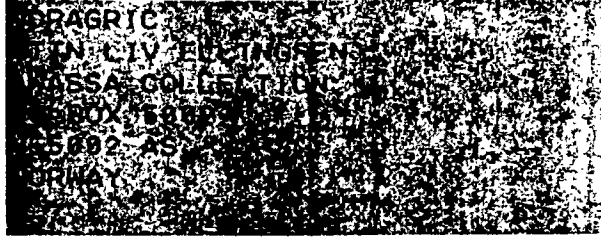
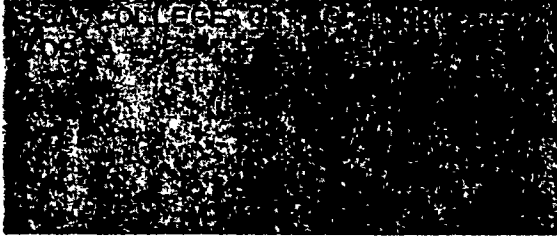
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

\*\*\*  
 PAGE 16

D TO

CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

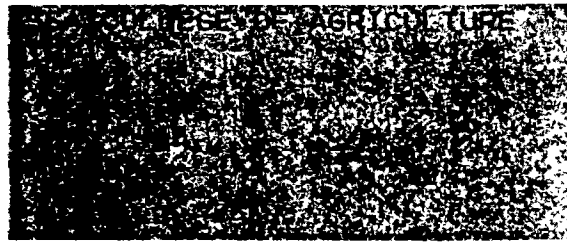
				N. KR	£
B'FWD NO OF ITEMS		314		137302.48	12561.97
03	11		11-Oct-1994		
Nuttall, Christine Teaching Reading Skills in a Foreign language PRK (Pract.Lang.Teaching S.)					
043528973X	1 @	£ 14.85		162.31	14.85
09	11		11-Oct-1994		
Scarborough, David Reasons for listening PRK					
0521229227	1 @	£ 6.00		65.58	6.00
10	11		11-Oct-1994		
Spiegel, Murray Ralph (SI: (metric)edition) PRK (Schaum's outline)					
0070843554	1 @	£ 10.95		119.68	10.95
11	11		11-Oct-1994		
Widdowson, Henry George Teaching language communication PRK					
0194370771	1 @	£ 10.15		110.94	10.15
12	11		11-Oct-1994		
Yalden, Janice The Communicative syllabus: evolution, design and implementation PRK (Prentice-Hall International)					
0131527940	1 @	£ 10.50		114.77	10.50
13	12		11-Oct-1994		
Rooks in print 1993-94 (10 vo HRK					
0835233815	1 @	£ 345.00		3770.85	345.00
14	20		11-Oct-1994		
Lion's international periodicals directory 1994-95 - 33rd ed. : 199 HRK					
0835235378	1 @	£ 370.00		4044.10	370.00
				C'FWD	145690.71 13329.42

NOT A TAX INVOICE

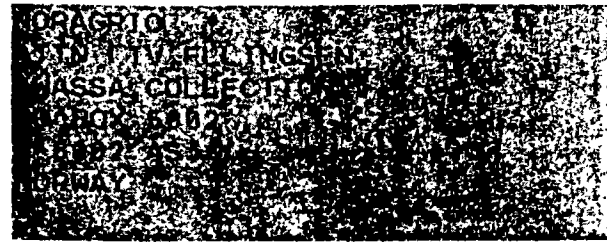
● Items sent correctly to order are only acceptable for return with prior written agreement



D TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		307		136392.67	12478.73
01	10		11-Oct-1994		
Johnson, Keith Communicate in writing: (a functional approach to writing PBK					
0582748119	1 @	£ 5.95		65.03	5.95
02	10		11-Oct-1994		
Rivers, Wilga M. Psychologist and the Foreign Language Teacher PBK					
0226720942	1 @	£ 4.25		46.45	4.25
03	10		11-Oct-1994		
Stevick, Earl W. Memory, Meaning and Method PBK					
0383770539	1 @	£ 2.00		131.16	12.00
04	10		11-Oct-1994		
Zintz, Miles V. Reading Process: The Teacher and the Learner - 6 ed. PBK					
0697125815	1 @	£ 20.50		224.07	20.50
05	11		11-Oct-1994		
Bronson, Richard 2500 solved problems in differential equations PBK					
007007979X	1 @	£ 16.95		185.20	16.95
06	11		11-Oct-1994		
Klippel, Friederike Keep talking: communicative fluency activities for language PBK (Cambridge handbook for 1)					
051218715	1 @	£ 9.60		104.93	9.60
			11-Oct-1994		
Leech, Geoffrey A communicative grammar of English - 2nd ed PBK					
058208573X	1 @	£ 13.99		152.91	13.99
B'FWD				137302.48	12561.97

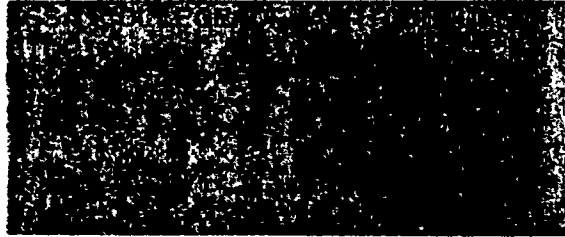
NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement

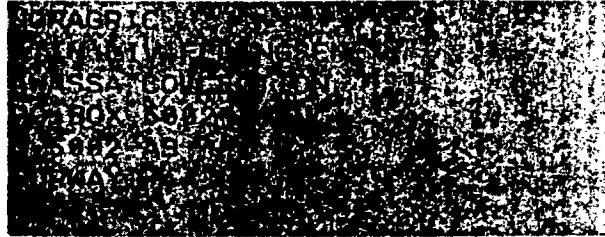




TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice  
and account numbers on  
all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS		300		133862.17	12247.21
94	09		11-Oct-1994		
Chan, Eddie Chin Sun Laboratory exercises in microbiology - 6th ed SP					
0070492646	1 @	£ 17.95		196.19	17.95
95	09		11-Oct-1994		
Finocchiaro, Mary The functional-notional approach: from theory to practice PBK					
0154341062	1 @	£ 9.60		104.93	9.60
96	09		11-Oct-1994		
Green, Floyd J. The Sigma-Aldrich handbook of stains, dyes and indicators HBK					
0941633225	1 @	£ 53.57		585.52	53.57
97	09		11-Oct-1994		
Pelczar, Michael Joseph Microbiology: concepts and Applications PBK					
0071129146		£ 21.95		239.91	21.95
98	09		11-Oct-1994		
Singleton, Paul Introduction to bacteria: for students of biology, biomed - 2nd ed PBK					
0471931462	1 @	£ 12.95		141.54	12.95
99	09		11-Oct-1994		
Woolcock, J.E. Microbiology of Animals and Animal Products HBK (World animal science A6)					
0474430105	1 @	£ 106.25		1161.31	106.25
			11-Oct-1994		
Byrne, Donn Teaching oral English - New ed PBK (Longman handbooks for lan)					
0582746205	1 @	£ 9.25		101.10	9.25
				B'FWD	
				135342.67	12478.73

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

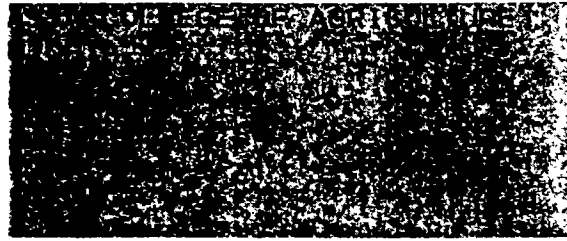
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

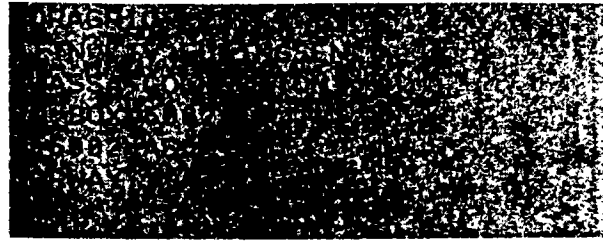
\*\*\*

PAGE 13

D TO



CHARGE TO



PROFORMA NO  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 Prompt payment is advised as prices are liable to be increased by the publisher

			N. KR	£
B'FWD NO OF ITEMS 293			130045.84	11898.05
87 08		11-Oct-1994		
Silvertown, Jonathan W Introduction to plant population biology Jonathan W. Si - 3 ed. PRK				
0632029730	1 @	£ 17.50	191.28	17.50
88 08		11-Oct-1994		
Stryer, Lubert Biochemistry - 3 ed. HBK				
071671843X	1 @	£ 26.50	289.65	26.50
89 08		11-Oct-1994		
Wilkins, Malcolm B.(Ed.) Advanced Plant Physiology PBK				
0582015952	1 @	£ 24.50	267.79	24.50
90 09		11-Oct-1994		
Microbial disease				
0444904808	1 @	£ 100.00	1093.00	100.00
91 09		11-Oct-1994		
Microorganisms in the production of food (Progress in industrial mi)				
0444426612	1 @	£ 70.62	771.88	70.62
92 09		11-Oct-1994		
Atlas, Ronald M. Microbiology: fundamentals and applications - 2nd ed				
0023042008	1 @	£ 45.95	502.23	45.95
93 09		11-Oct-1994		
Triwani, S.S. Plant Tissue Culture: Theory and Practice PBK (Devel.in Crop Sci.S.)				
0444425268	1 @	£ 64.09	700.50	64.09
C'FWD			133862.17	12247.21

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

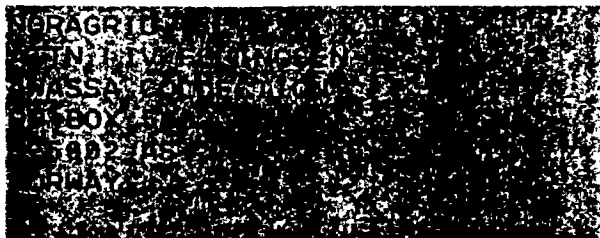
## COPY PROFORMA

B.H. Blackwell Ltd., Broad Street, Oxford OX1 3BQ, England  
 Telephone (0)865 792792 Telex 83118 Fax (0)865 79143

\*\*\*  
 PAGE 12

D TO

CHARGE TO



PROFORMA NO.  
02097028

ACCOUNT NO  
11802898  
000

Please quote invoice and account numbers on all correspondence

CUSTOMER REFERENCE

DATE  
19-Oct-1994

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
 as prompt payment is advised as prices are liable to be increased by the publisher

				N.KR	£
B'FWD NO OF ITEMS 286				124792.22	11417.39
80 08			11-Oct-1994		
Comprehensive biotechnology: Plant biotechnology - 2nd suppl HRK (Comprehensive biotechnolo)					
0080347312	1 @	£ 99.00		1082.07	99.00
81 08			11-Oct-1994		
Fahn, Abraham Plant anatomy - 4th ed PBK					
0080374913	1 @	£ 28.00		306.04	28.00
82 08			11-Oct-1994		
Goodwin, T. W Introduction to plant biochemistry - 2E PBK (Pergamon international li)					
0080249213	1 @	£ 28.50		311.51	28.50
83 08			11-Oct-1994		
Jencks, W.P. Catalysis in Chemistry and Physiology PBK					
0486654605	1 @	£ 19.95		218.05	19.95
84 08			11-Oct-1994		
Macura, P. Elsevier's Dictionary of Botany - v. 1: Plant Na HBK					
0444417877	1 @	£ 137.88		1507.03	137.88
85 08			11-Oct-1994		
Macura, P. Elsevier's Dictionary of Botany - v. 2: General HBK					
0444419172	1 @	£ 137.88		1507.03	137.88
86 08			11-Oct-1994		
Rigotti, Pier Giorgio Laboratory Techniques in Biochemistry and Molecular Bio - v. 20: Immobil PBK (laboratory techniques in )					
0444813152	1 @	£ 29.45		321.89	29.45
C'FWD				130045.84	11898.05

NOT A TAX INVOICE

● Items sent correctly to order are only acceptable for return with prior written agreement



# BLACKWELL'S

## COPY PROFORMA

B.H Blackwell Ltd, Broad Street, Oxford OX1 3BQ, England  
Telephone (0)865 792792 Telex 83118 Fax (0)865 791438

PAGE 11

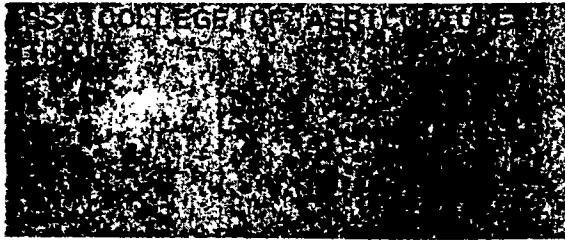
PROFORMA NO  
22097028

ACCOUNT NO  
11802998  
000

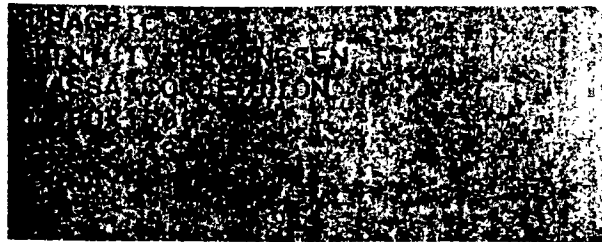
Please quote invoice  
and account numbers on  
all correspondence

DATE  
19-Oct-1994

D TO



CHARGE TO



CUSTOMER REFERENCE

IT IS ESSENTIAL THAT THIS INVOICE IS RETURNED WITH YOUR PAYMENT  
Prompt payment is advised as prices are liable to be increased by the publisher

				N. KR	£
B'FWD NO OF ITEMS		279		122226.19	11182.62
73 07			11-Oct-1994		
King, Robert Charles	A dictionary of genetics -				
4rd ed PRK					
0195063716		1 @	£ 17.00	185.81	17.00
74 07			11-Oct-1994		
Mason, Christopher Frank	Biology of freshwater				
pollution - 2nd ed PBK					
0582061911		1 @	£ 19.99	218.49	19.99
75 07			11-Oct-1994		
McEldowney, Sharron	Pollution: ecology and				
biotreatment PBK					
0502086558		1 @	£ 19.99	218.49	19.99
76 07			11-Oct-1994		
Miller, J.H.	Experiments in molecular genetics				
0879691069		1 @	£ 38.39	419.60	38.39
77 07			11-Oct-1994		
Suzuki, David T.	Introduction to Genetic Analysis				
- 5 ed. HRK					
0716722852		1 @	£ 25.95	283.63	25.95
78 08			11-Oct-1994		
Biochemistry	2nd ed				
0138144435		1 @	£ 58.75	642.14	58.75
79 08			11-Oct-1994		
Encyclopaedia Chemistry	- Rev. ed.				
010114518		1 @	£ 54.70	597.87	54.70
			C'FWD	124792.22	11417.33

**NOT A TAX INVOICE**

● Items sent correctly to order are only acceptable for return with prior written agreement













